# THE Dental

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Hygienist Needed Inglewood PT New graduates welcome willing to train. Email Resume mirna@newhartdental.com

Space Share available: San Bernardino, CA Text 760-607-2262 for details. 3 Ops.

CYPRESS 7 ops, 35 Yrs Gdwill, PPO/Fee for Service, Collections \$2M+ Greg Beamer 909-542-4891

90069 Boutique Dental practice Subleasing 1 op. WEHo/ BH.Please reach me at oshin@droshin.com

BACK Dental Assit Need in Bell Spanish speaker is a plus PT or FT please call & Text 9494135837

VacCtar 20 dental vacuum for sale, works well \$150 obo. Pick up in Carson only. Text to 310-561-0371.

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#### PRACTICE SALES AND LEASING

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Paul Maimone Broker/Owner CA Broker #01172430

#### FRESNO COUNTY

Room for Your Fresno County Practice Listing.

#### KERN COUNTY

BAKERSFIELD #30 – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seller retiring and is moving out of state.

L.A. - KERN COUNTY LINE - BE YOUR OWN LANDLORD! See description below under LOS ANGELES COUNTY

#### **LOS ANGELES COUNTY**

**ANTELOPE VALLEY – PRACTICE & BLDG.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare,  $\underline{w}$  exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops  $\underline{w}$  a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M  $\underline{w}$  (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute.

ENCINO – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold.

L.A.- KERN COUNTY LINE – G.P. PRACTICE & BLDG. Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV and 35 minutes from Bakersfield. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt, digital x-rays & digital Pano. (46) years of Goodwill. VERY LIMITED COMPETITION. Seller retiring, but can stay on p.t. if buyers wishes. REDUCED

SANTA CLARITA MULTI-SPECIALITY PRACTICE & BLDG. - Own the Practice & the Building. The Sale includes a Multi-Specialty Practice and a 4,800 sq ft (3) Unit Free Standing Building. The Practice has Annual Gross Collections of \$1M+ on a part time basis. The practice has (7) ops, digital x-rays, and a digital Pano. Patient base is mixed with approx. \$7K/mos in Capitation checks The only dentistry that is presently being referred out is Ortho and Pedo. The Building is a (3) unit bldg. (2) units are being used for the dental office and the third unit is rented out to a tenant as general office space. The bldg is located on a major thoroughfare, with excellent exposure, visibility, signage, and a large dedicated parking lot.

SHERMAN OAKS - (5) op comput. G.P. (3) ops eqt'd with (2) additional plumbed. Located just off the 101 Fwy. on a major thoroughfare w some exposure/visibility & signage. Cash/PPO only. No HMO and No Denti-Cal. The office is Chartless & digital using Open Dental s/w & is equipped with a Medit Scanner. 2023 Gross Collections of \$430K+ on a (3½) day week. 2024 tracking even stronger. Generating 10-15 new pts/mos. Very Low Overhead/High Net. Refers out diff. O.S. & Endo., Ortho & Perio. Seller moving, but will assist w a smooth transition.

VAN NUYS - 3 op GP. In a prof. bldg. PPO/Cash Only. NO HMO & NO DENTI-CAL. Annual Collections \$170K on a part time schedule. Low overhead. Great starter practice or an even better Buy & Combine opportunity at your location. Sellers Lease is mos. to mos. Seller retiring. Priced to Sell!

VAN NUYS PRACTICE & BLDG. - This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/wk. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back. BACK ON THE MARKET.

#### **D&M SERVICES**

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- · Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

**WEST COVINA** - 3 op comput. GP. In a busy shop ctr. Digital x-rays and pano, PPO/Cash Only. NO HMO & NO DENTI-CAL. 2023 Gross Collections \$415K on a part time schedule. Seller retiring.

EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Camarillo, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches.

#### ORANGE COUNTY

LAGUNA HILLS – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition.

#### **MADERA COUNTY**

Room for Your Madera County Practice Listing.

#### **RIVERSIDE COUNTY**

**LAKE ELSINORE** – 4 op computerized GP. 3 ops eqt'd/4th plumbed. Digital x-rays and pano, 40+ years of Goodwill, annual collections \$325K - \$350K on a part time schedule. PPO/Cash Only. NO HMO & NO DENTI-CAL. Low overhead. Seller refers out all specialties. Seller retiring. Priced to Sell!

#### **SAN DIEGO COUNTY**

CLAIREMONT (N. SAN DIEGO COUNTY) – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. [501]

#### SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

#### **SANTA BARBARA COUNTY**

SANTA BARBARA COUNTY PRACTICE & BUILDING - BE YOUR OWN LANDLORD! (5) op fully eqt'd & computerized G.P. & Free Standing Prof. Bldg. 2023 Gross Collections of \$883K+ on a (4) day week. 2024 tracking similarly. Cash/PPO pts. No HMO & No Dent-Cal. Office is chartless & uses Open Dental & Dexis s/w. (45+) years of Goodwill. Refers out Perio Surgery, Endo, O.S. Ortho and Implant Placement. Seller is retiring, but can stay on part time if buyer wishes.

#### **VENTURA COUNTY**

THOUSAND OAKS/NEWBURY PARK - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Dentical. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition.

#### **UPCOMING PRACTICES FOR SALE**

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Orthodontist Seeking Practice Space in Pediatric/Dental Office within the Inland Empire Contact:818-653-0950 Dr.S

**Seeking Endo** or GP to do root canal. medical/ppo/ffs. City of Orange. Gooddaydentaloffice@gmail.com

**Dental office &/or Leasehold** for sale. Santa Ana, CA. comfortdentalgroupdds@gmail.com or text (949)538-8387 Esha.

Anaheim practice for sale. 3 ops. col \$220 dentist retiring ask \$150 562.832.9332 mike dentipro.net

**GP 186060** in Bellflower Part-time send resume email: dr.miriam@myyahoo.com

**IntraOral Scanner:** open box, new scanner, new model with top performance, warranty, text (818) 304-6901

Looking for Experienced Medi-Cal Provider for Partnership for Existing Office in Bakersfield, SafaeiDDS@gmail.com

**MURRIETA PRACTICE** for SALE 4 plumbed ops commercial intersection. Price \$200,000 OBO Call/text (951)677-2115 for details.

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Ortho office Leasehold improvement + equipment Eagle Rock newer office designed by Joe Architect laorthodds@gmail.com

**Dental office space in OC** near busy college. 3 ops, 1000+ sq ft. Dentalleaseoc@gmail.com

Ortho Assistant OA needed in South Orange County. Competitive pay & Benefits. FT or PT. email ddsortho.oc@gmail.com

M Dental Office 4Sale: retired 30yrs 5 equipped operatory rooms 3 Xrays \$88K seller financing&cash text (714)204-7740

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**Oral Surgeon wanted** for busy corner located dental practice, Van Nuys, 50/50 split, New Grad Opt! 411@YourDentalSpa.com

**Genoray Papaya** digital panorex FOR SALE.\$7500 OBO/Bought new 2016/excellent condition. Pickup Anaheim. Tdds75@ vahoo.com



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# Broken instrument beyond tight curve?



**EL CAJON GP FOR SALE** - 4 Ops, 1,870 sq. ft., 7 Hygiene Days, FFS/PPO, Speciality Work Referred Out! 2023 GR \$960K. HSDPT- Christy Conway-619-889-6482 - #CA4228 https://dentalpracticetransitions.henryschein.com/listing/ca4228/

lu মার্লি of the art , kids and teens dental spa is looking to hire a pediatric dentist . We are looking for a future partner for our growing ortho/pedo practice. If you love working with kids and are looking to grow within a DSO team of professionals, please submit your resume to smiles4lifeto@gmail.com or call 805-405-1213

**ENDODONTIST NEEDED** in Los Angeles (Silver Lake). FFS + PPO only. 1-2 days a mo. Please email joshdds@gmail.com for info

Specialists Opportunities upcoming with Multispecialty Group in Los Angeles. Send CV to elitedentaladmin@gmail.com

**6 thairs** in Valley Center, dentist retiring!-collections in 2023 820K-trending at 740K in 2024 because of disability -rent 5K, not NNN. Rent includes electricity, water,- very profitable / turnkey - asking price 600K. Looking to sell fast! Gerald Lee, Esq. (213) 631-6669 admin@thedoctorsconsultant.com

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**FOR SALE IN LOS ANGELES** – 36+ years of goodwill. Eq. w/ 4 ops in a 1,700 sq. ft. building. Grossed \$312K for 2023. – Contact California Practice Sales at 714-639-2775.

## **LCF Practice Sales & Financing**

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#### 2024

We have Qualified Buyers looking for dental practices throughout California.

Sellers - Call for a CONSULTATION.

Thank you so much for everything. I felt the whole process went very smoothly. Many thanks for helping my dream of becoming a practice owner come true!

~ Kyle M., DDS

Orange County,

#### We Offer Up to 100% **Practice Financing**

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- Refinance/Consolidate
- Equipment Leasing

> Real Estate Acquisitions

#### Los Angeles County

#### Los Angeles:

#### Starter Practice & Real Estate

- Single standing building w/parking lot. Bldg ~ 1,347 Sq.ft. 4 Ops.
- Close to Boyle Heights, East LA.
- Beautiful practice & like new renovation.
- Office grossed ~\$288K in 2023.
- Asking \$975K for Practice & REI

#### Long Beach; Starter Practice & Real Estate

- Dental Practice: ~1,000 sq.ft. 3 ops. Starter practice with bonus of pts.
- Real Estate includes: dental office, 1 commercial unit, and 2 apartment units. Rents from real estates ~ \$5K/month.
- Asking \$235K for practice alone.
- Asking \$2.335 Million for Practice & Real Estate.

#### Montebello: Grosses - \$1.1+M

- PPO/FFS only. Well run office.
- · Office has increased its production number every year since 2021.
- Office nets well. Great recall program.
- Lots of outside referrals.
- Retail Center. ~ 1,450 sq.ft. 4 Ops.
- · Reasonable Rent.

#### Central California

#### Fresno: Practice & Real Estate

- Real Estate: Single standing bldg.
- Dental Practice: Grosses ~ \$450K ~80% DentiCal, ~20% PPO/Cash ~ 2,000 sq.ft. 6 operatories.

#### Hanford:Practice & Real Estate

Real Estate: Beautiful 2 story Victorian bldg on a corner lot. Upstairs has 2 apartment units. Each unit has 2 beds. 1 bath. Rent \$1.5 K/month per a unit. \$3K total for 2 units.

Dental Practice: 5 ops. ~ 2,000 sq.ft.

#### Visalia - Practice & Real Estate

- Productions ~ \$250K/year.
- 70% DentiCal, ~25% Others/PPO
- Located in Tulare County (between Fresno & Bakersfield)
- Single standing bldg. 5 Ops.
- Asking \$450K for practice & REI

#### **Diego County**

#### San Diego - Collections ~ \$419K

- ~40% PPO/FFS and ~ 60% DentiCal
- · East side of Balboa Park.
- 2 equipped ops + 1 plumbed op.
- · Vietnamese speaking doctors will be at an advantage at this office.

