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FRESNO COUNTY

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KERN COUNTY

BAKERSFIELD #30 - (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seller retiring and is moving out of state. [SOLD

L.A. - KERN COUNTY LINE – BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

LOS ANGELES COUNTY

ANTELOPE VALLEY - PRACTICE & BLDG. (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **SOLD**

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold.

.A. - KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV and 35 minutes from Bakersfield. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. VERY LIMITED COMPETITION. Seller retiring, but can stay on p.t. if buyers wishes. MAJOR **PRICE REDUCTION!**

SHERMAN OAKS - (5) op comput. G.P. (3) ops eqt'd with (2) additional plumbed. Located just off the 101 Fwy. on a major thoroughfare w some exposure/visibility & signage. Cash/PPO only. No HMO and No Denti-Cal. The office is Chartless & digital using Open Dental s/w & is equipped with a Medit Scanner. 2023 Gross Collections of \$430K+ on a (3½) day week. 2024 tracking even stronger. Generating 10-15 new pts./mos. Very Low Overhead/High Net. Refers out diff. O.S. & Endo., Ortho & Perio. Seller moving, but will assist w a smooth transition. SOLD

WEST COVINA - 3 op comput. GP. In a busy shop ctr. Digital x-rays and pano, PPO/Cash Only. NO HMO & NO DENTI<u>CAL.</u> 2023 Gross Collections \$415K on a part time schedule. Seller retiring.

WEST SAN FERNANDO VALLEY - (4) op comput. G.P. offering Cosmetic & Preventative dentistry, custom made Aligners, Implants & Soft Tissue Laser treatment. Annual Gross Collect. \$800K+ on a (3) day wk. Low Overhead (55%) with a High Net Income (45%). Well equipped with (4) ops of Newer Eqt., Digital X-Rays and CBCT, Itero Scanner, Laser, Open S/W and is Paperless. Refers out Endo and O.S. & does little advertising. Can be expanded by advertising, adding more days, & keeping Endo and O.S. in house.

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ORANGE COUNTY

LAGUNA HILLS - (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. [SOLD

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RIVERSIDE COUNTY

LAKE ELSINORE - 4 op computerized GP. 3 ops eqt'd/4th plumbed. Digital x-rays and pano, 40+ years of Goodwill, annual collections \$325K - \$350K on a part time schedule. PPO/Cash Only. NO HMO & NO DENTI-CAL. Low overhead. Seller refers out all specialties. Seller retiring. Priced to Sell! NEW

SAN DIEGO COUNTY

CLAIREMONT (N. SAN DIEGO COUNTY) - (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. SOLD

SAN LUIS OBISPO COUNTY

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SANTA BARBARA COUNTY

SANTA BARBARA COUNTY PRACTICE & BUILDING - BE YOUR OWN LANDLORD! (5) op fully eqt'd & computerized G.P. & Free Standing Prof. Bldg. 2023 Gross Collections of \$883K+ on a (4) day week. 2024 tracking similarly. Cash/PPO pts. No HMO & No Dent-Cal. Office is chartless & uses Open Dental & Dexis s/w. (45+) years of Goodwill. Refers out Perio Surgery, Endo, O.S. Ortho and Implant Placement. Seller is retiring, but can stay on part time if buyer wishes.

VENTURA COUNTY

SIMI VALLEY - Comput. G.P. located in a Shopping Center, with exposure, visibility and signage. (4) ops, digital x-rays, Soft Dent s/w, good eqt., 2024 Projected Gross Collect \$460K+ on a part time schedule with no advertising. Cash/Ins/PPO/HMO/Denti-Cal pt. base with 18 years of Goodwill. FENDING

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3¹/₂ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. [SOLD

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Sall Jose: Nearby Medical Center. 3 ops. 900 sq ft. For Sale \$475,000. RISHI SALWAN 888 802 2340

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GREATER SACRAMENTO METRO/ELK GROVE AREA GP FOR SALE - 14 Ops + RE, 12 Hygiene Days, Newer Equipment, 2023 GR \$2.35M. HSDPT - Jay Harter 916-812-0500 -#CA4248 https://dentalpracticetransitions.henryschein. com/listing/ca4248/

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MADERA GP FOR SALE - 5 Ops Fresno/Madera area at \$760K Collections and 4 days of Hygiene, with Well-Located and Highly Desirable RE Available. HSDPT - Jay Harter 916-812-0500 - #CA4202 https://dentalpracticetransitions. henryschein.com/listing/ca4202/

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SAN LEANDRO: Located in popular shopping plaza. Seller Retiring. 1,200 SF w/4 OPs. Collected \$895k in 2024 \$575k (RF-3032) DDSmatch/916.314.3020/shannon@ddsmatch. com

SAN JOSE: Fully-digital office with state-of-the-art equipment. ~1,930 sf w/3 ops, plumbed for a fourth, and space to expand to five. \$650K Real Estate Available (DH-1602) WPS/800-641-4179

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NORTHERN CALIFORNIA

ANTIOCH - GP Leasehold-Facility Only Practice. Great or furth for a FAST-START or office UPGR UPGR UPGR Provide visiting practice! #CA3939 - Nicole Lena - 925-989-8118

AUBURN, GRASS VALLEY, NEVADA CITY AREA - NEW LISTING - Grass Valley area GP Gem with 4 Ops (with another 3 Ops Expansion Available), \$897K Collections, 3 days/week Hygiene & 3D Imaging. #CA4184 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4184/

