

# THE Dental Trader

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So. Calif. Edition

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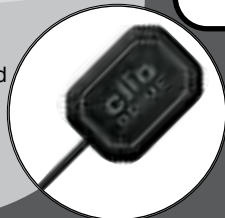


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- Dr. Jordan Tucker D.D.S



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- ✓ New office openings



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**GP office** 45 years closed. Assorted instruments and supplies need a new home. 661 803 6790

**Wall/cabinet monitor** arms (3) in excellent condition. Call for pics. [ddsshopper@cox.net](mailto:ddsshopper@cox.net)

**Oral Surgeon** for your office. 3rd molars, implants, biopsies. Email for CV [jpezeshkian@gmail.com](mailto:jpezeshkian@gmail.com)

**GP needed** in Gardena. Part time. Email resume to [zivadoostan@yahoo.com](mailto:zivadoostan@yahoo.com)

**Looking for** an experience Medicare/dental biller contact me at (562)552-2968

**GP office** 45 years closed. Assorted instruments and supplies need a new home. 661 803 6790

**Orthodontist looking to buy practice/partner** in SoCal. OC/LA/SD/ Inland Empire. [socalorthodoc@gmail.com](mailto:socalorthodoc@gmail.com)

**Looking for** General Associate in Paramount. Excellent compensation. Call 562-253-2353

**Calabasas:** 6 Exam rooms with ortho bay close to woodland hills (DRE01993607) (818)522-9123

**27 Pediatric** Chairside spacer bands, assorted sizes. \$105. ext 213 949 6151

**Associate Wanted** Corona Private practice submit resume [canyondental@yahoo.com](mailto:canyondental@yahoo.com) (951-733-8512)

**Mission Viejo:** Practice and building for sale or lease. 2100 sq feet. Call/text 323 497 1459

**PROSTHODONTIST IMMEDIATE OPENING** BEAUTIFUL NOHO 16 OP OFFICE-CALL 8187591001 OR 8185234049

**Bakersfeild, Building for sale.** 2550 ft. 11 chairs,3 bath, 498k, by owner 559-296-2012

**Registered Dental Hygienist (RDH)** for private practice in Lakewood, CA. Please call/text 714 357 1204.

**Upland office** for sale or rent: 8ops. turn key. excellent condition. No charts. Call: 626-482-5002

**Office for sale in Upland CA.** Asking \$150,000. If interested please email [smileupcalidental@gmail.com](mailto:smileupcalidental@gmail.com).

**Newport Beach** sublease 3 days/wk available, M,W,F 3ops,flexible terms, please call 213-268-5947

**Selling Your Practice?** Get unlimited legal advice for \$4.5k-\$6k. See [www.providerlegal.com](http://www.providerlegal.com).

**CBCT/pano/ceph** - Carestream 9000c for sale. It is in great working condition. \$4000 858 342 1217

**ORAL SURGEON** - Bring everything + assistant. Implant, Ext, sinus lift, allO4Message for resume 213-437-3955

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Paul Maimone Broker/Owner  
CA Broker #01172430

### FRESNO COUNTY

Room for Your Fresno County Practice Listing.

### KERN COUNTY

**BAKERSFIELD #30** – (4) op comput. G.P. that practices full body health. Located on the highly desirable southwest side of Bakersfield, in a shop ctr. store front, on a main thoroughfare, w exposure/visibility/signage & parking. Boutique built out facilities & furnishings. (4) ops of newer equipt. w digital x-rays, Dentrix software, & Denta Max digital system. Cash/Ins/PPO pt. base. No HMO & No Denti-Cal. Annual Gross Collections \$525K to \$550K on an easy (3) day week. Seasoned staff and (20+) years of Goodwill. Refers out all Endo, O.S, Perio, Ortho, and Pedo. Does No Advertising. Adding Advertising, more hours, and keeping Specialty work in house will make this practice flourish. Seller retiring and is moving out of state, but will assist with a transition. **SOLD**

**L.A. - KERN COUNTY LINE - BE YOUR OWN LANDLORD!**  
See description below under LOS ANGELES COUNTY

### LOS ANGELES COUNTY

**ANTELOPE VALLEY - PRACTICE & BLDG.** (8) op comput. G.P. & a free stand. (4) plex bldg. on a main thoroughfare, w exposure, visibility & signage. The office has been recently remodeled, & has lots of new eqt. including a new CBCT & server, (2) new eqt'd ops w a new x-ray unit, a new sterilizer & a newer compressor & vacuum. There are digital x-rays in all ops, Eaglesoft software & the practice is chartless. Cash/Ins/PPO/Denti-Cal pts. Annual Gross Collect. \$1.1M to \$1.2M w (8) days of Hygiene/wk. The practice refers out Ortho, Molar Endo & diff. O.S. Seller is selling to reduce daily commute. **SOLD**

**ENCINO** – (3) op comput. G.P. located in a prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Gross Collect \$375K+/yr. on 3½ days/wk. Digital x-rays (XDR). Low overhead/high net. Seller refers out all Endo, all Perio Surgery, all Ortho, & most O.S. Seller is retiring but will transition. Seller wants it sold. **SOLD**

**ENCINO TURNKEY** – (5) Op Fully Equipped Turnkey Dental Office (no pts.). Located in an upscale well known Professional Building on a main thoroughfare with easy freeway access. Great for a new start, satellite office or to upgrade your existing office. Priced to sell!

**L.A. - KERN COUNTY LINE - G.P. PRACTICE & BLDG.** Free Standing Duplex Bldg. & a (6) op comput G.P. for sale. Located just off the Fwy. less than an hour from the SFV. Cash/Ins/PPO pt. base with No HMO, No Denti-Cal, & No Nights. Consistently collecting mid to upper \$500K/yr on a (4) day wk. Seller does no advertising. Some newer eqt. digital x-rays & digital Pano. (46) years of Goodwill. **VERY LIMITED COMPETITION**. Seller retiring, but can stay on p.t. if buyers wishes.

**SANTA CLARITA MULTI-SPECIALTY PRACTICE & BLDG.** - Own the Practice & the Building. The Sale includes a Multi-Specialty Practice and a 4,800 sq ft (3) Unit Free Standing Building. The Practice has Annual Gross Collections of \$1M+ on a part time basis. The practice has (7) ops, digital x-rays, and a non digital Pano. Patient base is mixed with \$7K+ /mos. in Capitation checks The only dentistry that is presently being referred out is Ortho and Pedo. The Building is a (3) unit bldg. (2) units are being used for the dental office and the third unit is rented out to a tenant as general office space. The bldg is located on a major thoroughfare, with excellent exposure, visibility, signage, and a large dedicated parking lot. **NEW**

**SHERMAN OAKS** - (5) op comput. G.P. (3) ops eqt'd with (2) additional plumbed. Located just off the 101 Fwy. on a major thoroughfare w some exposure/visibility & signage. Cash/PPO only. No HMO and No Denti-Cal. The office is Chartless & digital using Open Dental s/w & is equipped with a Medit Scanner. 2023 Gross Collections of \$430K+ on a (3½) day week. 2024 tracking even stronger. Generating 10-15 new pts./mos. Very Low Overhead/High Net. Refers out diff. O.S. & Endo., Ortho & Perio. Seller moving, but will assist w a smooth transition. **NEW**