#### **Orange County**

#### Cypress: Collections - \$400K

- State of the art practice
- Shopping plaza. 5 eq. ops.
- · All FFS/PPO. Part time practice

#### Lakewood: Productions - \$870K

- All Cash/PPO. Part time practice.
- · General dentistry with in house specialist. Large shopping plaza. 5-7 operatories.
- High tech equipment CEREC & CBCT.

#### Garden Grove: 2023 Grosses ~ \$487K.

- Asking \$340K w/CT Scan (from \$380K)
- Asking \$280K w/o CT Scan.
- Large shopping plaza. 3 operatories
- Mixed insurances: PPO/Cash/HMO/DentiCa

#### Newport Beach: Asking \$225K

- Prominent professional suite across from one of the largest shopping centers.
- 2023 Productions ~ \$385K
- · 4 operatories, Rent ~\$12K/month

#### Orange: Starter Practice & Real Estate

- Excellent location Retail center.
- Building has 2 units. ~4,500 sq.ft. total.
- 1st Unit: Dental bldg. ~ 2,500 sq.ft. 5 operatories + 3 ortho bases. Just built from ground up.
- 2nd Unit: Tenant space ~ 2,000 sq.ft. Tenant's rent ~ \$5-6K/month
- Asking \$2,885 Million

#### Santa Ana: Price Reduction! Asking (\$155K) \$125K!

- Grosses ~\$175K/year. 3 Ops. +1 plumbed.
- · Walking distance from South Coast Plaza.

#### **Ventura County**

#### Oxnard - Price Reduction! Asking (\$225K) \$180K!

- Collections \$360K. Part time.
- · Strip mall. 3 ops. Fair Rent.
- 30 % PPO, 30% Cash, -40% DentiCal

#### Port Hueneme - Price Reduction! Asking (\$500K) \$340K!

- 2024 Collections ~ \$700
- Strip mall. 3 operatories, Fair rent.
- Ideal for an owner run practice.
- ~ 60 % FFS/PPO and ~ 40% DentiCal

#### **Riverside County**

#### Riverside: Practice & Real Estate

- Bldg is located at a corner lot.
- ~3,300 sq.ft. 6 7 operatories.
- 97% Cash/PPO. ~3% DentiCal. Collections ~ \$550K - \$600K/yr.
- Asking \$1.855 Million (Practice & RE)

#### Northern California

#### Marin County:

#### Dental Practice & Real Estate

- Collections ~ \$1 Million/annually.
- . Single standing bldg. 5 6 Ops.
- ~ 50% PPO, ~ 50% HMO/Cap.

#### Modesto: Dental Practice & Real Estate

- Grosses \$2.6 Million
- · Office nets well. Stable pt base.
- 10+ years goodwill.
- Commercial bldg. 5 Operatories
- ~ 85% DentiCal ~ 15% PPO/FFS
- Office does mostly GP works.
- · Well run practice. Great Staff.

#### Dental Practice & Real Estate

- Doctor retiring
- Single standing bldg, 3-4 Operatories
- Collections ~ \$600K/annually.
- · Accepts mixed insurances.

#### Redwood City - New Listing!

- High gross & high net practice.
- 2023 Production ~ \$975K
- Practice opens 3 days/wk.
- ~50% PPO/FFS ~ 50% DentiCal. Strip mall, 4 ops. Fair Rent.
- Digitalized office. CBCT included.

#### San Jose:

- Shell Practice & Real Estate Retail center in East San Jose.
- Fully equipped. No patient base . 3 operatories. ~ 950 sq.ft.
- Asking ~ \$750K (RE & Shell Practice)

#### San Rafael:

- Office Collects ~ \$550K
- ~ 80% PPO. ~ 10% HMO, ~ 10% Others
- · Excellent Location! Large Retail Center.
- 4-5 Operatories. Rent ~ \$7K/month.

#### Stockton - Practice & Real Estate

#### Asking \$750K for BOTH Practice & Real Estate!

- Office Collections ~ \$900K
- High production & high net practice. Doctor retires & selling practice with 15+ yrs goodwill. Seller will help transition practice.
- ~60% Dentical,~40% PPO/others.
- Single standing bldg, w/parking lot.
- 3 equipped operatories (with potential to add a 4th operatory).

#### **Upcoming Practices**

#### Fountain Valley - Orange County

- Starter practice & bonus of pts.
- Central Fountain Valley. · Retail Center. 3 Ops + 1 plumbed.
- Retiring doctor.
- -50% PPO, -40% Cap, -10% DentiCal.

## Call Loc Pham, Broker (714) 550-7494 for more information!

Email: Practice@lcffin.com | Website: LCFPracticeSales.com A Division of LCF Financial, Inc. BRE #01875780

Disclaimer - Advertised information may not be accurate or complete. Buyers need to verify all information during due diligence.



DEXIS IS 3800 W (wireless) digital scanner. Excellent Condition. Only used a few times. \$13,500 OBO call/text 858-761-3495

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**MONTEREY PARK** 2 eq ops + 1 plumbed, 800 sq. ft. recently remodeled, rent \$1,929/mo. Greg Beamer 909-542-4891

**Pediatric Dentist** Wanted for Office Space in Established Dental Building. Exciting opportunity for a pediatric dentist to lease and build out a customizable, large office space in an established dental building located on a busy street in Garden Grove. The building offers ample parking and a supportive environment, with referrals available from our existing general dental practice. Ideal for expanding your pediatric dental services in a thriving area. Call/text at 310-483-1939 to learn more.

**Sublease Office-Orange** 4 ops,X-rays,CT,RCT and implant motor available. Daily/weekly/monthly. Text/Call 3109383132

SAN JOSE-4-Sale - \$50K. 4 ops,3 chairs hook-up,digital,new paint&flooring;ready to see patients. Contact (408) 910-4470

**Private Dental Practice** in Bakersfield, CA seeking an Associate Dentist for part-time or full-time position. Amazing opportunity for income and growth. Minimum of 2-3 years of experience needed and proficient in Root Canals, Extractions and Pediatric care. Contact Teresa (661)454-7600 or teresah@superiorsmilesdentistry.com

San Diego 3 op start up ready to go & priced to sale. Ideal startup for motivated GP. Text 858-265-9500 for details

**Associate Dentist Needed in OC.** Great compensation (Base + %). Please send resume to: dentistsearch@gmail.com

**Dental office** for lease to SPECIALISTS ONLY. 1800 sq ft. Anaheim. 5 ops plumbed. Nice signage. \$3200/mo Text 8186404848

**Leasehold in** Encinitas CA 4 chairs, active patients. Only \$39,000 and start your practice instantly! Call: 714-398-5098

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#### Los Angeles (near LAX)

PPO/FFS doing \$1m on PT sched. Large 8op facility

#### Los Angeles (downtown)

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#### Moreno Valley (upcoming)

shopping center location. Seller working 3 days. Priced to sell quick.

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#### Orange

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## Prime Dental Practices for Sale

Location	Asking Price	Summary Info
East County	\$1,299,000	GP practice with 9 ops. Little to know advertising being done and practice has been growing year over year. Located in a very busy street this practice has plenty of parking and easy access. Solid technology with Cerec, Itero, digital xrays, and intraoral cameras.
Mission Valley	\$799,000	Solid practice with associates doing the dentistry. You can buy and manage close to 1 million in production or buy and work it. Practice is well equipped with a modern buildout. Most specialty procedures being referred out. A must see!
San Diego GP	\$1,099,000	6 ops, over 700k in collections, opportunity to purchase the real estate, seller nerds to retire due to health, strong hygiene program in place, longterm loyal staff waiting for the next doctor to come grow the practice.
East San Diego	\$1,299,000	Solid GP practice with great visibility in popular shopping plaza. Practice currently has an associate with the seller who is willing to associate back post sale as needed. Longterm loyal, very well trained, reasonably compensated staff in place. Practice can be owner occupied as a primary practice as well as associate driven second location if you choose. Great practice = great opportunity for you.
La Jolla	\$799,000	Long standing (over 20 years) general dentistry practice. Practice located in a recently remodeled modern medical building with plenty of parking. Practice is currently associate driven so this could be your primary practice or a great second location. Practice has modern equipment and technology in place.
El Cajon	\$525,000	General dental practice close to freeway and plenty of parking. Practice historically has done well over \$1 million in production with many procedures being referred out. Strong loyal staff and patient base in place. Practice has potential to collect as much more. Solid strong primary or second location.
San Diego Perio	\$849,000	Well reviewed well respected Perio practice for sale. Located in a very nice medical building with plenty of parking. Seller willing to associate back to assist with the transfer or referrals and goodwill. Perio opportunities are rare so take a look at this one ASAP.
Escondido	\$649,000	General dental practice located in single story medical building in the heart of Escondido. Many procedures being referred out that can be recaptured or you can bring specialists in house. Seller willing to associate back post sale as or if needed. Longterm loyal staff in place willing to add additional days as needed.

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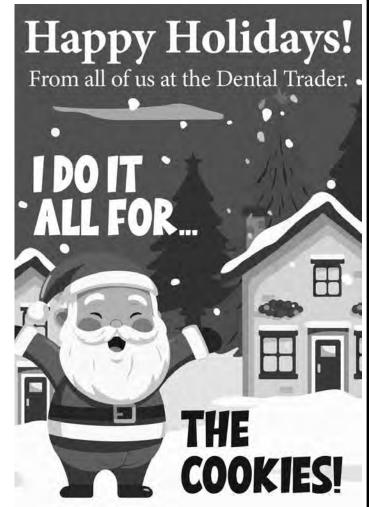
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## When it Comes to the Sale

#### **DENTAL PRACTICES FOR SALE**

DENTAL PRACTICES FOR SALE: Arcadia, Encino, La Canada, La Crescenta, Los Angeles, Simi Valley, South Bay, Westlake Village and Woodland Hills.

ARCADIA GENERAL PRACTICE FOR SALE: Long standing practice collects \$735,000 per year with a net income of \$205,000 per year on four days per week with one and a half days per week of hygiene. Seller refers all endo, all perio, all oral surgery and all ortho. 37% of the practice production is from hygiene, exams and x-rays. The practice is out of network for all PPO's except Delta. No capitation or Denti-Cal. The office is located in a free standing building in an area of Arcadia with relatively little competition in the immediate area. The office has 3 equipped operatories with digital x-rays and an itero scanner. The office is computerized with Open Dental. Asking \$450,000.

SOUTH BAY CLINIC PRACTICE FOR SALE: Well established practice 20 years ago, collects in excess of \$800,000 per year with an absentee owner's net of \$110,000. The practice offers all specialty services with a significant orthodontic component. 8 equipped operatories. Prominent shopping center signage and excellent visibility. A significant portion of the practice revenue is from Denti-Cal. Asking \$650,000 - PENDING AT FULL PRICE

LA CANADA GENERAL PRACTICE FOR SALE: Practice consistently collects in excess of \$1,000,000 per year for the past six years with a net income of over \$400,000 per year. Seller works four days per week with 3-4 days of hygiene. Seller refers all endo, all oral surgery, all perio and all ortho. The practice does no advertising and does not accept Denti-Cal or HMO insurances. Retail location with seven equipped operatories in relatively new tenant improvements. Seller is moving out of state. Asking \$850,000 .- SOLD AT FULL PRICE

LA CRESCENTA GENERAL PRACTICE FOR SALE: Forty-one years of goodwill! Seller collected \$840,000 in 2023 with a net income of \$270,000 on four days per week. Four days of hygiene per week. 39% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. No advertising, no HMO, and no Denti-Cal. Fee for service. Seller is out of network for all insurance plans. Exceptional upside potential! The office has five equipped operatories plus one consultation room that is also plumbed. The office is computerized with Dentrix software and digital x-rays. Seller is retiring. Asking \$500,000.