BERKELEY - REDUCED! NEW PRICE \$379,000!! A unique opportunity in the heart of sought after Berkeley! #CA3800 - Nicole Lena - 925-989-8118 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3800/</u>

DIXON - NEW LISTING - Rarely Available Area GP in 5 Ops @ \$915K in 2023 with 3.5 Days of Hygiene/Week. #CA4222 - Jay Harter 916-812-0500 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca4222/</u>

EAST BAY - Two Established Very Profitable Endodontic Practices & Real Estate! A rare opportunity to acquire two highly profitable, turn-key Endo practices together & option to buy real estate of one location. The other location is a leased space. Perfect for an experienced practitioner or group looking to expand their footprint in a thriving market. #CA4265 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4265/

EL CERRITO - Modern FFS GP Practice, 4 Ops in 1,400 sq. ft. of leased space, fully equipped with technology. #CA3931 - Nicole Lena - 925-989-8118 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3931/</u>

ELK GROVE - Beautiful turnkey GP practice! Loyal patient base, 30 Yrs. Goodwill with a solid reputation. Three (3) fully equipped Ops, affordable leased space with 1,300 sq. ft., paperless, Digital X-ray, Pan, I/O Camera and Dentrix PMS. # CA4287 - Nicole Lena - 925-989-8118 <u>https:// dentalpracticetransitions.henryschein.com/</u> listing/ca4287/

FOLSOM/EL DORADO HILLS AREA -\$786K 2023 Collections OP with incredible Real Estate in highly desirable location, 10 Collection Dental, No Delta Premier. #CA3888 - Jay Harter 916-812-0500 **FREMONT** - Well-established 4 Ops GP practice with loval Del Dase. 2023 GR \$1.1M, breath Criews in 1,222 sq. ft. #CA3966 - Nicole Lena - 925-989-8118

GREATER AUBURN & NORTHERN FOOTHILL AREA - Back on the Market: Price Reduced by Over \$100K! Well-Established GP practice in a highly desirable area, 1,350 sq. ft. 4 Ops, 60+ Yrs. Goodwill. GR \$690K Collections. #CA2809 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca2809/

GREATER LAKE TAHOE & TRUCKEE AREA - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrix, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> <u>henryschein.com/listing/ca3629/</u>

GREATER SACRAMENTO METRO/ELK GROVE AREA - Incredible 14 Op \$2.35M Collections South Sac / Elk Grove area GP with 12 days of Hygiene and RE investment (4-Tenant property complex) also available, with Associate Drs. in place. #CA4248 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4248/

MADERA - 5 Ops Fresno/Madera area at \$760K Collections and 4 days of Hygiene, with Well-Located and Highly Desirable RE Available. #CA4202 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4202/

MODESTO - NEW LISTING - Great Starter or Second Practice in Modesto Area: 5 Ops, 1.25 Days/Week Hygiene, \$405K Collections on 1 Dentist Day/ Week. #CA4340 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4340/

MOUNTAIN VIEW - Well-established 4 Ops GP practice, 1,100 sq. ft., 2023 GR \$842K, Softdent C, trep PMS, Intraoral Camera, Laser, G, trep PMS, Intraoral Camera, Laser, G, trep PMS, Intraoral Camera, Laser, G, trep PMS, Intraoral Camera, Laser, S, trep PMS, trep PMS

OAKLAND - SELLER MOTIVATED!! Modern Practice + Real Estate with over 20 years of Goodwill. 2023 GR \$839K on 5-day work week. 8 Ops, 6 equipped in 2,100 sq. ft. #CA3398 - Nicole Lena - 925-989-8118 <u>http://dentalpracticetransitions.</u> henryschein.com/listing/CA3398/

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PRACTICE SALES • PARTNERSHIPS

OAKLAND PILL-HILL - Modern GP Practice with 3 Equipped Ops + 1 plumbed in 1,225 sq. ft., Dentrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3836/

SACRAMENTO/CARMICHAEL/FAIR OAKS AREA - NEW LISTING - Great Location & Patient Base 4 Op GP \$586K Collections with Real Estate, 3.5 days of Hygiene, and Room to Grow. #CA4300 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4300/

SAN FRANCISCO - 5 Ops Cosmetic practice, 2,000 sq. ft., Dentrix PMS, Digital X-ray, 3D Pan, Intraoral Camera, Laser, 2023 GR \$1.3M. #CA3712 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3712/

RED BLUFF/CHICO/GRIDLEY AREA - High-end GP in highly desirable area, 7 Ops, Dentrix, Cone Beam \$1.185M 2023 Collections. #CA3465 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3465/

REDDING/RED BLUFF - NEW LISTING -GP with 4 Ops, 22+ years Goodwill, expansion opportunities, 4 days hygiene, \$649K 2023 Collections. Real Estate also available for purchase! #CA4266 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4266/

RICHMOND - NEW LISTING - GP, large and roomy 4 Ops, 1,561 sq. ft., GR close to \$1M. Family practice with 37+ years Goodwill. Conveniently located in a professional building with easy access from Highway 80! #CA4286 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4286/

SOLANO COUNTY AREA - 8 Op beautiful paperless digital GP practice at \$1.581M Collections in 2023. #CA3586 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3586/

SAN JOSE - Spacious 7 Ops GP Practice, 2,296 sq. ft., fully digital, paperless, Eaglesott PMS, Digital X-ray, Intraoral Camera, iTero Scanner, 5 Hygiene days. YTD 2024 GR \$1.1M. #CA4053 - Gina Miller - 707-391-7048 <u>https://dentalpracticetransitions.henryschein.com/listing/ca4053/</u>