**VAN NUYS PRACTICE & BLDG.** - This one story, 2,500 sq ft prof. bldg. & pract. are located in a major redevelopment & revitalization area, on a main thoroughfare, w exposure/visibility/signage & rear off street parking. The practice has (7) ops/(5) eqt'd w newer eqt'd & was remodeled in 2015. It uses Easy Dental s/w & is digital. Annual Gross Collect of \$400K+ on (3) days/wk. Cash/PPO pts. (3) days of hygiene/wk. (34) years of goodwill. Seller refers out implant placement, O.S., Diff Endo, Perio, & Ortho. Huge upside with more days, keeping the specialty work in house & advertising. Seller willing to transition &/or work back. **BACK ON THE MARKET.**

### D&M SERVICES

- Practice Sales & Appraisals
- Expert Witness Court Testimony
- Practice Search & Matching Services
- Medical/Dental Bldg. Sales & Leasing
- Practice & Equipment Financing
- Pre-Death and Disability Planning
- Locate & Negotiate Dental Lease Space
- Pre-Sale Planning

**WOODLAND HILLS ORTHO/PEDO** – (4) op Ortho/Pedo plus (1) day/wk G.P.. Located on the 1st floor, end cap, with street frontage, exposure, & visibility. CASH/PPO/Denti-Cal. 2021 collect. \$369K+. Digital X-Rays & new Pano. Seller retiring but willing to stay to do Ortho, Pedo, and/or Mentor. **SOLD**

**EXISTING BUILT OUT AND PLUMBED DENTAL OFFICE SPACES FOR LEASE** - Are you looking to start from scratch, or to open up a second office? Or Maybe you wish to move your existing office to a better location? D&M has multiple built out and plumbed dental office spaces for lease located in the following areas: Anaheim Hills, Bakersfield, Brea, Burbank, Canoga Park, Carson, Fallbrook, Garden Grove, Downey, La Habra, Mission Hills, Northridge, No. Hollywood, Orange, Palm Desert, Reseda, San Fernando, Santa Ana, Sylmar, Tarzana, Tustin, West Hills, Whittier and Woodland Hills. In addition, we conduct customized space and building searches. **NEW**

### ORANGE COUNTY

**LAGUNA HILLS** – (4) op computerized G.P. located in a Shopping Center with Excellent Exposure/Visibility/Signage & Parking. Fwy. convenient. Cash/Ins/PPO patient base. (25) years of Goodwill. Annual Gross Collections of (\$870K+). Newer Eqt., Eagle Soft software, Digital X-rays, & Laser equipped. Seller is retiring but will assist with a transition. **SOLD**

### MADERA COUNTY

Room for Your Madera County Practice Listing.

### RIVERSIDE COUNTY

Room for Your Riverside County Practice Listing.

### SAN DIEGO COUNTY

**CLAIREMONT (N. SAN DIEGO COUNTY)** – (3) op comput. G.P. located in a smaller prof. bldg. on a main thoroughfare. Cash/PPO pts. No HMO, No Denti-cal, No Nights & No weekends. Annual Gross Collect \$200K+ p.t. Remodeled office, digital x-rays, new compressor & vacuum, & newer eqt. Seller refers out all Specialty work and does no advertising. **SOLD**

### SAN LUIS OBISPO COUNTY

Room for Your San Luis Obispo County Practice Listing.

### SANTA BARBARA COUNTY

**SANTA BARBARA COUNTY PRACTICE & BUILDING - BE YOUR OWN LANDLORD!** (5) op fully eqt'd & computerized G.P. & Free Standing Prof. Bldg. 2023 Gross Collections of \$883K+ on a (4) day week. 2024 tracking similarly. Cash/PPO pts. No HMO & No Dent-Cal. Office is chartless & uses Open Dental & Dexis s/w. (45+) years of Goodwill. Refers out Perio Surgery, Endo, O.S. Ortho and Implant Placement. Seller is retiring, but can stay on part time if buyer wishes. **NEW**

### VENTURA COUNTY

**THOUSAND OAKS/NEWBURY PARK** - (3) Op comput G.P. located in a shop ctr with exposure, visibility, & signage. Spic-n-Span Clean, Pride of Ownership, with newer eqt. Cash/Ins/PPO pts. No HMO & No Denti-Cal. 2021 Gross Collect \$585K+ on an easy 3½ day wk. (7) Days of Hygiene/wk. Eaglesoft Software, Digital X-Rays, & Chartless. (40) years of Goodwill. Seller moving out of state, but will assist with a short transition. **SOLD**

### UPCOMING PRACTICES FOR SALE

Camarillo, Carlsbad, Carson, Central Coast, Corona, Cypress, Hawthorne, Kern County, Los Angeles, Norwalk, Oxnard, Pasadena, Riverside, Santa Barbara, Tarzana, Thousand Oaks, Valencia, Ventura, Van Nuys, Westlake Village, West Hills, West L.A., Whittier & Yorba Linda

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**Dentist: Part-time** in Tustin; gentle/friendly; no endo/os; hygiene & restorative dentistry: tustindental@gmail.com

