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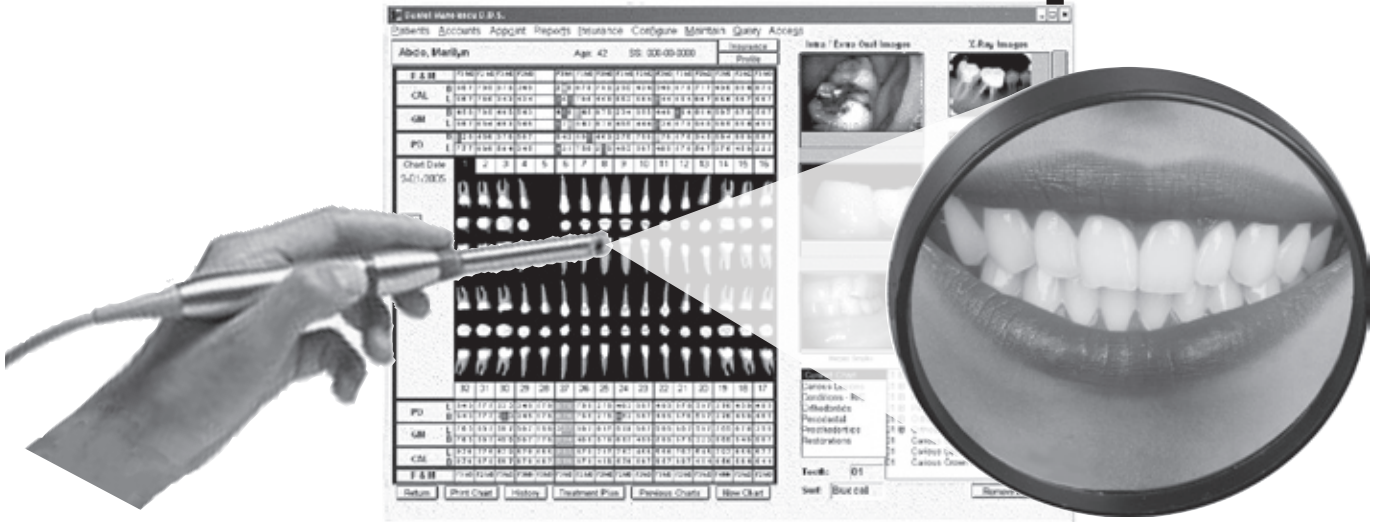
VOL. 5 NO. 9 • SEPTEMBER '08
No. Calif. Edition

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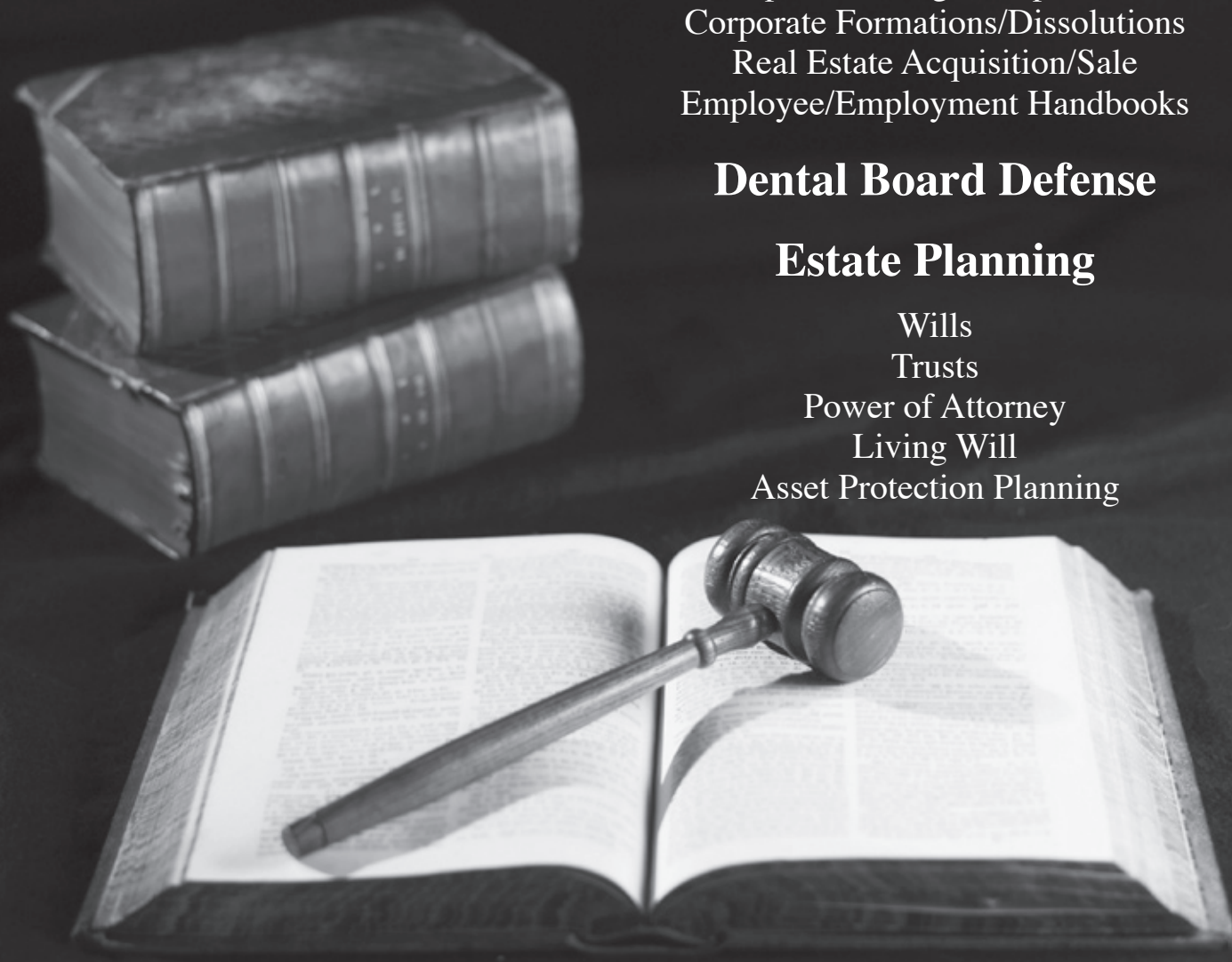
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BAY AREA LOOKING TO BUY DENTAL PRACTICE FROM RETIRING DENTIST who can overlap or PARTNER. (408-687-1524). Flexible in Terms.

FOR THE DISCERNING DENTIST World class Dental Art Collection for the office or home-all are framed. 310-922-1935 Private Party.

CENTRAL-COAST SANTA MARIA General Practice For-Sale. Cash/PPO (no dential/hmo). Nice location and good net. Email inquiries to santamariadds@gmail.com.

FOR SALE antique electric pedo dental chair for showroom or collection original. Call 626-330-6655 or 951-712-9273 Dr. Blanco.