SAN JOSE - GP practice, 40 Yrs. Goodwill, Practiceworks PMS, Digital X-ray, 1,100 sq. ft., 4 equipped Ops + one plumbed. #CA3644- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein. com/listing/ca3644/

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VALUATIONS/APPRAISALS

SAN JOSE - Price Reduced! 4 Ops GP Practice, 1,200 sq **6**,003 GR \$610K on a 3-day work **v 6** opecialty is referred. #CA3804 - Nicole Lena - 925-989-8118

SAN JOSE - Associate-to-Owner Opportunity! Join an esteemed cosmetic, complex restorative, and implant FFS practice as an associate with a clear pathway to ownership. #CA3956 - Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3956/

SAN JOSE - Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671- Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.henryschein.com/listing/ca3671/</u>

SAN JOSE BLOSSOM HILL AREA - 4 equipped Ops, 2 plumbed, CBCT, I/O Camera, Laser, 3,000 sq. ft., Dentrix PMS. 2023 GR \$1.27M. #CA3984-Nicole Lena - 925-989-8118 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca3984/</u>

SILICON VALLEY - Opportunity!!!! High Production GP, Oral Surgery & Perio Specialty Practice located in Highly Desirable, Affluent Community! #CA3952- Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3952/

SONOMA COUNTY - 4 Ops GP Practice, 37 Yrs. Goodwill, 1,386 sq. ft., (with room to expand). Paperless, Dentrix PMS. #CA3726 - Gina Miller - 707-391-7048 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3726/

VACAVILLE - Very loyal patient base 4 Op GP practice, 2023 GR \$507K and 3 days of hygiene. #CA3697 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> <u>henryschein.com/listing/ca3697/</u>

VALLEJO - Established dental practice is an excellent opportunity for a dentist seeking to step into a successful practice. #CA3987-Nicole Lena - 925-989-8118 <u>https://dentalpracticetransitions.henryschein.com/listing/ca3987/</u>

VALLEY SPRINGS/SAN ANDREAS/ SONORA AREA - NEW LISTING -Nice California Foothills GP with 4 Ops, Paperless Digital, 5 days week/hygiene, \$805K Collections and Seller would work back. #CA4335 - Jay Harter 916-812-0500 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4335/

WATSONVILLE - Seller Motivated! Absolutely Beautiful & Ocious General Practice with over the provide of Goodwill in the heart of Watsovne. #CA3648 - Nicole Lena - 925-989-8118

ASSOCIATESHIPS • CONTINUING EDUCATION

CENTRAL CALIFORNIA

FRESNO METRO/CENTRAL CA VALLEY AREA - Greater Fresno Area GP 6 Ops + Room to Expand with RE available; 5 days Hygiene \$883K in 2023. #CA3930 - Jay Harter 916-812-0500 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3930/

GREATER MODESTO AREA - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795-Jay Harter - 916-812-0500 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/ca2795/</u>

GREATER SACRAMENTO METRO AREA - Rare Ortho Opportunity in highly desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca3450/

PASO ROBLES - General dental practice located in the beautiful wine country of Paso Robles! With a prime downtown location surrounded by historic Victorian homes! #CA4175 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions. henryschein.com/listing/ca4175/

PORTERVILLE - Established GP practice + RE. 4 Ops, Digital, 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2023 GR \$662K. #CA3618 - Kaira Stewart-949-220-6216 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca3618/

SACRAMENTO DOWNTOWN/ MIDTOWN AREA - 10 50%) Overhead GP did \$754K C 10 50%) Overhead Ops in desiral location, Open Dental. #CA3881 - Jay Harter 916-812-0500

VISALIA / TULARE / HANFORD AREA - \$1.367M 2023 Collectors GP Practice in great location, **Solution** Tech (Eaglesoft, CEREC, iTero), Sher to assist in transition. #CA3791 - Jay Harter 916-812-0500

SOUTHERN CALIFORNIA

ANAHEIM - 3 Ops+RE! Open 3 days a week with 1 hygiene day. All Services referred out! Digital X-ray, biolase, Panorex. Great opportunity! #CA4107 -Kaira Stewart - 949-220-6216 <u>https:// dentalpracticetransitions.henryschein.com/</u> <u>listing/ca4107/</u> ENCINO - 4 Op GP practice. 2023 GR \$980K, 2024 projected GR \$1.1M. 40+ yrs. Goodwill. 1,250 sq. ft. 4 doctor & 6 hygiene days/wk. FFS/PPO. Eaglesoft. Most specialty referred out. #CA4255 - Ben Sapir - 310-596-0961 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4255/

LOS ANGELES - 8 Ops, GP Practice, Collections around \$1M, Dentrix, Dexis, 2 compressors. 80% Hispanic with bilingual staff. Most specialty referred out. #CA4250 - Kaira Stewart - 949-220-6216 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4250/

HEMET - High tech GP Practice, 30+ Yrs. Goodwill, 8 Ops 2,600 sq. ft., Eaglesoft, CBCT, Digital Care Phing, CEREC, Paperless with Care days. 2023 GR \$1.7M. Owning real estate is possibility! #CA4093 - Kaira Stewart - 949-220-6216

MANHATTAN BEACH - 3 Ops Perio Practice, 1,142 sq. ft. Paperless, Dentrix, Rayscan Cone Berger Hilling I x-ray, nitrous, sedation, PPO SOF5. Hygiene 2 days month. #CA3694 - Kaira Stewart - 949-220-6216