**Panorex digital** (PC-1000)With software and computer \$3500.00

**General Dentist needed P/T** in Lancaster. Please e-mail: dentistryAVplus@gmail.com

**Tuttanauer 1730 MK** Gently used in good working condition Text (818)631-8180

**Periodontist & Endodontist needed for a very busy upscale office in Upland. E-mail us: Uplandlistings@gmail.com**

**Endodontist needed** in Pasadena office once or twice a month please email to gentlecare11@gmail.com

**Emerge Gaming** Chair, blue, for sale. \$125. email: mydentalone@gmail.com

**General Associate Dentist needed,Part time-** 2-3 days/week city of Van Nuys- (818) 282-2535 or drmfirouz@yahoo.com

**PeriPro III** xray film processor with daylight loader. Good working condition. \$750 (310)739-4091

**GP established boutique office** for sale in koreatown. Low rent, 20+yrs of goodwill. paullee.dds.ms@gmail.com

**BELMONT PHOT-XIIS** X-Ray Unit for sale. \$1200. Good condition. Call or text (714)225-9558

**buying ORANGE COUNTY practice.** Sellers please contact... Email: KCN.dental@gmail.com Phone: 626 759 6517

**Office Sublease:** 2,379 SF in Thousand Oaks; Beautiful build out; Move in ready. Call Tom 805-320-6204

**Dental Hygienist** is needed for an office in the heart of Glendale. Call or text 818-900-1327

**Brand NEW** 7 ops Dental office for Sale in Hacienda txt me for more info 909-912-4270

**Upland Office** for sale including building, 8 ops. no charts. Call Carmen @ 714-403-1797

**DHP air** compressor 120v Copeland head uses oil. Runs ok but hard to start if under 48 degrees outside. 661 803-6790

**FOR SALE:** Scan X machine with pano \$3000. Plates size #1, 2 included. Good condition. janatran1@yahoo.com

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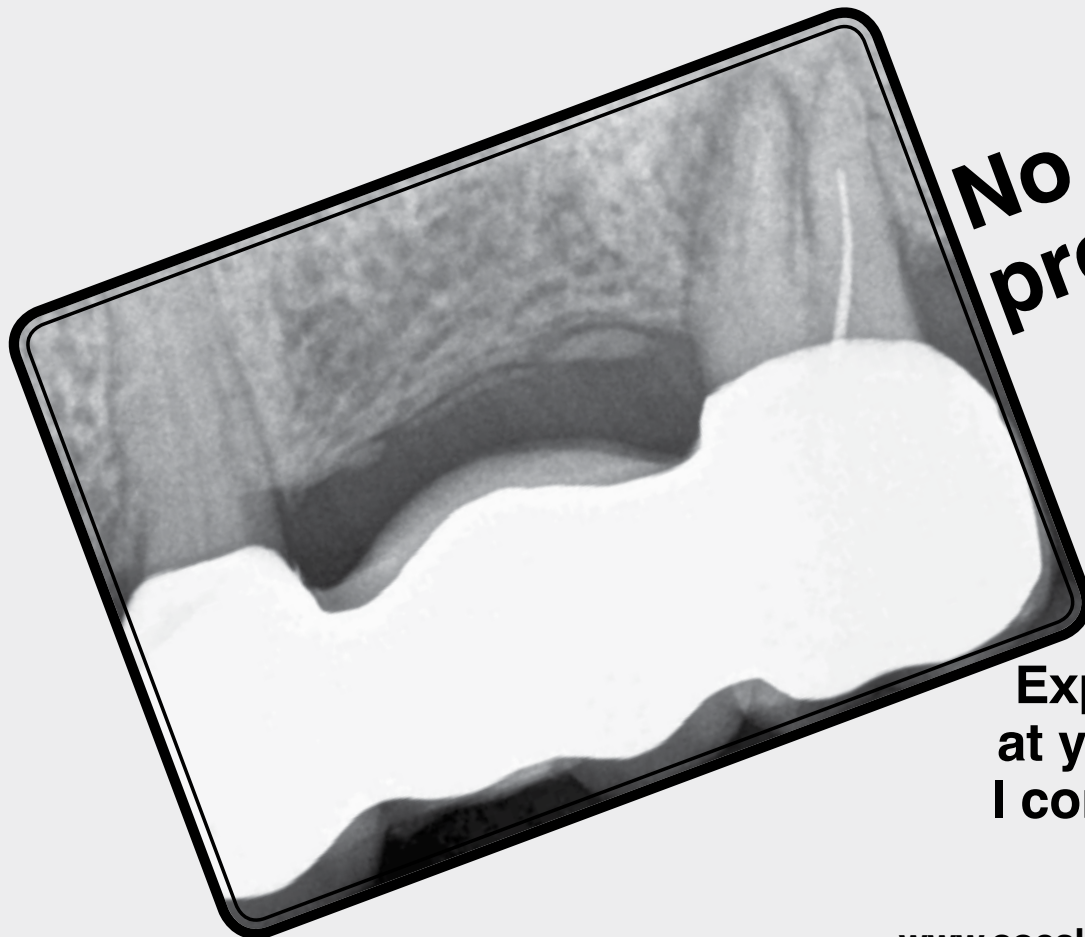
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**Exclusive & Limited** Space in Larchmont! Dental Office with Real Estate purchase option. Owner is retiring, with 20+ years goodwill. Average collections \$350,000/yr. 5 plumbed opts, 4 equipped. Gerald Lee, Esq (213) 631-6669

**FOR SALE IN ANAHEIM** – GP w/ 40+ yrs. of goodwill. Eq. w/ 4 ops & 1 plmb not eq. Grossed approx. \$794K for 2023 – Contact California Practice Sales at 714-639-2775.

**CHULA VISTA GP FOR SALE** - 3 Ops + RE, 44 Yrs. Goodwill, Solid Patient Base, Room for Growth. 2022 GR \$676K. HSDPT- Christy Conway-619-889-6482 #CA3767 <https://dentalpracticetransitions.henryschein.com/listing/ca3767/>

**LED operatory light**, Marus dental chair, Beaverstate operatory unit. \$1,200. Photos available. Located in Orange County for pick-up. Email: Kshimamoto@sbcglobal.net.

**SanDiego GP practice for sale** located in San Marcos. 1500 sp ft office Recently renovated like new. 4 Ops with 3 New dental chairs New computer system Digital Xray. Very low overhead. 25 years of Goodwill. Only PPO and cash. PRICE: \$179,000 drtp@gmail.com or 763-360-8500

**Start Up** Dental Listing--El Paso, Texas. Ready for occupancy. Fully equipped. Ready to go! Price \$275,000!! Call (888) 277-6633



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### Practice Financing

- > Practice Sales
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- > Real Estate Acquisitions

### Los Angeles County

- Long Beach: New Listing!**  
**Starter Practice & Real Estate**
- Starter Practice: Front street location. ~1,000 sq.ft. 3 ops.
  - Real Estate includes: dental office, 1 commercial unit, and 2 apartment units.
  - Please inquire for either Dental Practice alone or Dental Practice with Real Estate.
  - Asking \$235K for practice alone.
  - Asking \$2.335 Million for Practice & Real Estate.

**Montebello: New Listing!**

- Productions - \$1.365 Million
- Office has an upward trend in production every year. PPO/FFS only.
- Refers out ortho, pedo and complicated RCT.
- Corner lot. Retail center.
- 4 operatories. ~ 1,450 sq.ft.

**Whittier - SOLD!**

- Productions - \$505K
- Mostly PPO/FFS. 3 eq. ops.
- Seller semi-retires. Lots of outside referrals.
- Equipment includes iTero 5D

### San Diego County

**San Diego - New Listing!**

- Collections - \$419K
- ~40% PPO/FFS and ~ 60% DentiCal
- East side of Balboa Park.
- Opens 4 days/wk.
- 2 equipped ops + 1 plumbed op.
- Equipment includes CBCT

### Ventura County

- Oxnard - Collections ~ \$316K**
- Strip mall facing front street.
  - 3 ops. Fair Rent. CT machine included
  - Part time practice.
  - ~ 30% PPO, ~ 30% Cash, ~40% DentiCal

**Port Hueneme - Reduced Pricing!**

- Asking (\$500K) \$445K**
- 2023 Collections ~ \$550K
  - Strip mall located at an intersection.
  - 3 operatories. Fair rent.
  - Ideal for an owner run practice.
  - ~ 60% FFS/PPO and ~ 40% DentiCal

**Ventura - Collections ~ \$780 - 800K.**

- Mixed of insurances - mostly PPO.
- Turn key dental practice.
- Corner lot. Front street location.
- Across from large shopping plazas.
- High tech and beautiful practice.
- 5 ops. ~ 2,388 sq.ft. Reasonable Rent

### Orange County

**Cypress: New Listing!**

- Just Renovated.
- State of the Art Practice
- 2023 Collections - \$410K
- Shopping Plaza. 5 eq. ops.
- All FFS/PPO. Part time practice

**Lakewood: New Listing!**

- Productions - \$850 - 890K/year.
- All Cash/PPO. Part time practice.
- General dentistry with in house specialist & hygienist.
- Large shopping plaza. 5-7 operatories.