SIMI VALLEY GENERAL PRACTICE FOR SALE: Located in a shopping center, this is an excellent opportunity for someone looking to build a practice in Simi Valley. The office has 3 equipped operatories plus room for a fourth. The office is computerized and has digital x-rays. The current practice does not advertise but does have good signage and visibility. This is a starter practice with a small patient base due to limited hours available for treatment. Collections last year were just over \$120,000 on less than 16 hours per week. Seller is commuting from a distance and needs to sell. Asking \$80,000.

THOUSAND OAKS AREA GROUP ENDODONTIC PRACTICE FOR SALE: Established in 1979, this practice collects over \$2M per year with an average net income per partner of \$572,000 per year on five days per week. Practice gets an average of 101 new patients per month from just over 65 different referral sources. The office has six operatories with a Gentlewave console, CBCT machine, digital x-rays, full computerization and is paperless. Seller is retiring but will assist the buyer in the transition if the buyer so desires. The other partner is staying. Asking \$595,000 for 50% interest.

WOODLAND HILLS GENERAL PRACTICE FOR SALE: Quality fee for service practice collected \$1,189,000 in 2022 with a net income of \$350,000 on four days per week with 5 days of hygiene coverage per week. Seller refers most endo and all pedo. There is an in-house periodontist one day every two weeks. The practice has 5 equipped operatories with digital x-rays and Dentrix software. Asking \$800,000.

– SOLD AT FULL PRICE

BURBANK GENERAL PRACTICE FOR SALE: Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require to much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000. – SOLD AT FULL PRICE

CONEJO VALLEY GENERAL PRACTICE FOR SALE: Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD



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He had discussed the sale of his practice with his accountant, but had not provided the accountant with all of his current year income. When we had a conference call with his accountant, the accountant acknowledged that if he had known about the amount of "other" income that he would have revised his estimated tax figures for the sale of the practice to a figure roughly 5% higher than before.

With the current "upwardly sliding" rate for capital gains taxes and Medicare surcharge taxes, you need to consider the timing during the tax year to maximize the net profit to the seller. We at Lee Skarin Associates want to sell your practice, but not if waiting a few months will save you tens of thousands of dollars in additional, **avoidable taxes**. We consider this to be an integral part of the service that we provide – getting you every possible dollar from the sale of your practice. Think about listing your practice now with a broker that can get you the most from your dental practice sale. Think about calling Kurt Skarin at Lee Skarin and Associates today!



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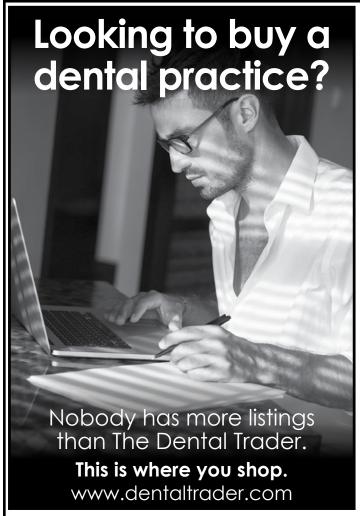
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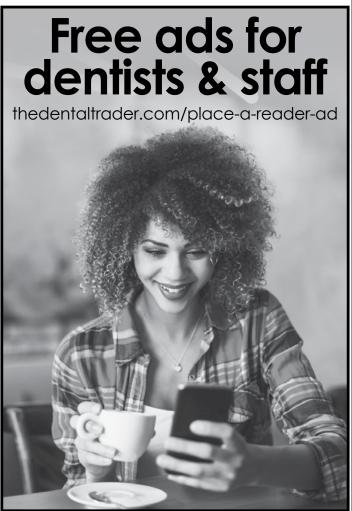
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**FOR SALE IN LOS ANGELES** – 36+ years of goodwill. Eq. w/ 4 ops in a 1,700 sq. ft. building. Grossed \$312K for 2023. – Contact California Practice Sales at 714-639-2775.

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**ENCINO GP FOR SALE** - 4 Ops, 40+ Yrs. Goodwill, 1,250 sq. ft., 4 Dr. Days, 6 Hygiene Days, Eaglesoft PMS, Digital. 2023 GR \$980K. HSDPT - Ben Sapir 310-596-0961 - #CA4255 https://dentalpracticetransitions.henryschein.com/listing/ca4255/

Legacy Desert Practice of 40+years, 5ops. Contact info@wppps.com

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## **WELL-ESTABLISHED GP IN TORRANCE**









- Grossed \$612K for 2023
- Projecting \$647K for 2024
- Buyer's Net of \$132K
- 23+ Years of Goodwill
- Long Term Lease Available
- In a 2-Story Medical Dental Building
- 1,874 SQ. FT Suite

- Equipped w/ 5 Spacious Ops & 2 Plumbed
- Income Source: 60% Cash & 40% Insurance
- Seller Works 4 Days a Week
- · Operatories w/ Window Views
- Ample Parking Lot

Property ID #5520

#### **FEATURED LISTINGS**

**POMONA** – 41+ years of goodwill. The office is located in a 2,316 sq. ft. suite and is equipped with 6 operatories. The retiring seller works 3 1/2 days a week and sees approximately 12-13 patients a day and on average 12-15 new patients a month. There are 5 days of hygiene. The income source is 15% Cash, 55% Insurance, 15% Capitation & 15% Medical. Ample parking lot with great signage and street visibility from Indian Hill Boulevard. Near residential areas. **Practice grossed \$594K for 2023 & Buyer's Net of \$104K**. Contact your CPS Broker for more details. **Property id #5528**.

**WESTMINSTER REDUCED PRICE!** – Well-established practice with 34+ years of goodwill. The practice is located in a Two-Story medical dental building on the first floor. The 1,100 suite is equipped with 4 operatories. The seller currently works 3 days a week and sees an average of 8 patients a day and 8-9 new patients a month. There is 1 hygienist working 2 days a week and sees approximately 8 patients a day. No capitation or medical. Great location with an ample parking lot and great street visibility. **Grossed approximately \$415K for 2023. Buyer's Net of \$120K**. Please contact your CPS Broker for more details. **Property ID #5462.** 

VICTORVILLE – LEASE HOLD IMPROVEMENTS! This practice has been at this location for 19+ years. The current doctor purchased a building that they want to put their focus on. The 1,200 sq. ft suite is located in a one-story medical dental building with 4 equipped operatories. Is near residential areas and a high school and elementary nearby. Conveniently close to the 15 Freeway. Has ample parking. Contact your CPS Broker for more details. Property ID #5523.

**EL CAJON** – Well-established practice with 34+ years of goodwill. The 3,540 sq. ft. practice is located in a two-story professional building. The office is equipped with 6 operatories and 6 in an open bay. A long-term lease is available, and the rent is reasonable for the area. Income source is 40% Cash, 48% Insurance & 2% Medical. **The practice grossed \$1.8M for 2023 & a Buyer's Net of \$712K**. Contact your CPS Broker for more details. **Property ID #5518.** 

**FRESNO** – Well-established practice with 22+ years of goodwill. The 1,500 sq. ft. suite is located in a single-story shopping center equipped with 4 operatories. The seller works 4 days a week and sees approximately 10-12 patients a day and 15-16 new patients a month. Spanish-speaking staff. Switched to digital imagery and paperless office in 2013. The income source is 10% Cash, 20% Insurance, 20% HMO, and 50% Medical. Reasonable rent for the area. **Practice grossed approximately \$386K for 2023.** Please contact your CPS Broker for more details. **Property ID** #5471.

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#### **LOS ANGLES COUNTY LISTINGS**

**AGOURA HILLS** – Leasehold Improvements! This practice is located in a market with over 1.5 times more income than the U.S. median. It is conveniently located right next to 101 Freeway in a building and practice where you would be proud to serve the affluent community surrounding it. You will continually be impressed with the three fully equipped operatories plumber for N20 & O2, separate sterilization and lab areas, and two private offices overlooking a hillside that could also be converted to operatories. Contact your CPS Broker for appointments. **Property ID #5515.** 

This Beverly Hills practice is right off Rodeo Drive on Brighton, nestled in a historic building where anyone would be proud to have their patients grace the entrance. As if it could be better, the practice it self has been beautifully remodeled with frosted glass walls with a heavy focus on efficiently using every square foot of the office space. Worthy of note is the lightly used Kavo OP 3D CT Scan that is less than two year sold. Public Parking is across the street for all the abundant surrounding restaurants and retail stores, offering the first two hours free. With one of the most competitive leases we have ever seen for Beverly Hills, your new home has low overhead to help you ensure high profitability. Contact your CPS Broker for more details. Property ID #5500.

**COMPTON** – The seller is the building owner, and the Buyer will obtain a new Rare Gross lease. All of the lab work is going out, none is done in-house. 900 SF next door available for expansion. The 1,800 sq. ft. office is located in a single-story strip mall and is equipped with 3 operatories and 5 plumbed not equipped ops. The retiring seller works 3 days a week and sees approximately 34-38 new patients a month. The practice has great street visibility with lots of traffic flow and it's near residential areas. **Grossed \$336K for 2023.** Please contact your CPS Broker for more details. **Property ID #5450.** 

**EAST LOS ANGELES – Special Qualities About The Practice:** This was previously an absentee owner practice. Seller outgrew practice ~ 55 years of goodwill to offer. The local foot traffic from nearby residences is exceptional as it is surrounded by retail and restaurants. It has been beautifully remodeled and could further be developed to add more than the six operatories it currently has. The practice is strategically located and has convenient freeway access to the 5, 710, 60, and 10 Freeways. Contact your California Practice Sales Broker for **Property ID: 5491** 

LA PUENTE – With over 12 years of goodwill, the practice & REAL ESTATE is priced right for you. However, the real diamond in the ruff here is the GREAT FREE-STANDING BUILDING FOR SALE, with a private parking lot. The setting for this practice is Main Street, USA. Nestled between restaurants, retail and commercial areas, it is right across the street from the La Puente Valley Water District. With five fully equipped Ops, it is underdeveloped as the seller's interests have not been able to be focused here to realize its full potential. With a great location with excellent visibility and signage. **Property ID #5425.** 

LOS ANGELES – 36+ years of goodwill and is equipped with 4 operatories. The practice was first established in 1986 in Glendale and in 2004 moved to Los Angeles when the Seller bought the 1,700 sq. ft. one-story building. The retiring seller works 4 days a week and sees approximately 6-8 patients a day and 4-6 new patients a month! Income source is 10% Cash and 90% Insurance. Only 7 miles away from the Griffith Observatory & 5 miles to the Dodger Stadium! Private ample parking lot. Seller is the Landlord. **Practiced grossed \$312K for 2023.** Contact your CPS Broker for more details. **Property ID #5493.** 

LOS ANGELES – 44+ years of goodwill to offer from this retiring dentist. We have a private parking lot with security to ensure your patients have parking. The retiring doctor is not working a full work week, only doing basic dentistry here, and it is highly profitable if you have the right skill set that can be kept in-house. If you can do some bonding, restore or place implants, and perform endodontics, perio, or ortho, you can immediately realize an increase in income! The practice grossed \$499K for 2023. Contact your CPS Broker for more details. Property ID #5514.