CEREC 3D FOR SALE Acquisition & Milling Units. Lots of accessories including blocs. In Great Condition. Asking \$60,000 OBO. Corona. Only Serious Buyers. Email: webuser1062@yahoo.com.

SANTA BARBARA CITY AREA GENERAL DENTIST WANTED. 1-3 days/wk (4-6 hrs/day), short/long term? CALL 805-965-8141 M-F 10-6 POSSIBLE BUY-IN.

RECENTGRADS >>>>>> Cheap SALE/BUY-IN??? BURBANK: Great Location! Start from Scratch? RELOCATE? 1440 sf. Great lease. Small patient base/injured. 818-848-5619.

DCI ASSISTANT Dr. Delivery unit On wheels, tray holder, 3 handpiece, 3 suction, 1 air/water tip. \$300 (805) 684-5454.

FOR SALE Cranex 2.5 + Sordex-Finndent Panoramic Machine. Manufactured in 1995. Serial #L51665. Good Condition. \$3000. E-mail jaw4umon@msn.com, if interested.

NEED OF RDA OR DA FOR FULL TIME OR PART-TIME POSITION FOR OFFICE IN INGLEWOOD. GREAT PAY.. CALL DR. SAMMY 310-925-9991.

DENTIST (FT/PT) city of Ventura. Hygiene and light restorative. New grad OK. Excellent people skills a must. Fax resume (805) 676-1521.

ORAL SURGERY & IMPLANTS in your office. DIFFICULT CASES. 17 years experience. IV-Sedation. Carry equipment. Please call (949) 374-4243/SurgerySmiles@att.net.

20 YEARS GP years in Restorative, cosmetic, endo, and OS. Excellent with patients and staff and team oriented gregshaindds@yahoo.com.

2-GENDEX 765 Replacement x-ray tube heads for sale. Never been used. 8 inch cone. \$1800.00/each. 626 653-8889.

CEREC 3D FOR SALE Acquisition & milling unit. Asking \$4500. Antelope Valley. Email: ksaidara@yahoo.com.

LOOKING TO BUY A POTENTIAL PRACTICE with good collection and good pt. base preferred with building, contact Dr Samuel 310 430 4114.



Paul Maimone
Broker/Owner

FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. Only private dentist in smaller town. 2007 collections approx. \$375K on 3-4 days/wk. Mixed pt. base. Low overhead. **PRICE REDUCTION. SELLER SAYS MUST BE SOLD IMMEDIATELY!**

KERN COUNTY

BAKERSFIELD #18 - (5) op computerized G.P. (3) eqt'd/4th op has chair/x-ray, 5th is plumbed not eqt'd. Retail location. Excell. exposure/visibility/signage. Denti-Cal/Cash/Ins/PPO. Gross Collect. \$350K/yr. **BACK ON MARKET.**

BAKERSFIELD SUBURB #1 - (3) op computerized G.P. and free standing bldg. Limited competition. Cash/Ins/PPO/Denti-Cal pt. base. Some newer eqt. Gross Collections \$350K - \$400K/yr. Seller retiring.

BAKERSFIELD SUBURB #2 - South Bakersfield small town location. (3) op computerized G.P. on a main St. w exposure/visibility. Digital x-rays & intra oral camera. Limited competition. Cash/Ins/PPO/HMO/Denti-Cal pt. base. Cap checks \$4,000/mos. Annual Gross Collect \$360K on a (4) day week. **NEW**

BAKERSFIELD #20 - (3) op computerized G.P. & a duplex bldg. (2) ops eqt'd with new eqt, 3rd op plumbed not eqt'd. Cash/Ins/PPO & some regional center reimbursements. No HMO's or Denti-Cal! Gross collect \$450K-\$470K/yr. 35 years of goodwill. Approx 25 new pts/mos. Seller retiring. **NEW**

BAKERSFIELD #21 - (10) op computerized G.P. & free stand bldg. (3) ops fully eqt'd, (3) ops partially eqt'd and (4) ops plumbed not eqt'd. Located on a main St. with excell exposure/visibility & signage. Annual Gross Collect \$500K+ on an easy (4) day wk. (3) days of hygiene booked 6+ mos out. Cash/Ins/PPO & small % of Denti-Cal. Fully eqt'd "removable" dental lab w f.t. tech. Seller retiring but will assist w the transition. **NEW**

SOUTHERN KERN COUNTY - Smaller town w limited competition. (6) op comuterized G.P. annual Gross Collect \$850K+. Cash/Ins/PPO/HMO/Denti-Cal pt. base. 75+ new pts/mos. Central nitrous & panorex eqt'd. In a free stand single story prof. bldg. with excell exposure/visibility & signage. Low overhead/high net income. "Be a Big Fish in a Small Pond". **NEW**

LOS ANGELES COUNTY

ANTELOPE VALLEY #2 - (6) op computerized G.P. (4) ops eqt'd w (3) year old eqt. (2) ops plumbed not eqt'd. Shop Ctr. location w excel exposure/visibility/signage. Intra oral camera, pano, and digital x-ray eqt'd. Cash/Ins/PPO/HMO/Denti-Cal patient base. 2007 gross collections \$339K+. **PENDING**

BALDWIN PARK - (3) op computerized G.P. Strip center location with exposure, visibility & signage. Cash/Ins/PPO/HMO/Denti-Cal patient base. Approx (50) new pts/mos. Cap check approx \$4K/mos. 2008 gross collect. projected at approx. \$300K. Sale includes account receivables for cash flow. **PENDING**

GLENDALE - (4) op computerized G.P. (2) ops eqt'd, (2) plumbed not eqt'd. Free standing bldg location with exposure and visibility. Cash/Ins/PPO/Denti-Cal pts base. Annual Gross collect. approx \$140K p.t.

HAWTHORNE - (4) op computerized G.P. in a strip ctr. Exposure/Visibility & Signage. Cash/Ins/PPO/Denti-Cal pt base. Digital x-rays and intra oral camera. 20-25 new pts/mos. Collect approx \$300K/yr. **NEW**

INGLEWOOD - (3) op computerized G.P. in a medical/dental bldg. Only DDS in bldg. Cash/Ins/PPO/HMO patient base. \$3K-\$4K/mos in Cap checks. Annual gross collections \$250K-\$300K on 2-3days/wk. Digital x-rays.

LOS ANGELES - (5) op computerized G.P. and free standing bldg. for sale. (3) ops of new eqt. and (2) ops of older eqt. Cash/Ins/PPO/HMO patient base. Annual Gross Collections approx. \$300K. **SOLD**

PASADENA - (8) op computerized G.P. and free standing bldg. for sale. Cash/Ins/PPO/Denti-Cal. pt. base. Gross collect \$750K/yr. **PENDING**

VALENCIA - 1,200+ sq ft (3) op fully eqt'd Turnkey in a smaller shop ctr. Excellent exposure/visibility. Adec eqt. Also eqt'd with an intra oral camera system, (2) x-rays, & a pano. Expandable to (4) ops. **PENDING**

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RIVERSIDE COUNTY

HEMET - (5) op computerized G.P. (4) ops eqt'd, fifth op plumbed not eqt'd. Cash/Ins/PPO pts. Located in a strip ctr w good visibility. Digital x-rays & Easy Dental s/w. 2007 Gross Collect \$380K on three days/wk. **NEW**

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics.