**Garden Grove: Price Reduction!**

- Asking \$340K w/CT Scan (from \$380K)
- Asking \$280K w/o CT Scan.
- 2023 Collections ~ \$487K.
- Large shopping plaza. 3 operatories
- Mixed insurances: PPO/Cash/HMO/DentiCal

**Newport Beach: Asking \$225K**

- Prominent professional suite across from one of the largest shopping centers.
- 2023 Productions - \$385K
- 4 operatories. Rent ~\$12K/month

**Orange:**

**Starter Practice & Real Estate**

- Excellent location : Single standing building surrounded by retail centers.
- Building has 2 units. ~4,500 sq.ft. total.
- 1<sup>st</sup> Unit: Dental bldg. ~ 2,500 sq.ft. Just built ground up. 5 operatories + 3 ortho bases.
- 2<sup>nd</sup> Unit: Tenant space ~ 2,000 sq.ft. Tenant's rent ~ \$5-6K/month
- Asking \$2.885 Million

**Santa Ana: Grosses ~\$170 - 180K/year.**

- Within walking distance from South Coast Plaza and other large shopping centers.
- Seller Retires. Part time practice.
- 3 eq. ops. + 1 plumbed. Professional Suite

### Dental Practice Wanted

*Sellers - Call for a free consultation!*

*We have buyers looking for practices alone & practices with real estates in:*

**Northern CA - Bay Area:**  
 Livermore, Hayward, Silicon Valley

**LA County:**  
 Inglewood, San Fernando Valley, Covina

**Orange County:**  
 Fountain Valley, Irvine, Orange

**Riverside County:**  
 Palmdale and Palm Springs

### Northern California

**Daly City - Collections - \$300K**

- Seller retires. Mostly PPO/Cash
- Part time practice. Low overhead.
- 2 eq. ops. + 1 plumbed

**Fremont - Reduced Pricing!**

- Asking (\$400K) \$250K**
- 2023 Productions ~ \$679K
  - Office has ~ 20 years goodwill.
  - Large retail ctr close to Fremont Hub.
  - 4 equipped ops. Fair rent value.
  - ~ 50% DentiCal; ~50% Cash/others

**Multi-Practice Opportunity with Real Estates in Northern California:**

- Opportunity to buy high production and multi-specialty practices.
- Mixed insurances.
- Many years of goodwill
- Please call for more details...

**Sacramento - SOLD!**

- Office Grossed ~ \$578K
- Large shopping plaza. 5 Ops.
- Part time practice. High Net
- ~ 40% FFS & ~ 40%HMO/Cap
- Capitation check \$5-6K/month

**San Jose - New Listing!**

- Starter Practice w/ Bonus of Patients
- Professional Suite. 3 Operatories.
- East San Jose. Off Freeway - 680.
- Asking \$120K

**Sacramento - Reduced Pricing!**

- Asking (\$150K) \$120K!
- Collections ~ \$195K-215K/yr
- ~85% DentiCal & 15% FFS/PPO.
- Shopping Plaza. 2 eq. ops + 1 plumbed
- Reasonable Rent

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**Asking \$700K (\$950K) for BOTH Practice & Real Estate!**

- Office Collections ~ \$900K
- Good profit margin.
- Doctor retires & selling practice with 15+ yrs goodwill.
- ~60% DentiCal, ~40% PPO/others.
- Single standing bldg. w/parking lot.
- 3 equipped operatories.
- Owner will help transition practice.

### Central California

**Fresno - Price Reduction!**

- Asking (\$170K) \$115K!**
- 2023 Collections - \$341K
  - ~ 70% HMO, ~30% FFS/Cash
  - Capitation check pays rent.
  - Just renovated. New Equipment.
  - 3 eq. ops. ~ 1,100 - 1,200 sq.ft.
  - Reasonable Rent

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# Featured Practices for Sale

(call me to discuss those opportunities not advertised due to seller wishes)



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Retiree doing bread-n-butter dentistry. 30+ yrs of goodwill. PPO/cash only. Office open 3 days/week only. Steady annual revenues of \$400k. Super location. Low cost rent; low cost starter opportunity.

#### SAN BERNARDINO

This ONE has it ALL. Super-busy office doing stable \$1.3m+ with associate (2/3 days per week), OS and Endo specialists visit practice. PPO, HMO and small % Denti-cal. 5 ops. Crazy busy Hispanic Shopping Center location. Very large patient pool patients daily. Retiree doing no promo (no even a website).

#### OXNARD

Retiree. 4 op office with seller referring out all specialty treatment; associate working 3 days/wk. Revenues of \$450k on 4 days/week with no promotion. Bread and butter dentistry only.

#### SHERMAN OAKS

Long-Established private practice. Ventura Blvd location with sign exposure. Revenues of \$900k with 3 days hygiene per week. 4 modern ops plus CBCT, Itero, portable x-ray unit. Low rent. Ample parking.

#### SANTA BARBARA

Long-Established private practice. Revenues over \$400K on PT schedule. Loyal patients of retiree. Stress-free acquisition – Small price, Low rent. Ample parking.

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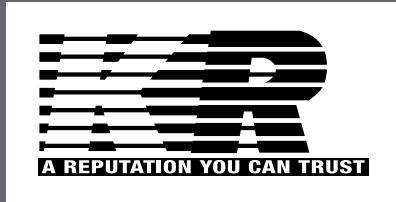
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# Prime Dental Practices for Sale

Location	Asking Price	Summary Info
<b>East County</b>	<b>\$1,299,000</b>	GP practice with 9 ops. Little to know advertising being done and practice has been growing year over year. Located in a very busy street this practice has plenty of parking and easy access. Solid technology with Cerec, Itero, digital xrays, and intraoral cameras.
<b>Mission Valley</b>	<b>\$799,000</b>	Solid practice with associates doing the dentistry. You can buy and manage close to 1 million in production or buy and work it. Practice is well equipped with a modern buildout. Most specialty procedures being referred out. A must see!
<b>Poway</b>	<b>\$849,000</b>	20 plus years of goodwill for this GP practice. Seller willing to work back for a period of time as associate. Solid team in place. Practice refers out most all of the specialty procedures. Great location with plenty of parking.
<b>Central San Diego</b>	<b>\$1,200,000</b>	Unrivaled unique potential barely being tapped! Grossing \$1.7 mil, netting \$700,000. A business minded operator's dream. Awesome marketing system in place.
<b>Coastal San Diego</b>	<b>\$899,000</b>	4 ops. Stand alone dental building on corner lot in the premier San Diego Coastal community. Real Estate is also for sale. Majority of specialty work being referred out. Dream clientele, dream location, dream practice.
<b>North County Inland GP</b>	<b>\$725,000</b>	5 ops, 1 million+ collections, located in popular shopping plaza with plenty of parking, most all specialty work being referred out, plenty of room for growth with a longterm loyal staff.
<b>San Diego ORTHO</b>	<b>\$850,000</b>	Seller needs to relocate to another state. practice is located in highly visible shopping center with large anchor stores adjacent. CT scan is new, great opportunity to take over for an older doctor and take this practice to the next level.
<b>San Diego GP</b>	<b>\$1,099,000</b>	6 ops, over 700k in collections, opportunity to purchase the real estate, seller needs to retire due to health, strong hygiene program in place, longterm loyal staff waiting for the next doctor to come grow the practice.