LOS ANGELES – Well-established practice with 31+ years of goodwill. The office is located in a one-story strip shopping center and is 1,300 sq. ft with 3 operatories & 2 plumbed but not equipped. The retiring seller currently sees approximately 12-15 patients a day and an average of 15 new patients a month. The income source is 5% Cash, 60% Insurance & 35% Medical. Reasonable rent for the area & an ample parking lot. Right off the Glendale Blvd exit. Practice grossed \$377K for 2023 & Buyer's Net of \$108K. Contact your CPS Broker for more details. Property ID #5492.

LOS ANGELES – 30+ years of goodwill. The office is located in a 1,566 sq. ft. suite in a three-story medical dental building and is equipped with 3 spacious operatories and 1 plumbed but not equipped. The retiring seller works 4 1/2 days a week and sees approximately 8-10 patients a day and on average 10-15 new patients a month. Income source 60% Cash & 40% Insurance. Ample parking garage on the first floor. The practice grossed \$701K for 2023 & Projecting \$726K for 2024. Buyer's Net of \$341K. Contact your CPS Broker for more details. Property ID #5512.

**POMONA** – 41+ years of goodwill. The office is located in a 2,316 sq. ft. suite and is equipped with 6 operatories. The retiring seller works 3 1/2 days a week and sees approximately 12-13 patients a day and on average 12-15 new patients a month. There are 5 days of hygiene. The income source is 15% Cash, 55% Insurance, 15% Capitation & 15% Medical. Ample parking lot with great signage and street visibility from Indian Hill Boulevard. Near residential areas. **Practice grossed \$594K for 2023 & Buyer's Net of \$104K.** Contact your CPS Broker for more details. **Property id #5528.** 

SAN GABRIEL – 28+ years of goodwill. In a Condo Suite in a Free-Standing Multi-Tenant Building equipped with 3 ops. Take advantage of this rare opportunity to own your own building and/or practice at only ~45% of gross at a fraction of the cost it would take to build. The retiring seller works 4 days a week and sees approximately 8-10 patients a day & 18-20 new patients a month. Income source 19% Cash, 41% Insurance, 26% Capitation & 14 MediCal. Practice grossed \$228K for 2023. For more details contact your CPS Broker. Property ID #5527.

STUDIO CITY – 18+ years of goodwill. The practice is located in a one-story shopping center and is equipped with 3 operatories. The seller's private office is plumbed but not equipped. The 940 sq. ft. office is on a main street with heavy traffic flow and great street visibility. The retiring seller works 5 days a week and sees an average of 18-20 patients a day and approximately 80-90 new patients a month. Income source is 30% Cash, 40% Insurance, 30% Medical, and <1% of Capitation. Practice grossed \$1.5M for 2023. Buyer's Net of \$899K. Contact your CPS Broker for more details. Property ID #5490.

# PRACTICE SALES, INC.

## and Appraising of Dental Practices





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**TORRANCE** – 23+ years of goodwill. The 1,874 sq. ft. practice is located in a 2-story medical dental building equipped with 5 ops & plumbed for 2 additional chairs. The retiring seller works 4 days a week and sees approximately 6-12 patients a day and on average 10 new patients a month. 2-3 days of hygiene a week. Income source is 60% Cash & 40% Insurance. Ample parking lot. Long-term lease available. **Practice grossed \$612K for 2023 & Projecting \$647K for 2024.** Contact your CPS Broker for more details. **Property ID #5520.** 

#### **ORANGE COUNTY LISTINGS**

**ANAHEIM** – 25+ years of goodwill. The practice is located in a one-story shopping center. The 750 sq. ft. suite is located in a one-story shopping center and is equipped with 2 operatories. The Doctors office is plumbed but not equipped. The income source is 25% Cash, 45% Insurances, and 30% Medical. Has great rent for the area. **Practice grossed approximately \$295K for 2023 & Buyer's Net of \$151K.** For more details, please contact your CPS Broker. **Property ID #5481.** 

**ANAHEIM HILLS** – With over 16 years of goodwill to offer, this practice is conveniently located just over a mile off the 91 Freeway, with ample parking in a shopping center. Your neighbors to the left and right, drawing even more traffic to the shopping center, are restaurants, retail, and services that subscribe to adults and children. **The practice grossed \$527K for 2023.** Contact your CPS Broker for more details. **Property ID #5499.** 

**ANAHEIM HILLS** – With over 34 years of goodwill to offer. The practice is conveniently located just over a mile off the 91 Freeway, with ample parking in a shopping center. As you will see from the production summary on the first page, a majority of the dentistry has been general procedures, and crown & bridge make up ~61% of the production. Only ~4% of its production is restoring implants, which also speaks to the high quality of dentistry being performed here. **The practice grossed \$1.05M for 2023. Contact your CPS Broker for more details. Property ID #5508.** 

**HUNTINGTON BEACH** *NEW REDUCE PRICE!* — The well-established practice is located in a two-story building on the first floor. The 2,340 sq. ft. suite is equipped with 7 operatories and 1 plumbed/ not equipped. The doctor works 2 days a week and 2 Mondays a month and approximately sees 20-25 patients a day and 13-15 new patients a month. With 1 hygienist, the office has 2 days of hygiene and sees about 6-8 patients a day. With the office being on Beach Blvd and it having a lot of traffic flow passing by every day the practice has great visibility and signage! **Grossed approximately \$893K for 2023.** Please contact your CPS Broker for more details. **Property ID #5459.** 

**LAKE FOREST** – With almost 50 years of goodwill to offer the practice is located on the first floor, and even better, it is the very first suite as you walk from the parking lot. This spacious practice has over 2,000 Square Feet and five fully equipped operatories. Also, note a very competitive RARE MODIFIED GROSS LEASE that includes water, electricity, and common area maintenance charges. The Seller is only there two days a week and is generating the income you see from the prospectus! **Practice grossed \$558K for 2023.** Contact your CPS Broker for more details. **Property ID** #5510.

**ORANGE** – 23+ years of goodwill. In a two-story medical building equipped with 3 ops and 1 plumbed not equipped. The retiring seller works 2 1/2 days a week and sees approximately 15 patients daily and 15-20 new patients monthly. Income source is 20% Cash, 50% Insurance & 30% Capitation. Heavy traffic flow from Lincoln Ave. Great signage. Near residential areas and right off the 55 freeway. **Practice grossed \$401K for 2023 & projecting \$410K for 2024. Buyer's Net of \$101K**. For more details contact your CPS Broker. **Property ID #5526.** 

**SAN CLEMENTE** – This amazing absentee owner practice with 30 years of goodwill to offer is located in the premier shopping center in San Clemente, conveniently right off of the 5 Freeway. The Seller only visits this beautifully remodeled practice one day a week, so all of the operatories are currently not being used to capacity and are ready for a motivated Buyer who can leverage the associate in place to take the practice to another level. **Practice grossed \$706K for 2023.** Contact your CPS Broker for more details. **Property ID #5511.** 

SAN JUAN CAPISTRANO – This profitable practice is aggressively priced to lure you and a timely transaction; as the landlord without certainty but may redevelop the area in ~5 years. The current dentist only does bread-and-butter dentistry; for example, general dentistry and crowns are over 75% of its production. Endo, Perio, Ortho, Oral Surgery, and placement of implants are often referred out. So, if you have the right skill set to capture this income being diagnosed in but leaving this practice to the affluent loyal patient base, you can realize an immediate increase in income. The practice grossed \$396K for 2023 & Buyer's Net of \$119K. Please contact your CPS Broker for more details. Property ID #5505.

SAN JUAN CAPISTRANO – 20+ years of goodwill. The practice is located in a one-story shopping center with ample parking and heavy traffic from the anchored tenants. The 1,500 sq. ft. suite is equipped with 3 operatories and 1 plumbed but not equipped. Reasonable rent for the area. The retiring reseller works 3 days a week and sees approximately 8 patients a day and on average about 7-10 new patients a month. Income source is 30% Cash & 70% Insurance. The practice grossed \$350K for 2023 & projecting \$415K for 2024. Contact your CPS Broker for more details. Property ID #5478.

**WESTMINSTER** *REDUCED PRICE!* – Well-established practice with 34+ years of goodwill. The practice is located in a Two-Story medical dental building on the first floor. The 1,100 suite is equipped with 4 operatories. The seller currently works 3 days a week and sees an average of 8 patients a day and 8-9 new patients a month. There is 1 hygienist working 2 days a week and sees approximately 8 patients a day. No capitation or medical. Great location with an ample parking lot and great street visibility. **Grossed approximately \$415K for 2023. Buyer's Net of \$120K.** Please contact your CPS Broker for more details. Property **ID #5462.** 

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# **CALIFORNIA**

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#### **RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS**

CHINO – This dental practice is conveniently located right off the 60 Freeway in a shopping center with a grocery store as an anchor tenant. It is strategically positioned between a barbershop and a coffee shop. Another benefit is that Tesla is installing 24 universal EV charging stations. As if it could get better, the property manager has agreed to offer an exclusivity clause to ensure no dental practice is allowed in the shopping center. The Seller has a Kavo OP 3D cone beam that was going to be moved or will negotiate with the Buyer if they would like to purchase it. With the success of this Seller at this location, the six-operatory practice has been outgrown, and a new building has been purchased, which could be you in the future! Property ID #5521.

MORENO VALLEY – With over 37 years of goodwill to be offered by the Seller, the original owner, this pedodontics practice has the potential to significantly increase its income, as it was generated at only half the capacity of the practice's utilization. Four operatories were rented to another doctor who recently moved out; of course, the income was removed from the financials you will review for ALL of 2024. The Seller, who also owns the real estate, intends to sell the real estate to his real estate partner. Practice grossed \$643K for 2023. Contact your CPS Broker for more details. Property ID #5524.

MORENO VALLEY – 34+ years of goodwill. The practice is located in a one-story shopping center. The 1,140 sq. ft. office is equipped with 4 operatories. The seller works 3 days a week and sees approximately 10-14 patients a day and on average 15-20 new patients a month! Equipped with 2 adult and 1 Pedo Digital Sensor. Income source is 10% Cash & 90% Insurance. Has great signage and heavy traffic flow. Ample parking lot. Practice grossed \$536K for 2023. Contact your CPS Broker for more details. Property ID #5496.