ORANGE COUNTY

IRVINE - (5) op computerized G.P. (2) ops fully eqt'd/(3) plumbed not eqt'd. Digital x-rays. Cash/Ins/PPO. Gross Collect \$450K-\$500K/yr. **SOLD**

SANTA BARBARA COUNTY

SANTA BARBARA ORTHO PRACTICE & CONDO - (3) op open bay Ortho office & light and bright office condo for sale. Computerized office. Pano/ Seph eqt'd. Annual Collections approx. \$360K/yr on a (2) day week. (7-9) new starts/mos. Low overhead/high net. Seller transition available.

SANTA MARIA - (4) op computerized G.P. (2) ops eqt'd w newer A-dec eqt, & (2) add plumbed ops. Drop dead gorgeous. Located in a free stand bldg. Dentrax s/w, Digital X-Ray & Intra Oral camera, Pano, (2) Cassette Autoclaves & (2) mobile air abrasion units. Gr. Collect \$300K+/yr on an easy (3) day wk. Cash/Ins/PPO pts. Seller retiring. **NEW**

SAN BERNARDINO COUNTY

SOLD OUT - Room for your San Bernardino Cty listing available.

SAN DIEGO COUNTY

LA MESA #3 - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$700K+. **NEW**

POWAY - (3) op computerized G.P. in a freestand bldg. in a shop ctr. Turnkey office (no charts) w brand new eqt including digital x-rays, Zoom light, computerized ops, intra oral camera system w docking stations, etc. **SOLD**

SAN LUIS OBISPO COUNTY

CENTRAL COAST BEACH TOWN - (3) op computerized G.P. in a very desirable beach community. Cash/Ins/PPO pt. base. 2008 collections projected at \$400K+. Seller refers all speciality work. Tremendous upside potential. Seller retiring. **NEW**

SAN LUIS OBISPO - (3) op computerized G.P. in a garden style prof. bldg. Cash/Ins/PPO pt. base. Gross Collect \$375K-\$400K/yr.

VENTURA COUNTY

THOUSAND OAKS #2 - (3) op computerized G.P. Cash/Ins/PPO. Digital x-rays, cerec, intra oral camera, Dentrax s/w, and new chairs. 2007 Gross Collections \$700K+. **BACK ON THE MARKET**

VENTURA - Computerized G.P. (2) ops + x-ray rm. Cash/Ins/PPO pt. base. Annual Gross Collect. \$175K on 2-2 1/2 days/wk. **REDUCED.**

TULARE COUNTY

SMALLER TOWN TULARE CTY (NEAR VISALIA) - (4) op computerized G.P. and free standing bldg. for sale. Located on a main street. Limited competition. Cash/Ins/PPO and limited Denti-Cal. No HMO's. Annual Gross Collect of \$525K+. 15-20 new pts/mos. Seller retiring.

NORTHERN CA ***NEW***

LODI - (3) op G.P. 2008 Projected Gross Collect \$375K.

PETALUMA - (2) op G.P. 2008 Projected Gross Collect \$450K.

STOCKTON - (7) op G.P. 2008 Projected Gross Collect \$1.42M.

See additional Ad on page 28 for more details!

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GENERAL DENTIST NEEDED F/T or P/T for beautiful Palm Desert Practice. Great office & staff. Call (760)773-0052.

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SINCERELY LOOKING for Root Canal Doctor. Please Call (626) 572-7211.

LOOKING FOR ORAL SURGEON Endodontist and periodontist to join our office in Huntington Beach, fax resume 714 847 5005, call 714 847 5100.

MONTEREY PARK OFFICE CONDO FOR SALE. Corner of Garfield and Newmark; Second floor; Permit approved; 3 operatories; 986 square-feet; Construction 80% finished; Plumbing, Wiring, Cabinets. Only 398K. Helen (626) 673-8132.

SPECIALIST WANTED for beautiful Palm Desert Practice with Great Dr. & Staff. Endodontist, Periodontist and Orthodontist needed. Call (760) 773-0052.

NORWALK G.P. 1500 sq ft. 4 ops. Low Overhead. Located in shopping center. Asking \$250K OBO. Great Visibility. Dr. Ayman (562) 863-5701.

PRACTICE FOR SALE NEW! F-648 EUREKA - 40 yrs/good-will. GP in well maintained Dental Prof Bldg. 1100 sf 3 fully equipped ops. \$265k. Timothy G. Giroux, DDS/Broker 800.641.4179.

DENTAL EQUIPMENT FOR SALE Two Adec dental chairs with Ritter delivery systems and lights. One Apollo air compressor, one Apollo vacuum pump, one doctor's stool and three assistant's stools (all in fair condition). Call Nancy at 310-571-3000.

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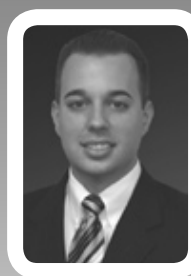
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PRACTICES FOR SALE —September, 2008

Attention SELLERS: We have many qualified Buyers desiring to purchase a practice in San Diego County. Call today for a complimentary consultation.

SAN DIEGO—LA JOLLA/UTC – JUST LISTED!! Exceptional opportunity to acquire top quality Prosthodontic/Restorative Practice, which was established in 1981. 5 Ops (4 equipped) in 1400 sq. ft. Recently remodeled. State-of-the-art technology, new computers and monitors, and Dentrix G2 Software. This efficient and well-run practice is a "turn-key" opportunity!!

SAN DIEGO—PACIFIC BEACH—NEW LISTING!! Owner retiring from long-established (part-time) Practice. Refers out substantial amount of treatment. 2 equipped Ops (+ 1 plumbed). Good starter opportunity at a very affordable price!

SAN DIEGO—PACIFIC BEACH—NEW LISTING!! General Practice operated 2 days per week as second office. Collected approx 350K in 2007. Ins/PPO/Cash. Great Starter!!

SAN DIEGO—LA COSTA— ORTHODONTIC Practice available in beautiful 2 year-old office. Satellite practice with excellent growth and unlimited potential! 5 chairs and Pan-Ceph. Buyer can simply assume the existing loan!! **ACCEPTED OFFER**

SAN DIEGO—LA MESA—GENERAL Practice established 25+ years, situated in busy strip mall. Private/PPO. 4 Ops in approx 1100 sq. ft. Asking 580K.

SAN DIEGO—LA MESA— Two Doctors are retiring from this well-established GENERAL Practice. One of the Doctors offers sedation and oral surgery. The office is near freeway I-8 and has excellent parking. This beautiful facility is comprised of 12 equipped Ops in 3600 sq. ft. Patients from union contract, PPO, Private.