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# When it Comes to the Sale

## DENTAL PRACTICES FOR SALE

**DENTAL PRACTICES FOR SALE:** Burbank, Calabasas, Encino, Fountain Valley, La Canada, La Crescenta, Los Angeles, Oak Park, Porter Ranch, Santa Maria, Simi Valley and Woodland Hills.

**SANTA MARIA GENERAL PRACTICE FOR SALE:** Outstanding practice opportunity. The practice averages \$2,250,000 in collections with an average net income of \$1,100,000 per year. Seller works five days per week with six days of hygiene per week. 60-70 new patients per month. No HMO or Denti-Cal. Seller refers pedo, ortho, perio surgery, and difficult oral surgery. The office has 8 equipped operatories with digital x-rays, panoramic x-ray, Cerec, 3D printers, and Sonoendo unit. All of the latest dental technology. Seller is moving. Asking \$1,300,000. – Motivated.

**LA CANADA/LA CRESCENTA GENERAL PRACTICE FOR SALE:** Forty-one years of goodwill! Seller works four days per week and collected \$840,000 in 2023 with a net income of \$270,000. Four days per week of hygiene coverage. 39% of the production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all implant placement, all perio surgery and all ortho. There is no advertising, no HMO's, no Denti-Cal and out of network with all insurance plans. Exceptional upside potential! The office has five equipped operatories plus one consultation room that is plumbed but not equipped. The office is computerized with digital x-rays. Seller is retiring. Asking \$500,000.

**SIMI VALLEY GENERAL PRACTICE FOR SALE:** This practice has tons of potential. Seller refers all endo, all oral surgery, all perio and all ortho. There are five days per week of hygiene with hygiene, exams and x-rays accounting for more than 40% of the total production. As of the end of November, the practice is on track to collect just over \$700,000 for this year with net income of over \$200,000. The practice averages 13 new patients per month with no advertising, no capitation and no Denti-Cal. The office has 4 equipped operatories with digital x-rays and Dentrix software. Seller is retiring. Asking \$520,000. - SOLD

**ORANGE COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established in 2000, this practice collects an average of \$950,000 per year with an average net income of \$394,000 per year on three days per week. 70% of the practice production is from exams and extractions with just 30% from implant related procedures. Practice gets 50-60 new patients per month from just over 50 different referral sources. The office has two surgical operatories and two exam operatories. Seller is retiring and moving out of the state. Asking \$590,000.

**WOODLAND HILLS GENERAL PRACTICE FOR SALE:** Quality fee for service practice collected \$1,189,000 in 2022 with a net income of \$350,000 on four days per week with 5 days of hygiene coverage per week. Seller refers most endo and all pedo. There is an in-house periodontist one day every two weeks. The practice has 5 equipped operatories with digital x-rays and Dentrix software. Asking \$800,000. – SOLD AT FULL PRICE

**BURBANK GENERAL PRACTICE FOR SALE:** Long established practice is currently collecting \$1.9M per year with a net income in excess of \$700,000 per year. The current owner is selling due to family medical problems that require too much of the seller's attention. Seller is working one day per week with five days of associate coverage and nine days of hygiene per week. The practice has one day of periodontist coverage per week and one day of endo coverage per month. The office has seven equipped operatories, digital x-rays, CBCT scanner and Itero. No marketing, no evenings, no weekends, no HMO, and no Denti-Cal. Very motivated! Asking \$1,200,000. – SOLD AT FULL PRICE

**ORANGE COUNTY PROSTHODONTIC PRACTICE FOR SALE:** 43 years of goodwill. Well established prosthodontic practice collects \$750,000 per year on three days per week with two days of hygiene per week. Net income is \$168,000 per year. Seller refers all specialty work. Three equipped operatories with digital x-rays and panoramic x-ray machine in a professional building. Seller is retiring but is willing to assist a buyer in whatever capacity the buyer desires to facilitate a smooth transition. Asking \$350,000. - SOLD

**NORTHRIDGE/PORTER RANCH ORTHODONTIC STARTER PRACTICE FOR SALE:** Good opportunity for growth in a relatively affluent community. Seller works two plus days per week and collects over \$300,000 per year with a net income of \$130,000. Currently there are 115 patients in bands with a handful of additional patients in Invisalign. Seller averages five new starts per month. The office is located in a professional building and has four chairs and a digital pan ceph. Seller is motivated. Asking \$80,000. – SOLD AT FULL PRICE

**CONEJO VALLEY GENERAL PRACTICE FOR SALE:** Located in Oak Park, this practice is one of the oldest practices in the area having been established in 1978. The practice is located in an affluent family-oriented neighborhood. The practice has historically collected over \$1.2M per year and collected \$1,115,000 in 2021 and \$603,000 for the first six months of this year with a net income last year of \$385,000 and \$241,000 for the first six months of this year. The seller works four days per week with seven days of hygiene per week (should be 8 but they have not been able to find another hygienist). 44% of the practice production is from hygiene, exams and x-rays. Seller refers all endo, all oral surgery, all perio surgery, all implant placement and all ortho. Tons of upside potential in the referred work. Seller is retiring. Asking \$950,000. - SOLD

**ENCINO GENERAL PRACTICE FOR SALE:** Great starter practice or practice to merge. The office collected \$178,000 last year on one day per week. Collecting less this year due to minimal seller time. This practice has always done significantly better in the past, but the seller's other practice which is 30 miles away has grown substantially in the last two years and this office has received less attention as a result. The office has four equipped operatories, two with new dental chairs. It is computerized with digital x-rays. All cash and insurance, no Denti-Cal or HMO. Asking \$90,000. - SOLD

**LOS ANGELES COUNTY ORAL SURGERY PRACTICE FOR SALE:** Established referral based oral surgery practice receives at least five new patient referrals per year from over 50 professional referral sources. Practice collects \$1,150,000 with a net income of over \$450,000 per year on four days per week. The office is located in a high-income area and has 4 equipped operatories with digital x-rays and a CBCT scanner. Seller is retiring. Asking \$450,000.



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If accounts receivable are being sold, Lee Skarin and Associates does not charge a commission on the portion of the sales price attributed to those accounts receivable. No broker should be that greedy. For all your practice sale questions, call Kurt Skarin at 805-777-7707.



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**#1171  
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Legacy Dental Office. FFS/PPO/  
HMO/Dental. 6 ops, 2375 Sq ft.  
Seller Retiring. 2023 Revenues \$919k.  
Single-story/ Single Tenant R/E  
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Asking **\$695,000** for Practice.

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100% fee for service practice with  
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2023 Gross Revenues \$1,696,000.  
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**NEW! ENCINO GENERAL PRACTICE - \$649,000 - 2 ops - #10190** 100% Associate run office with modern amenities, CBCT and paperless charts in "Beverly Hills North". 26 years of goodwill in a prime location attracting a steady stream of new patients and foot traffic. Highly coveted location!

**NEW! NEWPORT BEACH ENDO PRACTICE - \$940,000 - 9 ops - #10186** Rare chance to become a 1/3 Partner in the oldest and most successful Endo Practice in Orange County! Situation in a 3,000 SF office within a prominent medical plaza, the practice boasts 9 equipped ops, state-of-the-art tech and modern amenities!