MONTCLAIR - NEW LISTING - 6 ops, Dentrix, Solea Laser, Medit scanner, Paperless. All services referred out. Great opportunity as seller was disabled in an accident and needs to sell asap. Best offer needed! Collections are \$375,000 YTD. #CA4262 - Kaira Stewart - 949-220-6216 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4262/

ORANGE COUNTY - 2 high producing Orange County practice for sale! Total collections \$3.92, 63 UP ations have been remodeled with modern look. #CA4154 -Kaira Stewar t- 949-220-6216

ORANGE COUNTY - 2 Ops Endo Practice, 20 Yrs. Goodwill, 3D Pano, PBS Endo Software, PPO and Cash patients. \$720K in collections. #CA3924 - Kaira Stewart - 949-220-6216 <u>https://dentalpracticetransitions.</u> <u>henryschein.com/listing/ca3924/</u>

ORANGE COUNTY - GP, 4 Ops, 37 Yrs. Goodwill, 2023 GR \$448K, 1,472 sq. ft., robust hygiene program, Easy Dental PMS, FFS/PPC A precialty referred out. #CA4061 Kaira Stewart - 949-220-6216 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4061/

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PALMDALE - NEW LISTING - Established GP practice, 40 Yrs. Goodwill, 5 Ops, GR \$876K, room to expand, all specialty referred out. PPO/Cash. Always operated on 3 days a week. Cerec MC XL, Shiek sensors, Eaglesoft, and strong hygiene. #CA4289 - Kaira Stewart - 949-220-6216 <u>https:// dentalpracticetransitions.henryschein.com/</u> <u>listing/ca4289/</u>

SAN FERNANDO VALLEY - Large 5 Op GP shared space practice, 1,400 sq. ft. PPO/ FFS, 60+ Yrs. Goodwill. 2023 GR \$945k, 8 doctor and 7.5 hygiene days. Dentrix and digital x-rays. #CA4089 - Ben Sapir - 310-596-0961 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4089/

SAN FERNANDO VALLEY - Large 5 Op GP shared space practice, 1,400 sq. ft. PPO/ FFS, 60+ Yrs. Goodwill. 2023 GR \$945k, 8 doctor and 7.5 hygiene days. Dentrix and digital x-rays. #CA4090 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions. henryschein.com/listing/ca4090/

SOUTH BAY LOS ANGELES - 3 Op + RE, Single story suite, Great visibility, 4 doctor & 2 hygiene days/wk. Strong growth potential. Eaglesoft. 2023 GR \$235K. #CA4130 - Ben Sapir - 310-596-0961 <u>https:// dentalpracticetransitions.henryschein.com/</u> <u>listing/ca4130/</u>

WEST COVINA - 2 Ops GP practice, paperless, 850 sq. ft., with 1 plumbed Op. Open Dental, XDR imaging. 1.5 hygiene days week. PPO/FFS. Most services referred out. GR \$426K. #CA4096 - Kaira Stewart - 949-220-6216 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4096/

SAN FERNANDO VALLEY - Amazing multispecialty FFS/PPO, 2023 GR \$3.74M, strong staff, patient base, paperless, Eaglesoft PMS, 8,000 sq. ft. with 23 Ops/chairs used for all specialties. #CA3427 Ben Sapir - 310-596-0961 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3427/

SAN DIEGO

BONITA/CHULA VISTA - NEW LISTING - Thriving modern GP practice, 4 Ops, 30 Yrs. Goodwill, 8 hygiene days, 1,152 sq. ft, Paperless, Dentrix PMS, strong cash flow with excellent growth potential! 2024 GR \$1.2M. #CA4322 - Christy Conway - 619-889-6492 https://dentalpracticetransitions. henryschein.com/listing/ca4322/

EL CAJON - Modern 4 Op GP practice, 1,870 sq. ft., 2023 GR \$960k, \$778k through September 2024. 1,200 active patients, 14 new patients per month, 7 hygiene days, 57% FFS / 43% PPO payor mix. #CA4228 - Christy Conway - 619-889-6492 https://dentalpracticetransitions. henryschein.com/listing/ca4228/ LA MESA - 4 Ops GP practice, 1,200 sq. ft., 18 Yrs. Goodwill, 2023 GR \$568k, 2024 GR through September \$523K. Dentrix PMS, Dexis, PAN, laser, and paperless charts. FFS/ PPO. #CA3860 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca3860/

NORTH COUNTY SAN DIEGO - 4 Ops, 1,467 sq. ft., Digital Impression Scanner, Intraoral Camera, 12 new patients/ mo. FFS/PPO, 3 hygiene days with most specialty work referred out. 2024 through June \$331K, 2023 GR \$595K. #CA4174 -Christy Conway - 619-889-6492

OCEANSIDE - 4 Ops, (3 equipped), Dentrix PMS, Paperless, Soft Tissue Laser, Intraoral cameras, remodeled in 2020. 2023 GR \$948K and \$400k YTD (through June 2024), with 88% FFS and 22% PPO. #CA4199 -Christy Conway - 619-889-6492 <u>https://</u> dentalpracticetransitions.henryschein.com/ listing/ca4199/

SOUTH BAY SAN DIEGO - 3 Ops, 1,068 sq. ft., private suite, paperless, iTero scanner, PPO/Dentical, low-overhead, associate-run, operating just 2 days a week, 2023 GR \$542k. #CA4166 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/ca4166/