MORENO VALLEY – Well-established practice with 38+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and is equipped with 3 operations and 1 plumbed not equipped. The current doctor works 2 1/2 days a week and sees an average of 8-10 patients a day and 38-40 new patients a month. Has reasonable rent for the area. In a busy shopping center with lots of traffic flow. Easy street visibility and great signage. Grossed approximately \$456K for 2023. Buyer's Net of \$199K. Please contact your CPS Broker for more details. Property ID #5430.

VICTORVILLE – LEASE HOLD IMPROVEMENTS! This practice has been at this location for 19+ years. The current doctor purchased a building that they want to put their focus on. The 1,200 sq. ft suite is located in a one-story medical dental building with 4 equipped operatories. Is near residential areas and a high school and elementary nearby. Conveniently close to the 15 Freeway. Has ample parking. Contact your CPS Broker for more details. Property ID #5523.

**YUCAIPA** – 29+ years of goodwill. The 1,400 sq. ft. practice is located in a one-story building in a shopping center equipped with 4 operatories. The retiring seller currently works 4 days a week and sees an average of 13-15 patients a day and approximately 40 new patients a month. Income source is 60% Cash, 35% Insurance & 5% Capitation. Near residential areas. In a great shopping center location with an ample parking lot. **Practice Grossed \$250K for 2023**. Contact your CPS Broker for more details. **Property ID #5487**.

#### SAN DIEGO COUNTY LISTINGS

CHULA VISTA – Conveniently located right off of the freeway, with too many anchor tenants to mention, our practice is located in one of the area's premier shopping centers. Rarely do you see an office this size come to market with amenities like this one. Is equipped with 8 operatories, 3 in an open bay & 2 plumbed not equipped. The Seller, who has multiple offices north in Los Angeles County, purchased this practice and completely remodeled the facility and has offered this aggressive sales price in exchange for a timely transaction. **Grossed \$583K for 2023.** Please contact your CPS Broker for more details. **Property ID#5441.** 

**EL CAJON** – Well-established practice with 34+ years of goodwill. The 3,540 sq. ft. practice is located in a two-story professional building. The office is equipped with 6 operatories and 6 in an open bay. A long-term lease is available, and the rent is reasonable for the area. Income source is 40% Cash, 48% Insurance & 2% Medical. **The practice grossed \$1.8M for 2023 & a Buyer's Net of \$712K.** Contact your CPS Broker for more details. **Property ID #5518.** 

ESCONDIDO – 42+ years of goodwill. The 2,968 sq. ft. office is located in a one-story shopping center and equipped with 9 operatories. The practice is open 4 days a week and the retiring seller along with the 2 associates sees approximately 25-30 patients a day and on average 50 new patients a month. Income source is 10% Cash, 80% Insurance, 5% Capitation, and 5% MediCal. Long-term lease available. Practice grossed \$1.9M for 2023 & has a Buyer's Net of \$445K. Contact your CPS Broker for more details. Property ID #5517.

IMPERIAL BEACH – Well-established practice with 18+ years of goodwill. The 1,400 sq. ft. practice is located in a two-story professional building and is equipped with 4 operatories. The Seller works 3 days a week and sees approximately 10-15 patients a day an on average 12-15 new patients a month. Income source is 48% Cash 33% Insurance & 19% Capitation. Near residential areas. The practice grossed \$246K for 2023. Contact your CPS Broker for more details. Property ID #5507.

OCEANSIDE – 5+ years of goodwill. The 1,600 sq. ft. suite is located in a one-story shopping center. Equipped with 4 operatories and 1 plumbed not equipped operatory. Both partners work 3 days a week and see an average of 13 patients a day and 50-60 new patients a month combined. The income source is 25% Cash, 10% PPO & 65% MediCal. Grossed approximately \$758K for 2023. Buyer's Net of \$389K. Please contact your CPS Broker for more details. Property ID #5474.

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and Appraising of Dental Practices







**SAN DIEGO** – Our practice is Conveniently located right off the freeway, with too many anchor tenants to mention, in one of the area's premier shopping centers. Additionally, our practice is a corner location, with great signage, with so much traffic passing it daily you could not accommodate 1% of it. Is equipped with 10 operatories, 3 in an open bay The office is being sold at a fraction of the price to build it out if you could even attain the materials, much of which is unavailable, and there is a patient base in exchange for a timely transaction. **Grossed approximately \$358K for 2023.** Please contact your CPS Broker for more details. **Property ID #5442.** 

**SAN MARCOS** – 28+ years of goodwill. The 1,500 sq. ft. practice is located in a one-story shopping center and is equipped with 5 operatories. The retiring seller works 4 days a week and sees approximately 8-12 patients a day and on average 10-12 new patients a month. The office has 2 hygienists with 3-4 days of hygiene a week. Income source is 10 Cash, 70% Insurance, and 20% Capitation. **Practice grossed \$598K for 2023.** Contact your CPS Broker for more details. **Property ID #5509.** 

#### KERN COUNTY LISTINGS

BAKERSFIELD w/ REAL ESTATE! - It is a rare opportunity to be in control of your destiny, not that of your landlords, by owning the real estate for your practice. Our practice is in the Memorial Medical Corridor in a single-story freestanding building. It is across the street from the Dignity Health Memorial Hospital. In front of our office, there is ample parking and a pharmacy. Is equipped with 6 operatories. We are only doing bread-and-butter dentistry and referring out implant restoration & placement, Endodontics, Periodontics, orthodontics, and Oral Surgery. Grossed approximately \$415K for 2023. For more details contact your CPS Broker. Property ID #5443.

RIDGECREST w/ REAL ESTATE! - 50 years of goodwill. Yes, practices, two mirrored dental practices in one amazing building and a fully functional basement that could be used for expansion, conferences, billing, or whatever you desire it to be. The Seller, who is retiring, has historically had a seven-figure GP practice with an amazing recall system, that now refers almost all specialties of its ~4,000 patients. The second practice in this building was rented to a pedodontist who moved, which is much needed as many patients drive ~35 miles to the nearest one in Tehachapi. The Naval Station near the practice has a constant flow of families providing new patients needing new procedures. Contact your CPS Broker for more details. Property ID #5472.

**TEHACHAPI** – With over 16 years of goodwill to offer, this shopping center location also has an excellent lease. This absolutely beautiful office is move-in ready and completely remodeled, including the ADA-compliant restroom. Operatories are spacious and offer dual monitors and front and rear deliveries. Your new practice is surrounded by restaurants and retail outlets in the city's hub, nestled up against a beautiful mountain skyline. With all the endodontics, orthodontics, and implants currently being referred out, if you have the right skillset, you can immediately bring those procedures in-house and capture additional income. **Practiced gross approximately \$682K for 2023.** Please contact your CPS Broker for more details. **Property ID #5460.** 

#### FRESNO COUNTY LISTINGS

**FRESNO** – Well-established practice with 22+ years of goodwill. The 1,500 sq. ft. suite is located in a single-story shopping center equipped with 4 operatories. The seller works 4 days a week and sees approximately 10-12 patients a day and 15-16 new patients a month. Spanish-speaking staff. Switched to digital imagery and paperless office in 2013. The income source is 10% Cash, 20% Insurance, 20% HMO, and 50% Medical. Reasonable rent for the area. **Practice grossed approximately \$386K for 2023.** Please contact your CPS Broker for more details. **Property ID #5471.** 

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**Inland Empire:** Gross revenues \$1M/yr- FFS/PPO. 4 ops. Contact info@wppps.com

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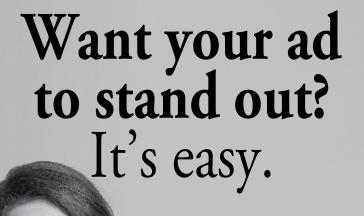
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#### **SOUTHERN CALIFORNIA**

**ANAHEIM** - 3 Ops+RE! Open 3 days a week with 1 hygiene day. All Services referred out! Digital X-ray, biolase, Panorex. Great opportunity! #CA4107 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca4107/

**ENCINO - NEW LISTING** - 4 Op GP practice. 2023 GR \$980K, 2024 projected GR \$1.1M. 40+ yrs. Goodwill. 1,250 sq. ft. 4 doctor & 6 hygiene days/wk. FFS/PPO. Eaglesoft. Most specialty referred out. #CA4255 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca4255/

LOS ANGELES - NEW LISTING - 8 Ops, GP Practice, Collections around \$1M, Dentrix, Dexis, 2 compressors. 80% Hispanic with bilingual staff. Most specialty referred out. #CA4250 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca4250/

NORTH LOS ANGELES COUNTY - Beautiful newly built and spacious 7 Op PPO/FFS practice. 30 Yrs. Goodwill. 2,600 sq. ft. Located on the ground floor of a prifessional building with a private course who will be a private course of the private cour

**HEMET - NEW LISTING** - High tech GP Practice, 30+ Yrs. Goodwill, 8 Ops 2,600 sq. ft., Eaglesoft, CBCT, Digital Impressioning, CEREC, Paperless with 10 hygiene days. 2023 GR \$1.7M. Owning real estate is possibility! #CA4093 - Kaira Stewar t- 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca4093/

**MANHATTAN BEACH** - 3 Ops Perio Practice, 1,142 sq. ft. Paperless Denix, Rayscan Cone Beam, digital x cn (n) Lay-sedation, PPO and FFS. Hygiene 22 Jays month. #CA3694 - Kaira Stewart - 949-220-6216

MONTCLAIR - NEW LISTING - 6 ops, Dentrix, Solea Laser, Medit scanner, Paperless. All services referred out. Great opportunity as seller was disabled in an accident and needs to sell asap. Best offer needed! Collections are \$375,000 YTD. #CA4262 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca4262/

ORANGE COUNTY - NEW LISTING - 2 high producing Orange County practices for sale! Total collections \$3.9M. Both locations have been remodeled with a modern look. #CA4154 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca4154/

**ORANGE COUNTY -** 2 Ops Endo Practice, 20 Yrs. Goodwill, 3D Pano, PBS Endo Software, PPO and Cash patients. \$720K in collections. #CA3924 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3924/

ORANGE COUNTY - NEW LISTING - GP, 4 Ops, 37 Yrs. Goodwill, 2023 GR \$448K, 1,472 sq. ft., robust hygiene program, Easy Dental PMS, FFS/PPO. All specialty referred out. #CA4061 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca4061/

**SAN FERNANDO VALLEY - NEW LISTING**- Large 5 Op GP shared space practice, 1,400 sq. ft. PPO/FFS, 60+ Yrs. Goodwill. 2023 GR \$945k, 8 doctor and 7.5 hygiene days. Dentrix and digital x-rays. #CA4089 - Ben Sapir - 310-596-0961 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca4089/">https://dentalpracticetransitions.henryschein.com/listing/ca4089/</a>

**SAN FERNANDO VALLEY - NEW LISTING**- Large 5 Op GP shared space practice, 1,400 sq. ft. PPO/FFS, 60+ Yrs. Goodwill. 2023 GR \$945k, 8 doctor and 7.5 hygiene days. Dentrix and digital x-rays. #CA4090 - Ben Sapir - 310-596-0961 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca4090/">https://dentalpracticetransitions.henryschein.com/listing/ca4090/</a>