**NEW! BAKERSFIELD MULTI-SPECIALTY PRACTICE & RE - \$1,350,000 + \$360,000 - 4 ops - #10189** Est. in 1980 this office boasts a proven and prosperous business model! Offering cutting-edge tech, it specializes in implants and reconstructions and is well-positioned as the premier destination for specialized dental care.

**NEW! NO. SANTA ROSA AREA GENERAL PRACTICE - \$875,000 - 4 ops - #10185** Exceptional 5-Star Implant Center! Located near the 101 and a vibrant downtown area, the office is equipped with digital X-rays, CBCT, Intraoral cameras, intraoral scanner, PRF equipment, IV sedation setup, ND-Yag Periolase.

**NEW! THOUSAND OAKS TMJ AND SLEEP THERAPY & RE - \$750,000 + \$2,100,000 - 5 ops - #10184** Nestled against the Santa Monica Mountains. This prestigious medical office offers modern facilities and serene views, providing a tranquil environment for both practitioners and patients.

**NEW! VISALIA GENERAL PRACTICE - \$650,000 - 4 ops - #10193** Established in 2007 this practice boasts a sterling reputation both online and offline. With paperless charts and cutting-edge technology its equipment included CBCT, Panorex Digital X-rays, intraoral scanners, as well as offering sedation and comfort dentistry.

**NEW! RANCHO MIRAGE GENERAL PRACTICE & RE - \$750,000 + \$1,200,000 - 7 ops - #10192** Recently, this practice faced a decline as the seller shifted focus, despite previous success with annual collections of \$1.3-\$1.4 million and take-home earnings of \$500-\$600K. However, the demand for dental care remains strong. There's room for additional growth by extending the schedule. With an open-concept design and a prime location in an office park, this practice combines sophistication and functionality.

DRE: #01911548

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**San Gabriel Implant/Endo/Perio** - \$525,000 - 3 ops - #10177  
\$500K+ take-home on 2-day schedule! 100% FFS, HIGH-TECH!

**Mission Viejo** - \$750,000 - 5 ops - #10182 Prime hi-vis location,  
3,000 SF, CBCT, lots of new patients - room to expand!

**Bakersfield** - \$999,000 + \$925,000 RE - 6 ops - #10153 2023  
collections were \$1.4M, state-of-the-art, high visibility!

**NEW! La Mesa Endo** - \$550,000 - 2 ops - #10174 40-year est.  
with excellent patient base. Prime location w/lot of referrals!



**Van Nuys Vacant Office** - \$1,490,000 - #10160 4 ops/offices in  
newly remodeled, modern space w/ private parking.

**Fresno** - \$655,000 - 4 ops - #10175 20 years goodwill, state-of-  
the-art, busy retail/medical hub near freeways!

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**Santa Maria** - \$550,000 - 7 ops - #10126 Profitable, high-tech GP  
with an impressive, modern office in a bustling city!

**Mission Viejo** - \$595,000 - 7 ops - #10176 Pediatric/Ortho Fast-  
Start with 5-star reviews, luxe build-out, prime location!

**Carmel** - \$790,000 - 6 ops - #10140 General Practice with over  
40 of years goodwill collecting \$1M+/- annually!

**Fresno+Real Estate** - \$280,000+\$849,000 - 5 ops - #10017  
Pristine office located off Highway 41.

**South of Fresno** - \$1,315,000 - 7 ops - #10172 Ultra-profitable,  
high-tech, 20 yrs goodwill, vibrant city, over 3,000 sq. ft!

**South Orange County** - \$410,000 - 4 ops - #10156 High-tech  
FFS/PPO restorative practice in beautiful medical center.

**Fresno+Real Estate** - \$275,000 + \$185,000 - 3 ops - #10180  
State-of-the-art GP in beautiful office right off freeway!

**Dinuba+RE** - \$450,000 + \$420,000 - 5 ops - #10120 Profitable  
General Practice w/ significant growth potential!

**Fresno+RE** - \$325,000 + \$265,000 - 4 ops - #10121 Well-  
established General Practice major near highways.

**Beverly Hills** - \$375,000 - 4 ops - #10165 Profitable General  
Practice in PREMIER building with 50 years goodwill.

**Chico** - \$223,000 - 5 ops - #10183 GP with over 100 5 star  
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**Los Angeles** - \$495,000 - 15 ops (4 plumbed) - #10127 Very  
scalable rapidly growing start-up with \$50K buyer credit for TI's!

**Ladera Ranch** - \$290,000 - 7 ops - #10131 General Practice with  
elegant upgrades in bustling commercial area.

**Madera** - \$453,000 + \$625,000 RE - 5 ops | #10151 Great  
location, Eaglesoft + tons of untapped potential!

**Mar Vista** - \$295,000 - 4 ops - #10114 Unique opportunity!  
Paperless GP in great location with private parking.

**NEW! Fallbrook** - \$545,000 - 4 ops - #10188 Mostly FFS, 2-day  
schedule, stellar reputation since 1978, Dentrix, long-term staff.

**Santa Cruz Perio + RE** - \$340,000 + \$800,000 - 4 ops - #10072  
Phenomenally profitable, 3D imaging, ideally located.

**Daly City** - \$300,000 - 6 ops - #10163 Thriving cutting-edge  
General Practice off major HWY poised for success!

**Salinas** - \$300,000 - 5 ops - #10150 Fully fee-for-service General  
Practice in busy shopping center and 25 years goodwill.

**Fresno Endo** - \$300,000 - 4 ops - #10162 State-of-the-art  
Endodontic Practice with tons of space and potential!

**Santa Barbara + RE** - \$795,000 + \$810,344 - 3 ops - #10170  
Heart of SB! Impressive build-out, high-tech office!

**NEW! Beverly Hills** - \$395,000 - 3 ops - #10187 La Cienega Blvd,  
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Overhead Percentage: 65% What's this?

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*"Just wanted to say thank you for all of your hard work. I could not have done this without you guys. You were all very professional and it was a pleasure working with all of you. **If any of my dentist friends want to sell their practice, I will definitely recommend them to you guys.** Thank you again." - Dr. Kim*

### The sales market is dynamic...are you prepared?



Tim, José, Ken, Trevor, Bill, Joni, Darren, David, Scott, Eddie, Nelson

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**Dental office for sale in Carson, Ca. 3ops, HMO, PPO \$.** Associate ran on 3 days. 300k/yr asking 150kobo. 310-926-3570.

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**LA MESA GP FOR SALE** – 4 Ops, 18 Yrs. Goodwill, Paperless, Dentrax PMS, 67% FFS, 33% PPO, 1,200 Sq. Ft. 2023 GR \$568K HSDPT- Christy Conway-619-889-6482 #CA3860 <https://dentalpracticetransitions.henryschein.com/listing/ca3860/>

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**SOTA Clio-Prime Digital Sensors** for sale. \$3,500 each OBO. Like new. Size 2. For more info, email [cindy@alzatedental.com](mailto:cindy@alzatedental.com)

**LA #30 - Bell** for \$140,000. Seller is highly motivated to sell. Located in Shopping Mall. Rishi Salwan (888)8022340

**SANTA MARIA** in Santa Barbara County. Private FFS gen pract 4 sale by owner. Broker comission savings can be yours. \$800K/year gross. Net to Buyer \$345K/year. Motivated seller. Make me an offer. (805)349-3999.