OUTSIDE OF CALIFORNIA

HONOLULU - 4 fully digitized Ops, 864 sq. ft., Open Dental PMS. The practice boasts close to \$1 million in annual collections. #HI4054 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/hi4054/

HONOLULU - 3 fully digitized Ops equipped, 29 Yrs. Goodwill, Dentrix PMS, CAD/CAM technology. With nearly \$1 million in annual collections, PPO/Cash. #HI4055 - Christy Conway - 619-889-6492 <u>https://dentalpracticetransitions.</u> henryschein.com/listing/hi4055/

HONOLULU - Thriving FFS GP practice, 1,250 sq. ft., 3 Ops, 39 Yrs. Goodwill, 2023 GR \$842k, YTD 2024 through June \$463k. Selling Doctor can stay. #HI3680 - Christy Conway - 619-889-6492 <u>https://</u> <u>dentalpracticetransitions.henryschein.com/</u> <u>listing/hi3680/</u>

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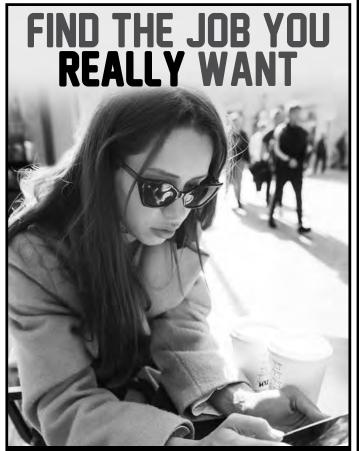
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NORTHERN CALIFORNIA

EG-1420 SACRAMENTO: Located on one of the busiest intersections in the Midtown Corridor. ~2,500 sf w/ 5 ops. **Reduced \$295k**

EG-1430 CITRUS HEIGHTS: Attractive Professional building in desirable established Retail corridor. ~1,304 sf w/4 Ops. **Reduced \$115K**

EG-1551 AUBURN: Pristine Sierra Foothills community with its unbeatable quality of life! ~1,550 sf w/3 Ops. **\$428K**

EG-1582 SACRAMENTO: Stellar practice with consistent 5star patient reviews. Condo for sale also ~1,350 sf w/5 Ops **\$545K Real Estate Available**

EG-1603 NATOMAS: Beautiful practice in growing Natomas area ~1,667 sf w/5 ops. **\$700K**

<u>EN-1596 Elk Grove</u>: Facility in a family-friendly community within a high-traffic, well-maintained shopping plaza, with top amenities and thriving businesses.

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EN-1597 Elk Grove: Deliver outstanding dentistry in a vibrant, family-friendly community within a modern, spacious facility. ~1,860 sf w/5 Ops **\$60K Facility Only**

<u>EH-1592 Sacramento:</u> Generational practice in the heart of Midtown Sacramento. Seller Motivated!!~1,400 sf w/3 Ops **\$269K**

FG-1490 EUREKA: Fee-for-Service, out-of-network – located on busy intersection. ~1,100sf w/4 Ops **\$295K**

<u>GG-1576 Chico:</u> Thriving Practice in Family-Friendly Collegiate Town ~1740 sf w/3 Ops + 1 add'l **REDUCED PRICE \$90K**

<u>GN-1457 GLENN CO.</u>: 35 yrs of goodwill. 2022 collections >\$800k. ~2,200 sf w/5 Ops + 1 add'l. Reduced \$249K – Real Estate Available

<u>GN-1524 CHICO:</u> A quality practice with a stellar reputation! ~1,750 sf w/5 Ops **\$347k – Real Estate Available**

<u>GN-1572 REDDING:</u> Embrace a thriving dental practice in a picturesque community with endless recreational opportunities and the chance to own your building!~1,500 sf w/5 Ops **\$550k – Real Estate Available**



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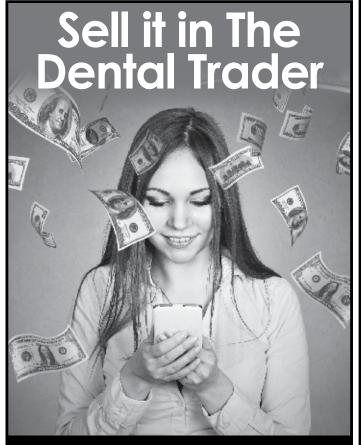
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<u>BAY AREA</u>

<u>RF-3000 VALLEJO:</u> Nice 4 OP family GP practice. All computers recently updated. Owner willing to stay for transition if needed **\$475k**

<u>RF-3002/3003 SF North Bay (Oral Surgery x 2):</u> Nicely designed. Two locations w/in 20 miles of each other. **Call for Details**!

<u>RF-3008 /3009 SF EAST BAY (Perio x 2)</u>: Two locations w/huge growth potential. CALL FOR DETAILS!