**SOUTH BAY LOS ANGELES - NEW LISTING** - 3 Op + RE, Single story suite, Great visibility, 4 doctor & 2 hygiene days/wk. Strong growth potential. Eaglesoft. 2023 GR \$235K. #CA4130 - Ben Sapir - 310-596-0961 https://dentalpracticetransitions.henryschein.com/listing/ca4130/

**TEMECULA -** 6 Op GP practice, 2023 GR \$1.2M. Part-time associate, Open Dental PMS, Pano, digital x-ray, 1,998 sq. ft., 49% Medi-Cal, 35% PPO, 16% cash. #CA3841-Kaira Stewart-949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3841/

**WEST COVINA - NEW LISTING** - 2 Ops GP practice, paperless, 850 sq. ft., with 1 plumbed Op. Open Dental, XDR imaging. 1.5 hygiene days week. PPO/FFS. Most services referred out. GR \$426K. #CA4096 - Kaira Stewart - 949-220-6216 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca4096/">https://dentalpracticetransitions.henryschein.com/listing/ca4096/</a>

**WEST HOLLYWOOD -** Modern GP practice, 2023 GR \$720k, Paperles S/PPO, 4 doctor and 3 hygiene (2/16) Light. 2 Ops, digital x-rays, Open David, CAD/CAM, iTero and Biolase. #CA4003 - Ben Sapir - 310-596-0961

#### **SAN DIEGO**

**CHULA VISTA -** Spacious and bright 1,760 sq. ft. Medical Condo with 6 Plan 2 more potential Ops. 52 Yrs. Gard 10 15 Lays of hygiene per week, FFS/PPO. D21 GR \$545K. #CA3195-Christy Conway - 619-889-6492

**EL CAJON - NEW LISTING** - Modern 4 Op GP practice, 1,870 sq. ft., 2023 GR \$960k, \$778k through September 2024. 1,200 active patients, 14 new patients per month, 7 hygiene days, 57% FFS / 43% PPO payor mix. #CA4228 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca4228/

**LA MESA -** 4 Ops GP practice, 1,200 sq. ft., 18 Yrs. Goodwill, 2023 GR \$568k, 2024 GR through September \$523K. Dentrix PMS, Dexis, PAN, laser, and paperless charts. FFS/PPO. #CA3860 - Christy Conway - 619-889-6492 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3860/">https://dentalpracticetransitions.henryschein.com/listing/ca3860/</a>

NORTH COUNTY SAN DIEGO - NEW LISTING - 4 Ops, 1,467 sq. ft., Digital Impression Scanner, Intraoral Camera, 12 new patients/mo. FFS/PPO, 3 hygiene days with most specialty work referred out. 2024 through June \$331K, 2023 GR \$595K. #CA4174 - Christy Conway - 619-889-6492 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca4174/">https://dentalpracticetransitions.henryschein.com/listing/ca4174/</a>

**OCEANSIDE - NEW LISTING** - 4 Ops, (3 equipped), Dentrix PMS, Paperless, Soft Tissue Laser, Intraoral cameras, remodeled in 2020. 2023 GR \$948K and \$400k YTD (through June 2024), with 88% FFS and 22% PPO. #CA4199 - Christy Conway - 619-889-6492 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca4199/">https://dentalpracticetransitions.henryschein.com/listing/ca4199/</a>

**SAN DIEGO -** GP practice + possible RE. 1,342 sq. ft., 4 Ops. 203 GR \$415k, FFS/PPO. Solid active traffit blood of 1,090 in the last 18 mos. #CB 564 - Christy Conway - 619-889-6492

**SAN DIEGO** - 4 Ops, 3 fully equipped GP practice, 1,108 sq. ft., Dentrix, Dexis, Trios, CBCT, FFS/PPO, 2023 GR \$440K supported by two hygiene days per week. 2024 GR through September \$373K. #CA3899 - Christy Conway-619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca3899/

**SOUTH BAY SAN DIEGO - NEW LISTING** - 3 Ops, 1,068 sq. ft., private suite, paperless, iTero scanner, PPO/Dentical, low-overhead, associate-run, operating just 2 days a week, 2023 GR \$542k. #CA4166 - Christy Conway - 619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/ca4166/

#### **CENTRAL CALIFORNIA**

**SAN LUIS OBISPO -** High producing 5 Op, 2,250 sq. ft., 2021 Grover \$1.27M GP practice. 5 Dr, 5 av (e) party. Paperless, Open Dental PMS, FFS PPO. #CA3909 - Ben Sapir 310-596-0961

## DENTAL PRACTICE BROKERAGE

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#### **VALUATIONS/APPRAISALS**

# FRESNO METRO/CENTRAL CA VALLEY AREA - Greater Fresno Area GP 6 Ops + Room to Expand with RE available; 5 days Hygiene \$883K in 2023. #CA3930 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3930/

**GREATER MODESTO AREA** - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795-Jay Harter-916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca2795/

# **GREATER SACRAMENTO METRO AREA**- Rare Ortho Opportunity in highly desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be

software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3450/

PASO ROBLES - NEW LISTING - General dental practice located in the beautiful wine country of Paso Robles! With a prime downtown location surrounded by historic Victorian homes! #CA4175 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca4175/

PORTERVILLE - Established GP practice + RE. 4 Ops, Digital, 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2023 GR \$662K. #CA3618 - Kaira Stewart - 949-220-6216 https://dentalpracticetransitions.henryschein.com/listing/ca3618/

# SACRAMENTO DOWNTOWN/ MIDTOWN AREA - Low ( ) Overhead GP did \$754K Collega (s) 223 with 5 Ops in desirable location Open Dental. #CA3881 Jay Harter 916-812-0500

#### SACRAMENTO METRO/CITRUS HTS AREA

- 2023 GR \$304K GP Practice, 3 Ops with newer equipment & room to expand (additional tenant in place to help defray Overhead expenses). #CA3852 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/

**SACRAMENTO METRO - ROCKLIN/ ROSEVILLE/FOLSOM AREA -** 2023 GR \$651K GP practice + Real Estate, 4 Ops & 4 days/week hygiene. #CA3941 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3941/

**VISALIA / TULARE / HANFORD AREA**- \$1.367M 2023 Collections GP Practice in great location, 8+1 Ops, Hi Tech (Eaglesoft, CEREC, iTero), Seller to assist in transition. #CA3791 - Jay Harter 916-812-0500 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3791/">https://dentalpracticetransitions.henryschein.com/listing/ca3791/</a>

#### **NORTHERN CALIFORNIA**

**ASSOCIATESHIPS** 

ANTIOCH - GP Leasehold-Facility Only Practice. Great opportunity for a FAST-START or office UPGRADE for your existing practice! #CA3939 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3939/

**BERKELEY** - REDUCED! NEW PRICE \$379,000!! A unique opportunity in the heart of sought after Berkeley! #CA3800 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3800/

**CAMPBELL** - Rare opportunity 4 Ops GP practice known for its extel in patient care and prime location. 12(0) 14., 32 Yrs. Goodwill, 2023 GR \$8400 #CA4041 - Nicole Lena - 925-989-8118

**DIXON - NEW LISTING -** Rarely Available Area GP in 5 Ops @ \$915K in 2023 with 3.5 Days of Hygiene/Week. #CA4222 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca4222/

**DUBLIN -** 4 Ops GP Practice, GR \$903k with most specialty referred 1. So sq. ft., Dentrix PMS with Digitation Camera, CBCT, Scanner, Laser, Cerec. #CA3805 - Nicole Lena - 925-989-8118

**EAST BAY - NEW LISTING** - Two Established Very Profitable Endodontic Practices & Real Estate! A rare opportunity to acquire two highly profitable, turn-key Endo practices together & option to buy real estate of one location. The other location is a leased space. Perfect for an experienced practitioner or group looking to expand their tootprint in a thriving market. #CA4265 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca4265/

**EL CERRITO -** Modern FFS GP Practice, 4 Ops in 1,400 sq. ft. of leased space, fully equipped with technology. #CA3931 - Nicole Lena - 925-989-8118 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3931/">https://dentalpracticetransitions.henryschein.com/listing/ca3931/</a>

FOLSOM/EL DORADO HILLS AREA - \$786K 2023 Collections GP with incredible Real Estate in high-traffic highly desirable location, 10 Ops, Open Dental, No Delta Premier. #CA3888 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3888/

**FREMONT -** Well-established 4 Ops GP practice with loyal patient base. 2023 GR \$1.1M, breathtaking views in 1,222 sq. ft. #CA3966 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3966/

GREATER AUBURN & NORTHERN FOOTHILL AREA - Back on the Market: Price Reduced by Over \$100K! Well-Established GP practice in a highly desirable area, 1,350 sq. tt. 4 Ops, 60+ Yrs. Goodwill. GR \$690K Collections. #CA2809 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca2809/

**CONTINUING EDUCATION** 

**GREATER LAKE TAHOE AREA -** 37+ years of Goodwill, 1,586 sq. ft. 4 Ops. 2023 GR \$917K on 32 hours/week. #CA1715 - Jay Harter 916-812-0500 http://dentalpracticetransitions.henryschein.com/listing/CA1715/

**GREATER LAKE TAHOE & TRUCKEE AREA**- \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrix, Dexis, Seller to work back up to 5 years, KCA3629 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3629/

GREATER SACRAMENTO METRO/ELK GROVE AREA - NEW LISTING - Incredible 14 Op \$2.35M Collections South Sac / Elk Grove area GP with 12 days of Hygiene and RE investment (4-Tenant property complex) also available, with Associate Drs. in place. #CA4248 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca4248/

**MADERA - NEW LISTING -** 5 Ops Fresno/ Madera area at \$760K Collections and 4 days of Hygiene, with Well-Located and Highly Desirable RE Available. #CA4202 - Jay Harter 916-812-0500 https://dentalpracticetransitions. henryschein.com/listing/ca4202/

**MOUNTAIN VIEW - NEW LISTING -** Wellestablished 4 Ops GP practice, 1,100 sq. ft., 2023 GR \$842K, Softdent-Carestream PMS, Intraoral Camera, Laser, Digital 3-D Pano, CT Scan, Trios 4 IOS. #CA4095 - Nicole Lena - 925-989-8118 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca4095/">https://dentalpracticetransitions.henryschein.com/listing/ca4095/</a>

**OAKLAND -** SELLER MOTIVATED!! Modern Practice + Real Estate with over 20 years of Goodwill. 2023 GR \$839K on 5-day work week. 8 Ops, 6 equipped in 2,100 sq. ft. #CA3398-Nicole Lena - 925-989-8118 <a href="http://dentalpracticetransitions.henryschein.com/listing/CA3398/">http://dentalpracticetransitions.henryschein.com/listing/CA3398/</a>

**OAKLAND PILL-HILL -** Modern GP Practice with 3 Equipped Ops + 1 plumbed in 1,225 sq. ft., Dentrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3836/">https://dentalpracticetransitions.henryschein.com/listing/ca3836/</a>