SAN DIEGO—LEMON GROVE— Long-established GENERAL Practice situated in free standing building along main street. Approx 1800 sq. ft. and contains 6 Ops. 2006 collections of 223K. PRICE REDUCED!! Retiring owner asking ONLY 110K for quick sale!

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FT/PT GENERAL DENTIST NEEDED Quality oriented office near LAX, 3+ experienced with good communication skills. Fax Resume to 310-471-5658.

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SANTA MARIA PRACTICE Experienced DDS with 12 years experience, looking to purchase dental practice in Santa Maria, CA. SantaMariaDDS@verizon.net.

DENTAL OFFICE SPACE FOR RENT IN BEVERLY HILLS TRIANGLE AREA Looking for an Endodontist to share space with a Periodontist. (310)275-1090.

ORTHODONTIC PRACTICE FOR SALE in city of San Jose. Beautiful office. If interested, call (650)576-3293.

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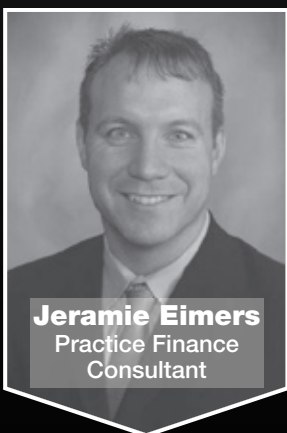
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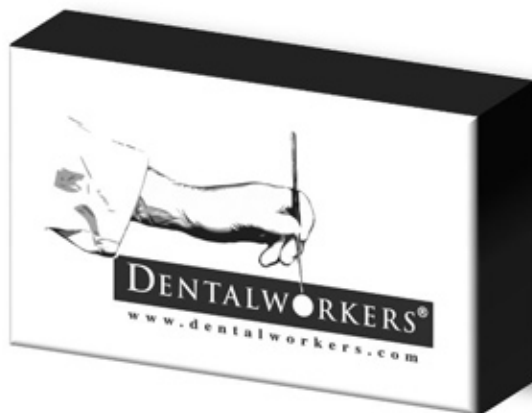
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B-5931 HAYWARD - Dedicated to Oral health of Children. 1050 sf & 3 ops. Infant to adolescent. Call for details! **\$275k**

B-660 SAN LEANDRO - Be the ONLY dentist in this medical community! 1 op with plumbing for additional ops. 1264 sf office. Equipment less than 10 years old! **\$100k**

C-665 VALLEJO - 1350sf & 4 fully equipped ops. Newly painted. Over 16 yrs goodwill. **PRICE REDUCED TO \$185k. SELLER IS HIGHLY MOTIVATED AND WILL CONSIDER ALL REASONABLE OFFERS**

NEW! C-700 VACAVILLE - Located in attractive, well-maintained Medical Prof. Bldg. Dr. avgs 15-20 pats/day. 4 fully equipped ops. **\$100k**

D-474 LOS ALTOS- Facility/asset sale. 2100 sf 6 ops. **Reduced to only \$48,500**

D-588 MORGAN HILL - Upscale Community. Facility in Excellent Condition. 1638 sf & 4 ops. Call for full list of equipment and details! Only Asking **\$125k**

D-647 SAN JOSE - Over 18 yrs of goodwill at the attractive GP. Located in Prof Bldg complex. Solid practice. Occupies 1075 sf w/ 2 ops and plumbing for 3 add'l ops. **REDUCED TO \$95k**

D-671 SAN JOSE—FACILITY ONLY Easy access to 2 major freeways. Desirable Silicon Valley. 4 ops, 1 hygiene op, 1200 sf. **\$85k**

D-6591 PLEASANTON - Quality, Fee for Service, well established practice. Within close proximity to the 680 freeway. 1500 sf and 5 fully equipped ops. **\$1.1m**

D-6691 DUBLIN—FACILITY ONLY -2 story Prof Bldg. 850 sf, 3 fully equipped ops. Add'l 350sf across hall for storage & staff lounge. Ready to Move in! **\$125k**

BAY AREA CONT.

D-674 SUNNYVALE - Seller has established an excellent patient base & is passing it on to you! Dr sees avg of 18 patients per day. Located in highly visible well maintained Dental Professional Bldg. 800+ sf and 3 ops. **Price Reduced! \$160k**

NEW! D-6911 SAN JOSE - New Listing near 680, 101 & 880 Freeways. 1000sf with 2 fully equipped ops and plumbed for 1 add'l. **\$165k**

NEW! D-695 SAN JOSE - Popular, Busy Retail Center w/strong mixed demographics. 1500sf, 2 fully equipped ops (5 pre-plumbed). **\$295k**

NEW! D-698 MORGAN HILL - FACILITY - Popular Dental Professional Plaza on busy intersection. 1730 sf, 5 fully equipped ops **\$125k**

NEW! D-699 - SAN JOSE - FACILITY - Traditional Décor. Well Maintained Med Prof Bldg. 3 fully equipped ops in 900 sf office. **\$125k**

NEW! D-7081 Pleasanton - Facility Only in well-mixed Medical/Dental Prof complex. School system nearby in desirable neighborhood. Perfect for GP or Specialist including Pedo/Perio & Oral. 960 sf/3 ops **\$150k**

NORTHERN CALIFORNIA

E-532 AUBURN - GP, long established practice in beautiful foothills. Close to Sacramento. 3 fully equipped ops, 1100 sf. Close to major roadways. Seller Retiring **\$125k**

E-636 CARMICHAEL - GP with strong focus on Crown & Bridge. 2000 sf, 6 op office with collections in excess of \$2m annually. Call for more information **\$1.2m**

E-654 ELK GROVE/SACRAMENTO - Quality FFS GP. New practice in popular retail shopping center. Large spacious 3225 sf office w/6 ops & plumbed for 1 add'l. Call for details! **\$795k**

E-655 LINCOLN - New spacious GP/ 1370 sf 2ops plumbed for add'l ops in great downtown location **PRICE REDUCED \$165k**

E-661 SACRAMENTO - GP, 2 ops/ 2000 sf office. Plumbed for add'l ops. Seller Relocating. Great potential by increasing office hours! **\$325k**

E-680 FOLSOM - PERFECT FOR A SPECIALTY PRACTICE! Seller relocating and leaving behind all equipment and improvements! 2143 sf, 2 ops and plumbed for 4 add'l. **\$325k**

NEW! E-692 WHEATLAND - Located near Lincoln, CA, this GP offers a close commute to the Roseville and Sierra Foothill areas. 31 yrs of goodwill, spacious 2000 sf, 5 op office and unique traditional curb appeal are only a few of the attributes that makes this a great opportunity. **\$325k**

NORTHERN CALIFORNIA CONT.