**With the relocation** of its recent ownership, a dental office in Alhambra, CA on Garfield Ave for over 30 years is being sold at a low price. Densely populated area, expect walk-in patients on a daily basis. Low monthly rent, office comes with 4 fully equipped tx rooms complete with 4 dental chairs, 3 x-ray machines, compressor & vacuum. If interested, please email at [choicedentalct@yahoo.com](mailto:choicedentalct@yahoo.com) or leave a message at (626)537-0009.





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### FEATURED LISTINGS

**East Los Angeles** – Comments / Special Qualities About The Practice: This was previously an absentee owner practice. Seller outgrew practice ~ 55 years of goodwill to offer. The local foot traffic from nearby residences is exceptional as it is surrounded by retail and restaurants. It has been beautifully remodeled and could further be developed to add more than the six operatories it currently has. The practice is strategically located and has convenient freeway access to the 5, 710, 60, and 10 Freeways. **Being an icon in the community for ~55 years, a very loyal patient base has been coming to this location for generations.** Contact your California Practice Sales Broker for **Property ID: 5491**

**SAN GABRIEL** – Well-established practice with 11+ years of goodwill. The 1,100 sq. ft. suite is located in a one-story dental professional building and is equipped with 3 operatories. The retiring seller works 5 days a week and sees approximately 8-10 patients a day and an average of 10-15 new patients a month. The income source is 10% Cash & 90% Insurances. Patient referrals and online sources such as Google/Yelp, Website & Facebook are types of advertising done for the office. Located on a main street with heavy traffic flow and great street visibility. Only a 6-minute walk from San Gabriel Valley Medical Center and a 1-mile drive to San Gabriel Country Club! Reasonable rent for the area. **Practice grossed \$379K for 2023.** Contact your CPS Broker for more details. **Property ID #5488.**

**PALM DESERT** – Our practice has 26 years of goodwill to offer and has been at its location for almost 20 years. The location of our subject practice could not be better as it is across the street from a Community College, City hall, police station, public library, city hall, and the McAllan Theater, etc. Demand Force is used to collect, review, and confirm appointments. They are currently booking eight months to a year in advance, and patients regrettably have been turned away due to Seller's maximum desired work schedule. Very conservative dentistry is being done here. Sellers are always looking for a way to save clients \$; fee schedules need to be reviewed as they only sometimes charge the maximum fees allowed. The patient base age group is excellent because much of all the dental work was done 40-50 years ago, which now needs to be replaced. Well noted is the minimal bread-and-butter dentistry being done here. Patients have to beg for elective work; Sellers spend more time talking them out of elective work than doing it to accommodate their desired work schedule. A Buyer would do incredibly well here if they accommodated the elective work being requested and eliminated the inefficiencies now in place for comfort. **Practice grossed \$1.5M for 2023 & a Buyer's Net of \$482K.** Contact your CPS Broker for more details. **Property ID #5483.**

**SAN BERNARDINO** – LEASEHOLD & IMPROVEMENTS W/ REAL ESTATE This beautifully landscaped dental building, right down the street from Saint San Bernadine Hospital, has been an icon in the community as a dental practice for almost 70 years. Being right down the street from the hospital and on Medical Row has many advantages, like having a pharmacy and every medical specialist imaginable to refer patients to and from. The building has its own private parking lot. The neighborhood is vibrant with three nearby schools in your zip code, community events, and activities, fostering a sense of belonging and loyal patients. The Real Estate is priced to sell as is, making your mortgage less than what you would pay for rent anywhere, and you have the rare opportunity to be your own landlord and build equity every month. Contact your CPS Broker for more details. **Property ID #5493.**

**YUCAIPA** – Well-established GP with 29+ years of goodwill. The 1,400 sq. ft. practice is located in a one-story building in a shopping center equipped with 4 operatories. The retiring seller currently works 4 days a week and sees an average of 13-15 patients a day and approximately 40 new patients a month. Income source is 60% Cash, 35% Insurance & 5% Capitation. 100% patient referral advertising. Near residential areas. In a great shopping center location with an ample parking lot. The shopping center has great street visibility with a lot of heavy traffic flow due to the anchoring tenants such as Stater Bros., Rite Aid, Boost Mobile & so much more! Practice **Grossed \$250K for 2023.** Contact your CPS Broker for more details. **Property ID #5487.**

**Our services are free to buyers, so we encourage you contact us to have a specialist assigned specifically to you to answer your questions and guide you through the purchasing process.**

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## and Appraising of Dental Practices



### WELL-ESTABLISHED GP IN STUDIO CITY



- **Grossed \$1.539M for 2023**
- **Projecting \$1.593M for 2024**
- **Buyer's Net of \$721K**
- 3 operatories & 1 plumbed/not equipped
- Located in a 1-story strip shopping center
- Equipped w/ 2 Belmont Phot-X II X-ray

- 940 sq. ft suite
- Income source: 30% Cash, 40% Insurance, <1% Capitation & 30% Medical
- On a main street with heavy traffic flow
- Retiring seller works 5 days a week

**Property ID #5490**

[www.calpracticesales.com](http://www.calpracticesales.com)



SCAN ME

Alice C. King, V.P.  
Lic. #00602189

# CALIFORNIA

## Specializing in the Selling

### LOS ANGELES COUNTY LISTINGS

**COMPTON** – The seller is the building owner, and the Buyer will obtain a new Rare Gross lease. The Office Manager/RDA is willing to stay on for a transitional period. And the Seller would donate his time for 1-3 months to introduce patients to the new Buyer. All of the lab work is going out, none is done in-house. 900 SF next door available for expansion. The 1,800 sq. ft. office is located in a single-story strip mall and is equipped with 3 operatories and 5 plumbed not equipped ops. The retiring seller works 3 days a week and sees approximately 15-20 patients a day and 34-38 new patients a month. The practice has great street visibility with lots of traffic flow and it's near residential areas. **Projecting \$415K for 2023.** Please contact your CPS Broker for more details. **Property ID #5450.**

**EAST LOS ANGELES – Comments / Special Qualities About The Practice:** This was previously an absentee owner practice. Seller outgrew practice ~ 55 years of goodwill to offer. The local foot traffic from nearby residences is exceptional as it is surrounded by retail and restaurants. It has been beautifully remodeled and could further be developed to add more than the six operatories it currently has. The practice is strategically located and has convenient freeway access to the 5, 710, 60, and 10 Freeways. **Being an icon in the community for ~55 years, a very loyal patient base has been coming to this location for generations.** Contact your California Practice Sales Broker for **Property ID: 5491**

**GLENDDORA** – Well-established practice with 50+ years of goodwill. The practice is located in a two-story medical arts center on the second floor. Conveniently there is an elevator to get you to the second floor! The retiring doctor works 4 days a week and sees about 6-10 patients a day and 16-18 new patients a month! The suite is approximately 1,050 to 1,100 sq. ft and is equipped with 4 operatories. Has an ample parking lot. Near residential areas with great signage to show the heavy traffic flow on the main street. **Grossed \$536K for 2023. Buyer's Net of \$229K.** Please contact your CPS Broker for more details. **Property ID #5467.**