**REDDING/RED BLUFF - NEW LISTING -** GP with 4 Ops, 22+ years Goodwill, expansion opportunities, 4 days hygiene, \$649K 2023 Collections. Real Estate also available for purchase! #CA4266 - Jay Harter 916-812-0500 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca4266/">https://dentalpracticetransitions.henryschein.com/listing/ca4266/</a>

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**RED BLUFF/CHICO/GRIDLEY AREA**High-end GP in highly desirable area, 7 Ops, Dentrix, Cone Beam \$1.185M 2023 Collections.
#CA3465 - Jay Harter 916-812-0500 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3465/">https://dentalpracticetransitions.henryschein.com/listing/ca3465/</a>

RED BLUFF/CORNING/CRIAND AREA - 6 Op+RE GP, 8 day: West of Hygiene with room to grow. 2005 \$666K. #CA3161-Jay Harter 916-812-03-00

**REDDING RED BLUFF NORTHERN CA VALLEY AREA -** \$1.4M 2023 Collections GP with Real Estate in a High-Traffic & Exposure Location, 5 Ops, 9 days/week of Hygiene. #CA3954- Jay Harter 916-812-0500. https://dentalpracticetransitions.henryschein.com/listing/ca3954/

ROCKLIN / ROSEVILLE/AUBURN AREA - \$1M+ GP Practice in One of the Most Desirable Areas of Sacragaer 6 Let Jolitan. Rarely Available - Low Price 182-0500

**WEST SAC / DAVIS / WCS PLAND AREA -** \$1.594M in 2023 Comband P in High-Traffic Retail Location with 50% at 6 days of Hygiene/week. #CA3965 -Jay Harter 916-812-0500

**SOLANO COUNTY AREA** - 8 Op beautiful paperless digital GP practice at \$1.581M Collections in 2023. #CA3586 - Jay Harter 916-812-0500 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3586/">https://dentalpracticetransitions.henryschein.com/listing/ca3586/</a>

**SAN JOSE -** 7 Op practice of Yrs. Goodwill, 2023 GR \$2.10 (n) 11-24y work week! #CA3923 - Nicole and -925-989-8118

**SAN JOSE - NEW LISTING -** Spacious 7 Ops GP Practice, 2,296 sq. ft., fully digital, paperless, Eaglesoft PMS, Digital X-ray, Intraoral Camera, iTero Scanner, 5 Hygiene days. YTD 2024 GR \$1.1M. #CA4053 - Gina Miller - 707-391-7048 https://dentalpracticetransitions.henryschein.com/listing/ca4053/

**SAN JOSE -** GP practice, 40 Yrs. Goodwill, Practiceworks PMS, Digital X-ray, 1,100 sq. ft., 4 equipped Ops + one plumbed. #CA3644-Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3644/

**SAN JOSE -** Price Reduced 4 Ops GP Practice, 1,200 sq. ft. 2023 G 11 K on a 3-day work week! Specialty 15 G 24. #CA3804 - Nicole Lena - 925-989-8 F 3

**SAN JOSE -** Associate-to-Owner Opportunity! Join an esteemed cosmetic, complex restorative, and implant FFS practice as an associate with a clear pathway to ownership. #CA3956 - Nicole Lena - 925-989-8118 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3956/">https://dentalpracticetransitions.henryschein.com/listing/ca3956/</a>

**SAN JOSE -** Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3671/

**SAN JOSE BLOSSOM HILL AREA -** 4 equipped Ops, 2 plumbed, CBCT, I/O Camera, Laser, 3,000 sq. ft., Dentrix PMS. 2023 GR \$1.27M. #CA3984-Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3984/

**SANTA CLARA COUNTY -** 4 Ops, 1,500 sq. ft. Endo practice, 41 hs. Coodwill, 2 Gentle Waves, CBCT FGr Dynd Sensor, Microscopes, paperless with PD endo. #CA3926 - Gina Miller -707-391-7048

SILICON VALLEY - Opportunity!!!! High Production GP, Oral Surgery & Perio Specialty Practice located in Highly Desirable, Affluent Community! #CA3952- Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3952/

**SONOMA COUNTY -** CR 6 Ops + possible RE, 2022 1.2M, 2015 S., fully digital 3D scanner and Possible CA3783 - Gina Miller - 707-391-7048

STOCKTON - LODI AREA - Established ORTHO specialty politic. Deat location, office in a profession. C. ... A3910- Nicole Lena - 925-989-8118

**VACAVILLE -** Very loyal patient base 4 Op GP practice, 2023 GR \$507K and 3 days of hygiene. #CA3697 - Jay Harter 916-812-0500 https://dentalpracticetransitions.henryschein.com/listing/ca3697/

**VALLEJO** - Established dental practice is an excellent opportunity for a dentist seeking to step into a successful practice. #CA3987-Nicole Lena - 925-989-8118 <a href="https://dentalpracticetransitions.henryschein.com/listing/ca3987/">https://dentalpracticetransitions.henryschein.com/listing/ca3987/</a>

WATSONVILLE - Seller Motivated! Absolutely Beautiful & Spacious General Practice with over 33 years of Goodwill in the heart of Watsonville. #CA3648 - Nicole Lena - 925-989-8118 https://dentalpracticetransitions.henryschein.com/listing/ca3648/

#### **OUTSIDE OF CALIFORNIA**

**HONOLULU -** Thriving FFS GP practice, 1,250 sq. ft., 3 Ops, 39 Yrs. Goodwill, 2023 GR \$842k, 2024 GR through July \$463k. Selling Doctor can stay. #HI3680-Christy Conway-619-889-6492 https://dentalpracticetransitions.henryschein.com/listing/hi3680/

**HONOLULU -** 4 fully digitized Ops, 864 sq. ft., Open Dental PMS. The practice boasts close to \$1 million in annual collections. #HI4054 - Christy Conway - 619-889-6492 <a href="https://dentalpracticetransitions.henryschein.com/listing/hi4054/">https://dentalpracticetransitions.henryschein.com/listing/hi4054/</a>

**HONOLULU -** 3 fully digitized Ops equipped, 29 Yrs. Goodwill, Dentrix PMS, CAD/CAM technology. With nearly \$1 million in annual collections, PPO/Cash. #HI4055 - Christy Conway - 619-889-6492 <a href="https://dentalpracticetransitions.henryschein.com/listing/hi4055/">https://dentalpracticetransitions.henryschein.com/listing/hi4055/</a>

**HONOLULU -** 5 Ops GP practice, 1,378 sq. ft., fully digitized, iTero Scanner, XDR Sensors, 2D Pano X-ray, robust patient base, 2023 GR \$700K. #HI4092 - Christy Conway - 619-889-6492 <a href="https://dentalpracticetransitions.henryschein.com/listing/hi4092/">https://dentalpracticetransitions.henryschein.com/listing/hi4092/</a>

#### Contact one of our experienced Transition Consultants

Christy Conway Southern CA Lic. #02143744 (619) 889-6492 18 Years in business



Jaci Hardison Southern CA Lic. #01927713 (714) 318-4911 31 Years in Business



Jay Harter Northern CA Lic. #01008086 (916) 812-0500 20 Years in Business



Nicole Lena Northern CA Lic. #01923708 (925) 989-8118 20 Years in Business



Gina Miller Northern CA Lic. #02015193 (707) 391-7048 31 years in business



**Dr. Ben Sapir**Southern CA
Lic. #02126473
(310) 596-0961
13 years in business



Kaira Stewart Southern CA Lic. #01398798 (949) 220-6216 15 Years in business



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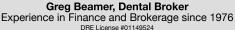
**YORBA LINDA** 3 ops, 1,140 sq. ft., 37 Yrs Gdwill. Retiring Seller. PPO/Fee For Service. Greg Beamer 909-542-4891

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**La Crescenta practice collected** \$840,000 in 2023 with a net income of \$270,000. 4 days of hygiene/week. Seller refers all specialties. Fee for service. 5 equipped operatories. Retiring. Asking \$500,000. Call Kurt Skarin at 805-777-7707

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#### **Dental Practice and Commercial Real Estate Brokerage**

#### **CHINO HILLS**

4 eq. ops. and 2 plumbed not eq. ops. in a 1,800 sq. ft. suite located in a busy retail center, 32 Y an of Community Goodwill. Retiring Seller currently with 1 says a week with a Hygienist working 2 days a week. PPO/Fee For Service. Collected \$756,012 in 2023.

#### **CYPRESS**

7 eq. ops. in a 3,673 sq. ft. suite located in a single-story, free-standing building on a busy corner with excellent exposure. 35 Years of Community Goodwill. PPO, Fee for Service Practice. History of Collecting over \$2M!

#### **HEMET**

6 ops. and 1 plumbed not eq. op. in a 3,280 sq. ft. suite located in a single-story building in the heart of town. 42 Years of Community Goodwill. Seller owns the real estate and will offer first right of refusal on the building. Excellent online reviews, solid patient base, retiring seller, long-term staff, and hygienist in place. PPO/CASH Income Stream. Collected \$740,038 in 2023.

#### **MONTEREY PARK**

2 eq. ops. & 1 plumbed not eq. op. in approximately 800 sq. ft. suite located on one of the busiest streets in the area. Excellent exposure and signage. The bright, clean, streamline suite was remodeled in November 2022 with new paint, flooring, cabinetry, signs, wiring, décor and restroom. History of being a PPO/Fee for Service practice for 40+ years. Leasehold Improvements & Equipment Only

#### **MONTEREY PARK REAL ESTATE & PRACTICE**

3 eq. ops. in a 1,250 sq. ft. suite located in a single story, 2,650 sq. ft. building. Two additional suites in the building being leased out. Entire building & Practice are for sale. 18 Years of Community Goodwill. Retiring Seller. PPO / Fee for Service / Small Denti-Cal base / Part time practice with no advertising in place with strong growth potential.

#### **MORENO VALLEY**

10 ops. (8 equipped / 2 plumbed) in a 3,318 sq. ft. suite located in a two-story professional building with 39 Years of Goodwill. Rent is \$6,337 per month. Re iring see r that currently works 5 days a week with 2 Hygas its working a total of 7 days a week. PPO / HMO / DENTI-CAL. Stable collections of over \$1M for the past 3 years.

#### **NEWPORT BEACH**

2 eq. ops. in a 887 sq. ft. suite located in a class A, 7 Story, Prestigious, Medical Center blocks from the ocean. Building amenities include onsite management, security, fitness center, 24 hour access, food service, and more. Suite is nicely designed and has large windows throughout with an incredible view. Lease is \$3887.77 per month and expires July 2026. Leasehold Improvements & Equipment Only \$29,900!

#### **PLACENTIA**

4 eq. ops. in a 1,008 sq. ft. efficiently designed suite. Busy retail, strip center that was remodeled last year. Excellent visibility on the corner of two hill hilly traveled streets. 32 Years of Goodwill. Retiring sells with Associates that will stay on after the sale. Long-term stair. Rent is \$5,050 a month. 95% PPO and 5% Dentical. Collected \$577,669 in 2023.

#### **TUSTIN**

5 eq. ops. in a 1,625 sq. ft. suite located on the first floor of a professional building. The lease is \$800 per month. 30 Years of Goodwill. Seller currantil (w) ks. days aweek and is ready to retire. Total of 8 hygiers days a week. PPO/Fee for Service. Collected \$1,443,045 in 2023.