NEW! E-710 GREATER SAC AREA- In bedroom community & thriving suburb of Sacramento. Dr avgs 8 pts/day & 8 hyg pats/day. Scenic views from Op windows, 1,700 sf / 4ops & plumbed for 1 add'l **\$375k**

F-542 HUMBOLDT COUNTY - FFS GP, 3 ops, 1500 sf. Highly esteemed. Exc. Reputation. Seller Retiring. **Seller Highly Motivated! \$200k**

F-589 EUREKA - FFS GP, est. 25 yrs, 1600+ sf, 4 ops, phenomenal visibility on busy corner! Warm, unique reception. Real Estate also available for \$325k. Practice reduced to only **\$320k**

F-640 EUREKA - 1500 sf, 3 ops in this beautiful GP situated among the Giant Redwoods of Humboldt Bay. LONG ESTABLISHED practice in ground floor suite. **\$160k**

F-648 EUREKA - Nearly 40 yrs of goodwill. GP in well maintained Dental Prof Bldg. 1100 sf 3 fully equipped ops. **\$265k**

G-456 YUBA CITY - GP. Approx gross \$400k. FFS retiring, 4 ops. Seller owns building. **\$200k**

G-658 YUBA CITY - GP in growing Yuba City Community! 4 ops, 1500 sf office remodeled in the past few years. Located in upscale professional neighborhood. Seller Retiring and passing along over 30 years of goodwill to you! **\$425k**

G-664 PARADISE/CHICO AREA - GP, FFS in charming community. Highly esteemed, well respected family oriented practice. Contemporary cosmetics & full mouth and general dentistry. Over 25 years of goodwill. This 4 ops practice has gross receipts in excess of \$690k annually. INCLUDES A CEREC 3 MACHINE at **\$425k**

CENTRAL VALLEY

H-634 WEST OF RENO—GP on Feather River in Plumas Co surrounded by natural beauty. 1500 sf / 4 ops, continued growth, excellent location, and a lease below market value. Offered at **\$250k**

H-668 NORTHEASTERN CA—GP with over 30 yrs goodwill. 4 ops in spacious 1600sf office. On major thoroughfare on way to hospital & college. 2007 gr rpts exceed \$650k Priced to sell at **\$395k**

NEW! H-709 Chester/Almanor -Wilderness of Plumas & Lassen Counties in well established rural neighborhood. 1,680 sf/5 ops . Real Estate also available. **\$225k**

I-586 MERCED - Revitalized area w/ easy access to foothills, major cities & the coast! GP offers ~1450 sf & 4 ops in newer Professional neighborhood. Offered at **\$195k**



Timothy G. Giroux, DDS



Jon B. Noble, MBA



Mona Chang, DDS



John M. Cahill, MBA



Edmond P. Cahill, JD

CENTRAL VALLEY CONT

ARIZONA

NEVADA

I-6121 TRACY - FACILITY - High growth area, near Mountainhouse. State of the Art facility, completely paperless. Near West Valley Mall and I-205. Prof. Bldg w/plentiful parking. 1600 sf & 3 ops. Also plumbed for 3 add'l. **\$600k**

I-625 MERCED - Million Dollar Practice for \$680k. 2100 sf, 6 ops. Ready to go paperless. 60% FFS/40% Pvt Pay. Near Merced Mall in highly visible location. Call Now! **\$680k**

LOOK! I-662 MERCED - Quality GP with 4 ops in spacious 1360 sf office. Over 30 new pats mo in this expertly located, attractive Prof Bldg. Grs Rcpts over \$845k in 2007 **\$525k**

NEW! I-684 TURLOCK - GP & Cosmetic/Full Mouth Reconstruction, Implants, and Family Relationships. Near Sierras and SF Bay Area. Stable patient base, seasoned staff, strong marketing and management capabilities. 1700sf, 4 ops SPEC-TACULAR DÉCOR. **\$675k**

NEW! I-685 TURLOCK - One of the BEST locations in town! 1700sf, 7 ops. Avgs 14 patients and 11 Hygiene patients per day! Practice was recently remodeled. Highly attractive free standing building. Mostly Adec Equipment. **\$500k**

NEW! I-701 STOCKTON - Well Established & fully equipped w/ modern equipment. GP located in popular retail center. 1200+ sf, 4 ops. **\$350k**

NEW! J-687 BAKERSFIELD - Stable Patient Base & Seasoned Staff. SPACIOUS 3,600 sf office with 6 ops. Practice Offered at **\$350k**—Real Estate also available for purchase separately

J-638 SAN LUIS OBISPO - Located between SF and L.A in beautiful, vibrant coastal college community, this well established 2000 sf 4 op practice awaits your talent & skill. GP who limited practice to Pedo offers room to grow and expand. **\$275k**

SOUTHERN CALIFORNIA

K-663 RAMONA - Seller Retiring from this GP practice and passing along over 18 years of goodwill to you! 2 ops in 1260 sf office. **\$275k**

K-673 HAWTHORNE - On one of the busiest, major thoroughfares. Desirable neighborhood. 1,500 sf & 4 ops Call for details **\$150k**

AZ-584 EASTERN AZ - GP near busy Post Office, ~ 1,300sf, 3 op office. Real Estate also available! Practice offered at **\$350k**

AZ-667 PHOENIX - Located in affluent Ahwatukee area, this GP with 2 ops and 1900 sf is a great merger opportunity. Located on busy street with outdoor views from all ops. Tastefully decorated, clean. **\$310k**

NEW! AZ-702 GILBERT - Brand New Listing in Gilbert. This is a MUST SEE practice. Priced to sell at **\$375k. Call for Info!!**

SPECIALTY PRACTICES

D-5271 SF EAST BAY—ENDO, 1270 sf, 4 op office. Stable patient base. Well respected. Building & Condo also available for purchase. Practice offered at **\$275k**

LV-622 HENDERSON - PEDO - FFS, well respected, modern curb appeal, 1800sf, 5 ops w/ plumbing for 1 add'l op. Offered at **\$345k**

E-6311 CARMICHAEL - ORTHO - 35 yrs goodwill, 20-30 patients per day in 4 chair open bay with 1100 sf office **\$125k**

K-653 GARDEN GROVE—ORTHO - single story professional bldg. Desirable area. 2200 sf 4 chairs in open bay. 2 private ops. **\$285k**

NEW! C-690 SANTA ROSA - PROSTHODONTICS - 1400 sf with 2 ops & plumbed for add'l. One of the most prestigious areas in Santa Rosa. Very mature landscape and beautiful office. Offered at **\$310k**

NEW! I-6791 MERCED - Limited to Restoration & TMJ Disorder - 20 yrs goodwill, FFS. High Gross—High Net. Call for more info **\$700k**

NEW! C-6821 SOLANO COUNTY—PROSTHODONTICS - Personalized dental treatment in warm caring environment. 1040 sf with 3 fully equipped ops. Call for more info. Offered at **\$390k**