<u>RF-3010 CONCORD:</u> 3 OP GP w/room for 1 add'l OP. 968 SF. Seller retiring! Free-Standing Real Estate Also Available PR: \$220k RE: \$570k

<u>RF-3011 PETALUMA:</u> Stunning 5 OP GP practice (4 equipped/1 plumbed). 25+ years of restorative & cosmetic experience. **Real Estate Option Available \$680k**

<u>RF-3012 MILL VALLEY:</u> Highly visible 3 OP practice w/room for 4th OP. All Digital. Includes Scanner and CEREC CAD/CAM **\$540k**

<u>RF-3016 ALAMEDA:</u> 4 OP GP practice. Well-located in growing East Bay city of Alameda. **\$815k**

RF-3030 SAN FRANCISCO: General Dentistry practice in ICONIC SF Union Square location. 2,700 SF w/ 10 OPs. Beautiful, timeless, high-end build-out. Practice: \$545k Real Estate \$2.46M

<u>RF-3031</u> SANTA ROSA: Established 45 years. Seller Retiring. 2,000 SF w/4 OPs. Plumbed for 1 additional. Collecting about \$580k \$400k

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<u>RF-3035 GRASS VALLEY:</u> Seller Retiring. 1,200 SF w/3 OPs. Nature Lover's Dream! **Real Estate Also Available! PR: \$150k RE: \$350k**

GREATER SACRAMENTO AREA

<u>RF-3001 SACRAMENTO:</u> Well-located 4 OP GP. Room for expansion. EQ & Improvements ~2 yrs old. **\$350k <u>RF-3006 SACRAMENTO:</u>** 3 OP GP (w 4th OP for emergencies), located on Scripps Dr. **Real Estate Also Available PR: \$430k RE: \$200k**

<u>RF-3014</u> <u>ROCKLIN:</u> Well-established, successful practice in prime shopping center location. 4 OP GP. 1,400 SF. Collected \$678k+ in 2023 **\$465k**

RF-3015 SACRAMENTO: COMING SOON!

<u>RF-3018 SACRAMENTO:</u> Highly successful 5 OP GP. Seller Retiring/Relocating. **Real Estate Also Available PR: \$940k RE: \$850k**

<u>RF-3021</u> CARMICHAEL: 3 OP GP. Space Available for 3 add'l OPs. Seller Relocating - Established 36 years. Collecting \$600k+ **\$505k**

<u>RF-3022</u> CAMERON PARK (Buy-in): 5 OP GP collecting \$1.012M. Seller will allow prospective partner to work as short-term Associate (60-90 days) before buy-in. 24+ years of practice goodwill! 49% Buy-in offered at \$370k

<u>RF-3024 ROSEVILLE:</u> Beautifully built-out 3 OP, 3-day work week GP Practice. Plumbed for 1 add'l OP. Seller Retiring. **Priced at only \$200k**

<u>RF-3029 SACRAMENTO:</u> General dentistry practice in shopping mall location. Est. 46 years. Seller retiring. 1,625 SF w/5 OPs. **\$595k**

NORTH SACRAMENTO VALLEY <u>& SHASTA CASCADE</u>

<u>RF-3017</u> REDDING: Beautifully designed 8 OP GP. Well appointed. Free-Standing Building w/large, full lab area (Real Estate may also be available for purchase) CALL FOR DETAILS!

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CENTRAL VALLEY

<u>RF-3007 STOCKTON:</u> Beautiful office & tremendous opportunity. Long-established, growing 6 OP office. You will be impressed. **\$1.1M**

<u>**RF-3013 STOCKTON:**</u> Seller Retiring - Established 48 years! 4 OP GP Practice in desirable location. **Real** Estate Also Available PR: \$490kRE: \$400k

<u>RF-3026 FRESNO:</u> Seller Retiring. 50 years Goodwill. Collected \$547k in 2024 on relaxed 3-day work week. 1,000 SF w/3 OPs. Multi-tenant building with atrium-like breezeway. **\$385k**

<u>RF-3033</u> STOCKTON: Beautifully Built-Out Dental Facility for Sale. Brand new, state-of-the-art dental equipment. 2,473 SF.2 OPS, plumbed for 3 additional OPs. **Facility \$173k, Real Estate \$1.08M**



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- <u>SAN JOSE -</u> 6 OPS, 2,200 SQ FT. 2,461 ACTIVE PATIENTS. THE SELLER ONLY WORKS 2 DAYS A WEEK. 2023 GROSS COLLECTION OF \$991K+. FOR SALE - \$720,000
- SAN JOSE 3 OPS. 1,536 SQ FT. BASE RENT, \$6,343/MONTH, THE SELLER PAYS HALF. DOCTOR CONDUCT HYGIENE ONCE A WEEK.1,200 ACTIVE PATIENTS. FOR SALE \$150,000
- SAN JOSE DENTAL OFFICE WITH REAL ESTATE -EQUIPMENT AND LEASEHOLD SALE. LOCATED NEAR MCDONALDS. 3 OPS TOTAL. 900 SQ FT. OPEN DENTAL - OS FOR SALE - \$475,000
- UNION CITY LOCATED IN A SHOPPING CENTER! 7 OPS TOTAL. 2,200 SQUARE FEET. DENTRIX OS. ACCEPTS CASH AND PPO. GROSS COLLECTION OF 2023 IS \$393,606. FOR SALE - \$315,000
- SAN JOSE 4 OPS. 1,000 SQ FT. 1,299 ACTIVE PATIENTS. BASE RENT, \$1,850. COLLECTION OF \$578K IN 2023. ACCEPTS CASH, PPO AND DENTI CAL. FOR SALE - \$462,000
 CLOVIS - 3 OPS TOTAL. 1,380 SQUARE FEET. BASE
- FREMONT THIS IS AN EQUIPMENT AND LEASEHOLD SALE.
 LOCATED NEAR STARBUCKS. 4 OPS. 1,655 SQ FT. FULLY
 DIGITIZED OFFICE. FOR SALE \$125,000 IN ESCROW
- <u>BRENTWOOD -</u> 2 OPS. 700 SQUARE FEET. LOW RENT OF \$2,500/MONTH. OWNER WORKS 18 HOURS ONLY. NEAR MCDONALD'S, BRENTWOOD SHOPPING CENTER, SAND CREEK BUSINESS CENTER, DOLLAR TREE. <u>FOR SALE -</u> <u>\$295,000</u>
- <u>EL CERRITO -</u> THIS IS AN EQUIPMENT AND LEASEHOLD SALE ONLY. 4 OPS TOTAL. 1, 414 SQUARE FEET. BASE RENT, \$2, 794/MONTH INCLUDES WATER. FOR SALE -\$70,000