#### **VALLEY VILLAGE**

3 eq. ops. in a 1,000 sq. ft. suite located in a single-story, free-standing building. The beautifully designed, streamline suite offers large windows in each p, a large private office, newly installed floor archaectrant shows pride of ownership. Retiring seller currently works 4 days a week. 3 Hygienists working a total of 6 days a week and booked out 4-6 months in advance. 74 Years of Goodwill. Collected \$664,606 in 2023.

#### YORBA LINDA

3 eq. ops. in a 1,140 sq. ft. suite located in a single story, retail center on one of the busiest streets in the area. Large private - doctor's office. \$4,856/month lease with GP exclusivity. 37 Years of Goodwill. Retiring Seller that currently works 4.25 days a week and 1.25 days a week of Hygiene. PPO/Fee For Service. No advertising in place. Collected \$509,297 in 2023.



#### Greg Beamer, Dental Broker

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DRE License #01149524

#### **Paul Yuan**

909-714-2265 Broker Associate DRE License #02140802

#### **Ellen Wood**

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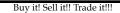
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SANTA CLARITA - Prosthodontics Practice For Sale. 5 Op. Rev. \$1.5M

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Barbi Morgan, widow of Dr. Todd Morgan

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Canoga Park: Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick. Sold Sold

Rialto: NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

Santa Clarita: 6 Ops 2 days of hygiene office fully equipped. Call for info Calabasas: Incredible upscale office with more than 2200sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrix and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

Long Beach: 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

Anaheim: With Real Estate - 4 Ops beautiful building all new equipment on corner lot., With growing practice.

Valencia: Well established Pediatric practice, well known in the community, refers out all 18 year olds. Fully digital with great reputation. Once a month anesthesiologist.

North Valley: 7 Treatment rooms in large space, fully digital, Eaglesoft and Schick. Long history in retail center. In Escrow

Palm Desert: Beautiful Practice in open air mall in a great area of Palm Desert. This is currently a one day a week office with 5 treatment rooms. This is great retail exposure.

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Santa Clarita: 5 Ops in wonderful Santa Clarita valley 3 days a week this office is a must have.

South-East Los Angeles County: Near OC 3 operatories, filly digital on Dentrix and Dexis well established office in retail center. Will go fast. **NEW** 

Conejo Valley area: Large ORTHO office WITH Real Estate. Everything you could want. Room to ad Pedo. All the software and technology.

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Fresno: Very nice three (3) operatory dental facility located in Fresno on Palm Ave. Near Bullard High School. Thoroughly updated. Minutes from Fig Garden area.

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Inland Empire | \$230,000 | 3 OPS - Located in a Shopping Center. 90% PPO! Base rent, \$2,203, includes NNN

Rancho Cucamonga | \$248,000 | 4 OPS - Owner works 20 hours only. 985 active patients (in the last 18 months)

Whittier | \$80,000 | 3 OPS - Equipment & leasehold only. Located in a Strip Mall.

**<u>Bell</u>** | \$110,000 | 3 OPS - Located in a shopping center. The Seller is motivated to sell since he is ready to retire after 43 yrs in Dentistry.

<u>Glendale</u> | \$200,000 | 4 OPS - Fully Remodel Dental Office! Hygienist conducts hygiene 2 days a week. Approximately 350 active patients. - IN ESCROW

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Covina | \$438,000 | 3 OP5 - 1,300 sq ft. Base rent, \$6,000, includes CAM and NNN. This dental office is 100% associate run.

<u>Santa Ana</u> | \$20,000 | 4 OPS - This is an Equipment and Leasehold sale only. Located in a Shopping Center. **Seller is Highly Motivated to Sell! - IN ESCROW** 

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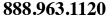


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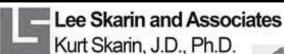
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- IRVINE RARE Estb 30 Plus yrs WITH NEW DENTAL CONDO 40 to 50 new Patients a mo in 3 days if rent high move here and do 3 million and own your own retirement building, if seller work 5 days will do 2 mill Seller building out St of art office, Buy now and join build out. Seller work back 1 day/Week transition 1 yr. Ave home income \$114,500 Medical Plaza near Tustin High END & HIGH GROWTH AREA FP 3202 3.3 million
- 3201 "STUDIO CITY RARE" Prestigious Estb 48 yrs. 985 sq.ft., 3 Ops. Modern office Prof Bldg. a unique upstairs office w/upscale equipment w/patio in front and Balcony in back. Conservative DDS with loyal staff. Frt Mgr 40 yrs & CA 25 yrs modest salaries. Upside potential, Seller feels upscale office @ \$400k is a bargain.
- WEST LA TREASURE CHEST FOR GP-ORTHO-PERIO-OS-ENDO or ALL ESTB 1970 Seasoned HMO 27000 charts 9500 active approx \$7800 to 8500 /mo HMO cks Gr 1.8 approx, Net profit exceeds \$1,000,000 refers out 4to5 Implant cases/w 4to5 Ortho cases/wk several Endo/wk Value 3 times net, Bargain at 1.8 Low overhead 4 op office Seller will give TRANSITION working side by side teaching proven 3180 techniques to produce \$150,000 per month and earn \$100,000 per month in first month. TRANSITION FREE one month side by side 2nd pay seller 25K,3rd mo 30k. 15 minutes from MDR.
- SAN BERNARDINO HISPANIC—GOLDMINE-Estab 27 yrs Gross 2023 in 10 mo \$860K working 1 day took home \$470K---- a full time DDS or Young DDS can earn 1,500,000/yr and net 750,000 with 4 like new ops, all equip like new 3BDCT \$130K--- new compressor/vac, new roof & H-AC with fantastic staff MGR the very best and loyal Associates is first option. RENT \$3100 with 8350 loyal patients, possibly to combine with 1500 sg ft nxt door for additional 5 chair Pedo/Ortho Bay for additional\$90,000/mo with Denti-Cal Children or reduced price 3150
  - combine with 1500 sq ft nxt door for additional 5 chair Pedo/Ortho Bay for additionals90,000/mo with Denti-Cai Children or reduced price from \$650 to \$585K Fantastic value

    SUPER ABSENTEE Talented GP or Group or 2nd OFFICE for GP in a 2 or 3 day practice, or AN ABSENTEE DDS to hire a PPS CONSULTANT to run as a FIRST OPTION--- 2nd OPTION TO BUY SELLERS 2ND OFFICE in one or 2 years in HIGH GROWTH AREA Having 40,000 new homes in Beamont/Banning Grossing 1.6 or Buy both now 2.5 million and net \$1.5 to 2 million, 2nd office in BEST INTERSECTION IN TWIN CITY -- get started to net \$2,000,000 for 585K with best mgr capable to run practices loyal staff, and associates.

    PPS sold this practice to Seller 18 years ago, Oh Seller would work back in transition for extended time. SELLER ONE OF NICEST ETHICAL DENTISTS ON THE PLANET. Live in Loma L inda College city, take additioanl training LLU-- Hire specialists near-by and in 3 years net two million with a \$585 starting investment. ONE OF BEST BARGAINS IN 55 Years.
- RIVERSIDE 3000 sq ft, 11 ops incl 4 chair Pedo/Ortho Bay HISPANIC GOLDMINE did 1.1 million in 2023 owner working part time 2.5 to 3 days a week, \$150K last month, Huge MARKET 500 to 2500 walk-bys a day. Full time Buyer or ABSENTEE Buyer with existing loyal motivated Mgr and staff will do 2.5 million in future in this locdation. 3171
- DDS & GREEN ACRES Great family living in Resort area Kern Cty Seller grossed 1.4 with an assoc great fees Seller will transition add Denti-Cal and payoff school loans in a year. Full price \$635K. WANTED YOUNG FAMILY THAT WANTS COUNTRY 3142
- LONG BEACH & TORRANCE Two of most Beautiful Offices in Los Angeles --ESTB 20+yr Fantastic intersection, HISPANIC GOLDMINE Mother DDS just renovated entire LB office incl flooring Both practices do 1.4 with part time service Seller built for daughter sparing no expense LB Hi IDENTITY 91exit with 50 to 100,000 daily auto intersection. TORRANCE ON A 100,000+DAILY AUTOS ONE OF MOST BEAUTIFUL OFFICES IN LA 6 identical ops Buyer can add 3BCDT pan for 35,000. Seller invested 1.5 to 1.8 in acquisition and equip and furn since 1998 A DSO or Marketing Group or Entrepreneur DDS should acquire this package and build to 4.5 to 5 million and spin off to a Wall street buyer if you are a group we would show These two offices when Wall Street land In LAX---- Show these two offices first. Bargain at 3 million now will enhance your package by ten million or more if you're doing Ten or more Million now. Show anyone this beautiful Package and it will enhance your Package, with the crème de crème. Transition assured. 3143

- "EMERGENCY STROKE" REAL-ESTATE BONANZA- RIVERSIDE 9500 sqft PROF BUILD 4 SUITES INCL 3500 sqft 5 0ps incl lab or make more ops in future. Modern Office all rented at \$5000 or \$20,000 per mo on 2.5 acres. 3203 perfect rectangular lot 4 suites on frontage on 1/2 lot, room for 10 more prof suites, or for 20 to 40 apts minimum income in high growth area when developed \$50,000 rental income easy, if 30 apts at 1500 per mo =45,000+20K = 65K Practice FREE
- EMERGENCY HEART ATTACK 8400sqft Bldg 5400sqft 14 ops DENTAL 15% GP 65% CHILDRENS CENTER 20% ORTHO Great Office for ORTHODONTIST-- PEDO--or GP thousands of patients Seller was offered 2 3204 million for building Grossing 1.6 million. Looking for offers. Need sign NDA Resumes' please
- 3205 CORONA UNION PRACTICE Estb 37 years, can do a million 5 ops BARGAIN
- LAWNDALE HAWTHORNE TORRANCE—HIGH IDENTITY 4000 SQ FT 8 HI END OPS NOW OPEN ONE DAY 3147
- 3166 IRVINE - share - Gorgeous 5 Upscale Ops Successful GP will share office with GP having patients or Specialist
- SAN MARCOS 3,000 dg. ft. 4 Ops, rent now \$3,600? Asking \$150k. Needs 3156 TLC. Estb 8 years
- Winchester Seasoned HMO Cks \$4,000 per month. Estb 2000. New High growth area. 4 Ops, 2 equipped. Gross \$150k. FP \$115,000, only DDS in town. 3157
- RIVERSIDE IMPLANT HO INCLDES TWO DENTAL BUILDINGS INCLU DENTAL ASSIST SCHOOL 11 HIGH TECH HI END OPS 3DCT, Seller will 3164
- RIVERSIDE PRACTICE & 2,400 sq.ft. DENTAL BUILDING Near busiest intersection in city GREAT VALUE merge with your practice

WHY NOT RELOCATE TO A COLLEGE TOWN AND BUY A **NEARBY PRACTICE WHERE YOU TAKE HOME \$500,000** OR TO A BEACH HOME AND TAKE HOME \$1,000,000

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