NEW! C-703 FAIRFIELD/VACAVILLE - ORTHO - "Clean, Efficient, and Quality" describe this practice. PRIME LOCATION w/ exc signage on major thoroughfare. 1000+ sf & 3 chairs in open bay. Call for details **\$340k**

LV-565 LAS VEGAS - Practice dentistry in this nice professional bldg. offering 3200 sf w/8 ops in growing Rainbow/Sahara Area. Great Area w/ lots of potential. **REDUCED TO ONLY \$400k**

LV-676 FACILITY—LAS VEGAS - Seller relocating-leaving behind all equipment and leasehold improvements! Beautiful, spacious 1900 sf office-5 ops + 1 add'l op. Would cost twice as much to duplicate. Offered at **\$150k**

LV-677 LAS VEGAS - Remarkable practice is ready to move in! Popular retail shopping center at busy intersection. 1680 sf office consists of 5 ops w/plumbing for 1 add'l op. **\$550k**

R-681 CARSON CITY -Near Beautiful Lake Tahoe & Reno. Doctor avgs 16 patients w/ 9 Hygiene patients per day, providing 4 days of hygiene per week. 2,000 sf & 8 fully equipped ops **\$550k**

NEW! LV-688 HENDERSON - READY TO MOVE IN. Located near the intersection of North Pecos and Windmill in a mixed Residential & Commercial Neighborhood. This practice offers 2 fully equipped ops and is plumbed for 3 additional. **REDUCED TO ONLY \$55k**

NEW! LV-693 LAS VEGAS -Just Opened, State of the Art GP with gorgeous build outs, 5 fully equipped ops, on highly visible corner location near Eastern & Flamingo. Over 1800 sq ft. **\$275k**

NEW! LV-694 LAS VEGAS - Well established, large GP with nearly 2200 sf & 6 ops. Gross Receipts average over \$960k annually over the past 3 yrs. Equipment less than 5 years old. Office was recently painted and carpeted. **\$585k**

NEW! LV-696E Facility Las Vegas - Seller relocating-leaving all equipment & improvements. All the bells and whistles! Centrally located w/ desirable business amenities. 2,600 sf, 6 fully equipped ops. **Full Price: \$300k**

NEW! LV-696T Las Vegas -Live and Practice where all the action is! Busy intersection, major thoroughfare, desirable neighborhood w/ major retail commercial businesses as anchors! Exc visibility/signage and accessibility. 2,000 sf, 5 fully equipped ops **Full Price: \$530k**

NEW! LV-705 LAS VEGAS - Focusing on Restorative, Endo & Prosthetics. Dr avgs 10-12 pats/day. 2-story Prof Bldg - Major Intersection. 3,000 sf/7 ops. **\$250k**

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FAIRFIELD: - For Sale - Endodontic Practice and Condominium Unit. This endodontic practice is located in an upscale professional office complex. The owners condominium occupies 1,770 sq. ft. There are 4 equipped treatment rooms with an additional 5th room available. The 2007 gross receipts were \$885,000 with \$426K adjusted net income or profit. Owner will stay for transition to introduce buyer. Owner is retiring.

FRESNO: - For Sale - General Dentistry IV Sedation Practice. 2007 collections were \$1,250,00 with a \$450,00 adjusted net income. Seller is looking for either an outright sale or a buyer to purchase 1/2 of the practice. Buyer will need IV sedation skills or have been trained to provide IV sedation. The facility is 1,500 sq. ft. with 5 equipped operatories and 7 days of hygiene. Most new patients are referred by existing patients. Patient retention on this type of practice is very high. Call for details regarding this excellent opportunity.

FREMONT: - For Sale - Office space with equipment only. 1,750 sq. ft. 4 operatories equipped with 2 additional ones plumbed X-Ray, Pano and Intra Oral cameras. Save hundreds of thousands in leaseholds & equipment- (BEST OFFER).

GRASS VALLEY: - For Sale - This Periodontal Practice is located in a very desirable growing community. 2007 collections \$714K with adjusted net income of \$306K, 57% overhead. practice has been in its present location for the past 28 years. Office consists of 1,500 sq. ft. 3 ops, Intra-oral camera. Practice has 5 days of hygiene.

I-80 CORRIDOR: - General Dentistry Practice. If you are looking for a small satellite office or if you want to pay a minimum amount as a start up practice this is a perfect opportunity. Approximately 450 to 500 patients in this 4-op office located in a Medical/Dental complex. Two rooms equipped. 1,100 sq. ft. Practice has operated in its present location for 17 years. 2007 GR were \$135,000. Asking price only \$125K.

LINDSAY: - For Sale - General Dentistry Practice and building available. This is a 5 operatoriy in approx. 3600 sq. ft. building office building. The practice consists of approx. 34% Medi-Cal patients. 2006 collections were over \$800,00. Easy Dental Software and intra-oral camera. Pictures of office building available with appraisal.

MADERA: - For Sale - General Dentistry Practice. 2,500 sq. ft. owner occupied building. 7 equipped operatories, Laser, Intra-Oral camera, Dentrix Software, with 12 days of hygiene per week. 2006 gross receipts \$1,102,942 with adjusted net income of \$455K. Owner would like to sell and work back a couple of days a week. **Building also for sale.**

MADERA: - For Sale General Dentistry Practice. Established in 1980. 2007 Collections \$449K, adjusted net \$192K, 56% overhead. 1,650 sq ft, 3 ops, intra-oral camera, digital x-rays, Eaglesoft software. 2 hygiene days. Owner moving out of state.

MADERA: - Building for Sale- (Includes small patient base.) This dental building consists of 1060 sq ft. It is fully plumbed for dental and the building is in good condition. Total Sale Price is \$275,000. This is a wonderful opportunity to own the real estate and start a new dental office with some patients for pennies on the dollar compared to other start up cost. Owner is deceased.

MODESTO: - For Sale- General Dentistry Practice 1,568 sq ft office with panoramic X-ray, 4 hygiene days, Intra oral camera, Eagle Soft software purchased in '04. Practice has been in same location for over the past 20 years. Collections 2007 \$601,000, 61% overhead Owner Is Looking For Associate Buy-In, Will Consider a Walk Away Sale.

MODESTO: - For Sale- General Dentistry Practice. 2007 collections 687,642 with adjusted net income of \$259K. Practice overhead only 62%. This practice is located in highly desirable location consisting of 4 equipped ops. in 1,275 sq. ft. Office equipped with intra-oral camera, Digital Pano & X-rays, Dentrix software-purchased in 2006. Practice has operated at its present location for the past 30 years. Owner to relocate.

NORTHERN CENTRAL CALIFORNIA: -Periodontal Practice. This office consists of 2,000 sq. ft. in an excellent location. There are 3 ½ days of hygiene. Office remodeled only 5 years ago. Office has been its present location for more than 25 years. 2007 GR were \$500K. Wonderful opportunity in a rapidly growing and desirable community. Owner is retiring.