- PITTSBURG 4 OPS TOTAL. 1,200 SQUARE FEET. BASE RENT, 3,058.02/MONTH, INCLUDES NNN, CAM AND WATER. COLLECTION OF \$551,544 IN 2023 FOR SALE -\$529,000
- STOCKTON 3 OPS TOTAL. 1,200 SQUARE FEET. BASE RENT, \$1,850, INCLUDES WATER, ELECTRICITY AND NNN. ACCEPTS CASH, PPO AND DENTI-CAL, LOCATED NEAR A SHOPPING MALL. FOR SALE - \$150,000
- <u>SALINAS -</u> 4 OPERATORIES FULLY EQUIPPED INCLUDE CBCT,1709 SQ FT. 6000 ACTIVE PATIENTS. 2023 GROSS COLLECTION OF \$558K. THE SELLER IS RETIRING BUT WILLING TO WORK WITH THE BUYER TO ENSURE A GOOD TRANSITION. <u>FOR SALE - \$500,000</u>
- WOODLAND STARBUCKS NEARBY LOCATION. 6 OPS.
 1,700 SQ FT. OWNER WORKS 24 HOURS A WEEK. 9,720 ESTIMATED ACTIVE PATIENTS. \$479K COLLECTION FOR 2023. FOR SALE - \$400,000
- <u>CITRUS HEIGHTS</u> THIS IS AN EQUIPMENT & LEASEHOLD SALE. 6 OPS. 3,079 SQ FT. RENT OF \$3,600/MONTH. <u>PRACTICE ASKING PRICE IS \$60,000</u>
- <u>CONCORD</u> 4 OPS TOTAL. 1,400 SQUARE FEET. BASE RENT, \$2,200, INCLUDES WATER. ACCEPTS CASH AND PPO ONLY! OWNER WORKS 4 DAYS A WEEK <u>FOR SALE -</u> <u>\$500,000</u>
- <u>CLOVIS</u> 3 OPS TOTAL. 1,380 SQUARE FEET. BASE RENT, \$2006.41, INCLUDES CAM, NNN AND WATER. BREAD AND BUTTER DENTISTRY. HIGH UCR FEE. <u>FOR</u> <u>SALE - \$401,000</u>
- ATWATER 3 OPS TOTAL. 1,300 SQUARE FEET. BASE RENT, \$1,550, INCLUDES WATER, LANDSCAPING, SEWER & GARBAGE. ACCEPTS CASH AND PPO ONLY! FOR SALE- 263,000
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SAN GABRIEL private practice for sale. Collected 378K in 2023 working 3 days/week. 1,100 sq. feet, 3 ops, low rent, great exposure. No HMO, no Denti-Cal, no evening, no advertising. Seller willing to stay to help with transition. ASKING \$225,000 Great starter's practice. *Pending* CARSON private practice for sale. 4 ops in 1,600 sq, feet. Collected 830K in 2023, health reasons necessitate the sale. Located in a professional building, well equipped, lots of goodwill. No HMO, No Denti-Cal, no evenings, no weekends. Asking \$475,000 Pending

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New Midwest Rhino XP Slow speed, nose cone \$850 call 4088297304 eBay#296618291214

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4594 Napa GP Become a part of the prestigious Napa Valley wine country & own your practice in a charming, small-town setting, surrounded by stunning natural beauty, rolling hills & vineyards. Seller is offering a combined 50+ years of goodwill in a well-established practice with avg. gross receipts of \$638K & adj. net income of \$207K. Beautifully appointed & spacious office in prime location. 2,100+ active patients with 15-20 new patients/month. This unique opportunity is offered at \$474K.



4593 Palo Alto GP This boutique, fee-for-service practice is located in a charming Palo Alto neighborhood with EZ access to major cross strpate. The current doctor works three days a week and resides outside the area. It's approachent opportunity with great upside potential for a dentist looking to live and practice locally. Avg. Gross Receipts \$237K. Asking \$175K.



4585 Redwood City GP & Building Established general practice in Redwood City offers a fantastic opportunity for the next owner to continue building upon a loyal patient base. Approximately 2,000 sqft. dental facility with 6 ops and modern layout. Owner transitioning into retirement is also offering the highly visible, centrally located commercial property with rental income. Avg. gross receipts \$750K+ with adj. avg. net of \$333K. Asking \$528K for practice.



4574 San Francisco GP Exceptional growth opportunity in practice that focuses on fundamental dental services. Seller, known for his outstanding reputation, is transitioning into retirement from this well-established practice with seasoned and loyal front desk. Approx 500 active patients. Over \$440K avg. gross receipts. Asking \$315K.



4548 San Jose GP Retiring doctor is offering a well-established practice with 50+ years of goodwill in prime San Jose location. With average CR of \$267,000 on 2.5 doctors days/week, this opportunity has significant upside potential. Excellent opportunity for a new owner to step in and grow a successful practice in highly desirable area. 3 fully equipped ops in 975 square feet. Approx. 330 active patients. Asking \$135K.



4563 West San Jose CP Don't miss the chance to own a beautifully appointed SJ dental office in a family-friendly neighborhood known for its treedings. Treats & vibrant community. Traditional family practice 40+ yrs. of goodwill, **Overgradioo** rocused on restorative care w/3 doctor & 2 hygiene days/week. Established, loyal patient base (not in-network w/Delta). Avg. GR \$723K, this is a unique opportunity for growth & success. Asking \$390K.



4516 West San Jose Perio Incredible location on well traveled thoroughfare near Hwy 85. Nicely appointed professional dental building with several general dentists as tenants. 4 fully equipped ops in spacious 1,692 square foot office. New flooring and upgraded amenities throughout. Approximately 20 new patients per month. 3 doctor days and 1 hygiene day per week. Average gross receipts \$429K with average adjusted net of \$169K. Asking \$185K.



4533 Humboldt County CP Well-established, high performing general practice boasts 4 fully equipped ops in beautifully appointed 1,600 sq. ft **price** w/state-of-the-art professional equipment. Charming Northern California coastal **poneu**mity, with small town feel. Perfect for a doctor who wants to escape the grind and I e along the coastline. 2023 GR \$1.6M+ with adj net of \$800K+. Seller willing to help for smooth transition. Asking \$875K.

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6255 "COMING UP" HUMBOLDT COUNTY'S FORTUNA Known as the garden area per pleasant sunny weather. No Delta. Collected \$525,000. 4-days of hygiene. 4-ops. Great curb appeal in signature building not far from the high school.

6254 NORTH BAY ORTHO Out-of-Network. Designed to be efficient on relaxed pace. 2-day schedule. 2024's collections were \$580,000. Available Profits \$290,000+. Owner's investment 8-years ago topped \$290,0000. Includes i-CAT. Great staff.

6251 EAST BAY'S TRI-VALLEY OUT-OF-NETWORK Revenues \$3 Million. Attractive office, best technology. Owner seeks corporate partner.

6250 ELK GROVE Westside location. Long established. 2024 collected \$929,000. Available Profits of \$320,000+. 5-ops. Package sale includes condo.

6247 SANTA CRUZ OUT-OF-NETWORK 2024 trending \$845,000 **Creative** k. 5-days of hygiene. Central location. Many intangibles enhance value.

6246 CONCORD OUT-OF-NETWORK PEDIATRIC PRACTICE Has treated platents for generations. 2024 trending Collections of \$820,000 and Available Profits of \$410,000.

6244 MENDOCINO COUNTY OUT-OF-NETWORK 2024 collected \$1,440,000. Available Profits anticipated to top \$500,000+ on Owner's 2-day week. 7.5-days of Hygiene. 6-ops. Phenomenal staff with great administrator. Great wine country environment. **6243 SAN FRANCISCO BAY AREA – \$5 MILLION EBITDA** Owner seeks corporate partner to continue growth. 2024 topped \$18 Million. Shall be doing \$20 Million soon.

6236 BERKELEY OUT-OF-NETWORK 2-day week collected \$468,000 in 2024. 2-days of hygiene, 3-ops, attractive office. Great location.

6235 SANTA ROSA 2023 Opected \$800,000+ on 27-hour week. Dedicated staff shall continue.

6232 OUT-OF-NETWORK FAST BAY PEDO Has been \$3+ Million. Very profitable. Recently dropped Delta. Biggest asset is staff.

6231 DAVIS 2024 trending \$840,000. 5-ops, 6th wired and plumbed. 5-days of Hygiene. All specialty work referred.

6230 SAN FRANCISCO'S PICHMOND DISTRICT Collected \$825,000 event 2-months. Available Profits of \$320,000. Great signage.

6226 MARIN COUNTY'S MILL VALLEY Best location draws patients from Pelvedere and Tiburon. Collected \$459,000 vm \$100,000 in Available Profits. Office décor has all been upgraded. Paperless. 3-ops.

6220 PLACER COUNTY Relected \$1+ Million. \$422,000 in Profits. Such s of Hygiene per week.

6218 ROSEVILLE Collected \$1.16 Million. Profits of \$340,000. 8.5-days contraine. 7-ops. "Bread & Butter" practice.





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TODAY'S MARKETPLACE

There are more practices "For Sale" then at any previous time!

There are fewer buying Dentists in the Marketplace. They are very discerning and they do their homework! Buyers, Advisors and Lenders know what works and what does not work.

Not every Owner seeks a DSO affiliation. How your practice models, how it is priced and how it is staged is critical if you wish to be SOLD.

CLOSING COMMENTS

We have always been candid. We are not order takers! We discuss what you need to hear, not simply what you want to hear. We are not here to sell you anything. We are here to shepherd you through this unique journey. **Phone and learn why PPS is different**

THE PPS WAY

PPS is selective in our engagements. A proper analysis is performed in order to truly understand each practice and to determine the appropriate price based upon the variables associated therein. When we finally have the price discussion, it is fact-based. Having properly educated Clients with attainable expectations makes for a great partnership and achieves the desired outcome.

Further, a complete Toolbox is assembled before a practice is marketed. PPS subscribes to the tenet that the heavy lifting needs to be done on the front end. This takes considerable time. But it is the best investment any Seller can make before their practice goes to Market.