NORTHERN CALIFORNIA/CENTRAL VALLEY: -For Sale-General Dentistry Practice. Well-established practice has been located in its present location for the past 13 years. 2007 Gross Receipts over \$1 Million with an adjusted net income of \$572K with overhead of only 52%. Dentrix software in 4,000 sq ft, equipped with 4 operatories, panoramic x-ray. Possible sale of building in future. Owner would be willing to come back 1-2 days a week.

OROVILLE: For Sale- General Dentistry Practice. If you are a new Graduate or are looking to get away from the big city, you should look at this practice. Doctor has worked three days a week for many years and is ready to retire. 2007 Gross Production was \$343K with 98% collect. Office is modern, attractive, efficient, and computerized. 3 Ops-chairs, lights, and units are three years old. No HMO's or Govt. programs. All endo, perio, and most surgery referred out. Dr. reports over 1800 active patients with three days of Hygiene. Seller's interest in building is also available for sale. Eighteen mile away from Chico State University.

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NORTHERN AND CENTRAL CALIFORNIA (Con't)

PORTERVILLE: - For Sale - General Dentistry Practice and building available. Practice was established in 1997. There are nine equipped operatories in 4,000 sq. ft. Patients base is mainly made up of Medi-Cal patients. 2007 collections were \$1,396,000 with and adjusted net income of \$605,000. There are 4 days of hygiene seeing 15 patients per day. Owner is moving out of area. Picture of the building are available with the appraisal.

RED BLUFF: - For Sale - General Dentistry Practice. This practice is located in a freestanding building on a bluff over looking the Sacramento River. There are 8 ops. With 10 days of hygiene. Seller has practiced in Red Bluff for 36 years. 2007 collections were \$1,250,000. Bldg is also for sale with 100% financing available. Owner is retiring.

REDDING: For Sale - General Dentistry Practice. Office space is 1,950 sq ft with 5 ops, Eagle soft software, 5 hygiene day. 2007 Gross Receipts \$615K. Owner doctor to retire. Owner started practice in 1963.

REDDING: For Sale -General-This practice is located on the Sacramento River in Redding. 2007 Gross Receipts were 1 million with \$315K adjusted net income. There are five operatories in this 2,500 sq. ft. building. The practice reports 1,731 active patients and 14 new patients per month with 8 days of hygiene per month. The practice features Dentrix software, digital X-ray and digital Panolypse. Pictures are available. Doctor is retiring.

ROCKLIN: For Sale- General Dentistry Practice. 2007 Collections over \$1 Million, adjusted net income of \$412K with 65% overhead. Established practice with 8 hygiene days, 3,500 sq ft, 7 equipped operatories, Dentrix software.

ROSEVILLE: - For Sale- Prosthodontic Office. The practice collections for 2006 were \$1,133,221.00 with adjusted net income of \$432K. There are 16 new patients per month. The practice occupies 1,933 sq ft with 5 operatories, and includes Eaglesoft dental software, Intra-Oral camera, and Digital x-ray. Owner is relocating.

SAN JOSE: - For Sale- General Dentistry Practice Practice located in a very desirable area of San Jose and has operated in its present location for 27 years. The office has recently been renovated and decorated. 2007 Collections \$1,280,000 with adjusted net income of \$494K, 61% overhead. 1,400 sq. ft. (leased) 5 equipped ops, laser, intra-oral camera, and Pano. 9 days of hygiene/wk. Owner doctor to retire.

SCOTTS VALLEY/SANTA CRUZ: - For Sale- Owner Dentist deceased May'08. General Dentistry Practice located in a highly affluent, stable, and desirable location. 2007 Collections \$781K with adjusted net income of \$313K, 59% overhead. Practice located in its present location for the past 16 years. Seven-hygiene days/week. Denrix Software Intra-Oral camera, 4 ops in 1,400 sq. ft. office space. Staff will stay.

TULARE: - For Sale - General Dentistry Practice and building available. This 4 operatory office is located in approx. 1,650 sq. ft. free standing dental building. Approx. 70% of the patient base is Medi-Cal. 2006 collections were \$541K. Easy Dental Software and Intra-Oral Camera. Pictures of office building available with appraisal.

VISALIA: - For Sale- General Dantistry Practice and Building available: This beautifully laid out and decorated office was opened in August of 2006 and already has 1592 active patients. There are no cap or Medi-Cal patients. There are 6 treatment rooms with new equipment, digital x-rays, intraoral camera and Easy Dental Software. 2007 Gross Receipts were \$698K. Seller must move out of area for personal reasons. Pictures of the building and the interior rooms are available with the appraisal.

SOUTHERN CALIFORNIA

CAMARILLO: - For Sale - General Dentistry Practice. Great living in upscale coastal community. The practice is located in a professional complex near a hospital. Annual receipts have increased each year with 2008 projected at \$500K. Office involves 1,495 sq. ft. (leased) that is professionally decorated. There are 3 fully equipped ops with room to expand. Digital X-rays, Panorex & Intraoral Camera. Practice averages 12 new patients per month. Owner to retire.

GOLETA/SANTA BARBARA: For Sale: General Dentistry Practice in high quality area. Practice has been located in its present location for the past 37 years. The office occupies 1,000 sq. ft., 3 fully equipped ops, Panorex, digital x-ray, Dentrix software. 2006 gross receipts 400K, adjusted net income of \$164K. Owner retiring.

PASADENA: - For Sale- General Dentistry Practice. 2007 Collections \$516K with an adjusted net income of \$162K. Office located in affluent location with renewable lease in 1,100 sq ft. Office is equipped with 3 operatories, Panorex, and has 5 hygiene days. Practice located in a new location with all new leasehold improvements. Office is located near previous site. Office in previous location 41 years. Owner to retire.

RIDGECREST: For Sale - General Dentistry Practice. This practice is collecting \$795K per year. Owner's adjusted net income was \$416K in 2005 on 3 1/2 says per week schedule. There are 6 ops in this 4000 sq. ft. **building that is also for sale.** There are 5 days of hygiene. Owner is retiring.

SHERMAN OAKS: For Sale - General Dentistry Practice. High end facility fully equipped with intraoral camera, Panorex, 8 ops., Practice Works software. Non amalgam philosophy, currently open 5 days a week. 2007 Gross Receipts \$896K. Building also for SALE- 3,000 sq. ft. Practice has been in its current location for the past 5 years. Owner doctor to retire.

TARZANA: For Sale - General Dentistry Practice. This seven operatory practice is located in an office space of 2000 sq. ft. The 2006 gross receipts were \$626K with an adjusted net income (profit) of \$264K. There are 4 days of hygiene. Owner is selling to spend more time with her family as a full time mom. The practice is an excellent opportunity as it is but has the potnetial due to its size to add additional partners or associates in the future.

VENTURA: - For Sale - General Dentistry Practice. 2007 Gross Receipts \$902,005. Located in large shopping center. Office space is 1,350 sq ft it has 4 operatories, Kodak Softdent software, intra-oral camera, Panorex and five hygiene days.

YORBA LINDA: - For Sale General Dentistry Practice. 2006 Gross Receipts \$773K with adjusted net income of \$287K only 62% overhead. 2000 sq ft with 5 equipped treatment rooms, Dentrix software, laser, intra-oral camera, and pano. Entire staff certified in Invisalign.

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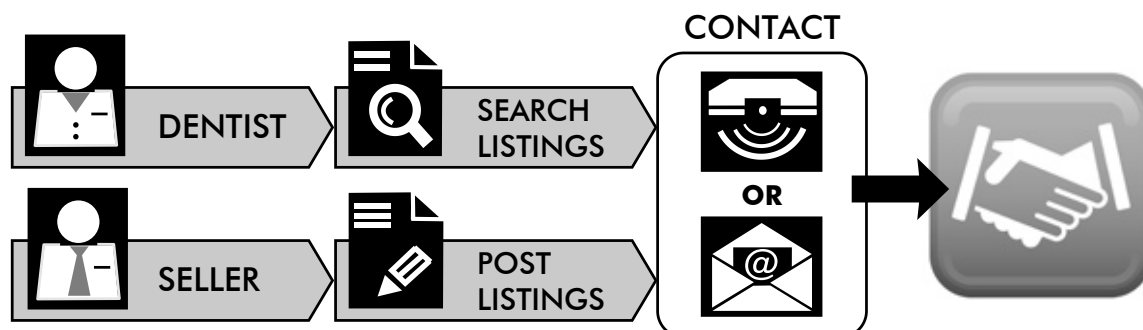
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STOCKTON - WOW! \$24K/mos CAP CHECK!! (7) op computerized G.P. (3) ops eqt'd w new Belmont eqt & (4) additional ops eqt'd w (4) year old eqt. In a two story prof. bldg. Cash/Ins/PPO & HMO pts. Cap check approx. \$24K/mos & No Denti-Cal! Easy Dental software. 2007 Gross Collect \$1.30M. 2008 Projected Gross Collect \$1.42M. Absentee owner. **PENDING**



LODI - (4) op computerized G.P. (3) ops eqt'd w new Belmont eqt & 4th op plumbed not eqt'd. Free stand bldg on a main street w exposure/visibility & signage. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collections \$309K+. 2008 Projected Gross Collect \$375K+. Absentee owner. Will produce/net more w owner/operator. **NEW**



LA MESA #3 - (5) op computerized G.P. (4) ops eqt'd w newer eqt. 5th op plumbed not eqt'd. In a one story garden style medical/dental complex. Cash/Ins/PPO & HMO pts. No Denti-Cal. Cap check approx. \$5K/mos. Easy Dental software. 2007 Gross Collect \$552K. 2008 Projected Gross Collect \$700K+. Absentee owner. Will produce & net more with owner/operator. **PENDING**

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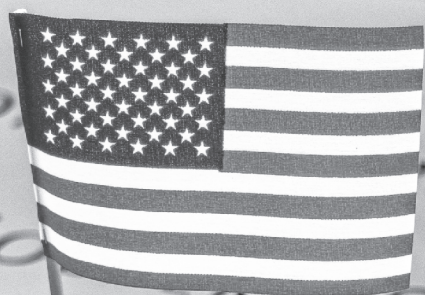
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SANTA CLARA VALLEY'S HOLLISTER Long established practice with foundation focused on "family values". Best location in Medical Village adjacent to Hospital. Upscale neighborhoods nearby. 2008 tracking \$380,000 with \$180,000+ in Profits. 3-ops. 20+ new patients per month. Phone PPS of The Great West at 415-899-8580 or go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

"HOW TO MAKE MONEY Using Your Hygiene Program" – informational pamphlet – using these basic principles you should double your hygiene income – you can't afford not to have this information – Send \$40 to: Dental Practice Publishers, PO Box 2772, Laguna Hills, CA 92653.

PRACTICE FOR SALE General Dental Practice. This office has Primary Care Medical office attached (currently no Primary Care Physician). Selling both for one price. Lots of room to grow. 4 fully functional ops. Medical, PPO, Cash, no HMO or PMI. Nice hispanic area. Seller moving out of state. Seller Motivated. \$189,000. 213-590-5084.

PRACTICE FOR SALE NEW! R-681 CARSON CITY -Take in the beauty of Lake Tahoe, the hustle and bustle of Reno or towns with old west flavor, each within a 35 minute drive! Doctor averages 16 patients w/ 9 Hygiene patients per day, providing 4 days of hygiene per week and generates approximately 25 - 30 new patients per month. 2,000 sf & 8 fully equipped ops \$550k Timothy G. Giroux, DDS/Broker 800.641.4179.

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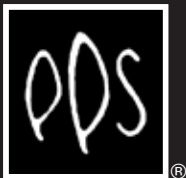
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5946 SIERRA FOOTHILLS HIGHWAY 49 - MINUTES FROM JACKSON

\$70,000 BUYS THIS PRACTICE! MAKE \$145,000+ IN PROFITS AFTER DEBT SERVICE! Attractive opportunity to raise family in country-setting or for Dentist seeking relaxed practice. Collected \$265,000 with Profits of \$160,000 in 2007. Can easily be groomed into busier practice. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5947 SOUTHERN HUMBOLDT COUNTY'S GARBERVILLE

\$90,000 acquires a great country practice which has averaged \$365,000+ in collections each of the last 2-years. Seller purposely works 3-day week. 2-days of Hygiene. 80% Private Pay. Best location and attractive 4-Op building. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5949 GROWING FOOTHILL COMMUNITY - NOT FAR FROM I-80, GRANITE BAY, ROSEVILLE AND AUBURN

This well established practice enjoys 6+ days of Hygiene per week. Attractive facility. Collected \$930,000 in 2007. First 6-months of 2008 has practice tracking \$1+ Million. Perfect opportunity for a Husband and Wife. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5951 SOUTH SACRAMENTO - ADJACENT TO ELK GROVE

\$85,000 acquires high visibility shopping center practice which is deliberately underperforming. Collected \$225,000 for 12-months ended 5/31/08 with \$100,000+ in work referred out. All that is required is time & attention. 3-ops, 4th available. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5952 CENTRAL CONTRA COSTA COUNTY MANAGED CARE

This practice collected \$792,000 in 2007. Excellent upside here and enjoys a great location. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5953 BERKELEY'S ALTA BATES MEDICAL VILLAGE

Long established practice enjoys a well-designed 5-op facility. Strong Hygiene Department. Practice gets part-time attention of Owner yet collected \$480,000 in 2007. Great opportunity to practice in very desirable area. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5954 NORTH SACRAMENTO

Long established practice. Strong 4-day per week Hygiene Schedule. 2007 collected \$470,000 with 2008 tracking \$485,000. Very little competition. Lots of goodwill here. Go to www.PPSsellsDDS.com and view under CURRENT LISTINGS.

5955 SANTA CLARA VALLEY'S HOLLISTER

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