**HAWTHORNE** - Our Seller started this practice from scratch in 1990 in the shopping center where it now resides. The 1,245 sq. ft. office is located in a Strip Mall Shopping Center with Retail & Restaurants and is equipped with 4 operatories and 1 plumbed not equipped operatory. The practice has lighted signage and signage on the lighted marquee at the corner next to too many anchor tenants to mention them all. The practice has a large lab area, though the lab work is currently being sent out, so there is a potential for a fifth operatory. Your new office has 32 years of goodwill to offer, though move-in ready because it has been remodeled with new flooring, cabinets, sinks, and more! **Grossed \$494K for 2023. Buyer's Net of \$240K.** Please contact your CPS Broker for more details. **Property ID #5453.**

**INGLEWOOD** – Well-established GP with 24+ years of goodwill. The practice is located in very busy two story shopping center on the first floor with signage. So you have to double the foot traffic on the first floor in front of your practice compared to a one-story shopping center! With too many anchor tenants to mention, worthy of mention is the Starbucks right in front of our office and a Planned Parenthood Center Right above our practice. The practice is equipped with 3 operatories and utilizes the 910 SF well, leaving room for an ortho bay or an additional operatory, giving it a very competitive lease. The retiring seller works two days a week and three days every other week and only sees approximately 5-7 patients a day and, with no marketing, has 2-5 new patients a month! As you can see from the production analysis, our retiring doctor is doing a small percentage of crown and bridge, not placing or restoring implants, no ortho, no pedo, no perio, and medical patients are being referred out. This could be your new goldmine if you have the right skillset and ambition. **Practice grossed \$372K for 2023.** Contact your CPS Broker for more details. **Property ID #5486.**

**LOS ANGELES** – Well-established practice with 31+ years of goodwill. The office is located in a one-story strip shopping center and is 1,300 sq. ft with 3 operatories & 2 plumbed but not equipped. The retiring seller currently sees approximately 12-15 patients a day and an average of 15 new patients a month. The income source is 5% Cash, 60% Insurance & 35% Medical. The office has heavy traffic flow coming from the main street Glendale Blvd and a meat & deli market in the same shopping center. Patient referrals, Google/Yelp & Website advertising. Only a 16-minute drive to the Griffith Observatory & Hollywood sign & 5 minutes to the Dodger Stadium! Reasonable rent for the area & an ample parking lot. Right off the Glendale Blvd exit. **Practice grossed \$377K for 2023.** Contact your CPS Broker for more details. **Property ID #5492.**

**MALIBU** - Well-established practice with 50+ years of goodwill. The practice is located in a 2,200 sq. ft. two-story medical building and is equipped with 4 operatories and 1 plumbed not equipped. The retiring seller currently works 1 day a week, and an associate works 4 days a week. The doctor sees an average of 6-7 patients a day and 6-12 new patients a month. The associate sees approximately 4-6 patients a day. There are 7 days of hygiene with 2 hygienist working Wednesdays, another working Mondays and Tuesdays and one working Monday-Thursdays and sometimes Friday. Great location. Next to residential areas. Only a 1-mile walk to the beautiful ocean waters. Excellent staff that has been with the retiring seller for many years. Equipped with 3 Progeny X-rays and 1 Gendex GX-770 digital X-ray. **Grossed \$1.4M for 2022. Buyer's Net of \$795K.** Please contact your CPS Broker for more details. **Property ID #5436.**

**MONROVIA W/ REAL ESTATE!** - Well-established practice with 41+ years of goodwill. The practice is located in a 997 sq. ft one-story condo suite with 3 operatories. With this practice, you have an incredible opportunity to own your real estate and never have to deal with a landlord again! The retiring seller currently works 4 & 1/2 days a week and sees an average of 10-15 patients a day and 6-8 new patients a month. There are 5 days of hygiene with 2 hygienists that approximately see 6-12 patients a day. The income source is 30% cash and 70% PPO. Besides placing and restoring some crowns, all other specialties are currently being referred out. The Seller is referring out molar endos, extractions, Perio and implant placement, Ortho, and OS. If you have the right skill set, you can immediately close the door on those procedures being referred out and immediately increase income. **Grossed approximately \$370K for 2023. Property ID #5433.**

**SAN GABRIEL** – Well-established practice with 11+ years of goodwill. The 1,100 sq. ft. suite is located in a one-story dental professional building and is equipped with 3 operatories. The retiring seller works 5 days a week and sees approximately 8-10 patients a day and an average of 10-15 new patients a month. The income source is 10% Cash & 90% Insurances. Patient referrals and online sources such as Google/Yelp, Website & Facebook are types of advertising done for the office. Located on a main street with heavy traffic flow and great street visibility. Only a 6-minute walk from San Gabriel Valley Medical Center and a 1-mile drive to San Gabriel Country Club! Reasonable rent for the area. **Practice grossed \$379K for 2023.** Contact your CPS Broker for more details. **Property ID #5488.**

**SUN VALLEY** - Well-established practice with 78+ years of goodwill. The 2,800 sq. ft. one-story free-standing building is equipped with 7 operatories and 2 plumbed not equipped. The seller has always been at this location. He was an associate with the previous doctor for 17 years until he purchased the practice in 1972. The retiring seller sees an average of 8-12 patients a day and 26-30 new patients a month. The office has 3 specialists that come in. Endo comes in once every other month, an Ortho comes in 2 times a month, and an Oral Surgeon once every other month. Has 4-5 days of hygiene a week with 2 hygienists. The seller is the landlord but is open to selling the real estate! The total facility and parking lot is private by a fence. The equipment is fairly new and some dental chairs have been refurbished and reupholstered. Is equipped with 3 Gendex X-rays and 1 Pano. Minimal Advertising. A private gated property with 20 parking spaces. Surrounding residential area. **Grossed \$969K for 2022 & projecting \$1.1M for 2023.** Please contact your CPS Broker for more details. **Property ID #5434.**

### ORANGE COUNTY LISTINGS

**ANAHEIM** – Well-established practice with 25+ years of goodwill. The practice is located in a one-story shopping center. The 750 sq. ft. suite is located in a one-story shopping center and is equipped with 2 operatories. The Doctors office is plumbed but not equipped. The seller sees about 10 patients a day and 20 new patients a month. The income source is 25% Cash, 45% Insurances, and 30% Medical. Has great rent for the area. The practice faces Ball Rd and has heavy traffic flow throughout the day with common fast food chains and Northgate Super Market. Near residential areas and only a 5-minute drive to Disneyland! **Practice grossed approximately \$295K for 2023 & Buyer's Net of \$151K.** For more details, please contact your CPS Broker. **Property ID #5481.**

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# PRACTICE SALES, INC.

## and Appraising of Dental Practices



Juana Dominguez  
Transition Coordinator

**ANAHEIM** – Well-established practice with 40+ years of goodwill. The practice is located on the main street in Anaheim off Brookhurst. It's a 1,116 sq. ft suite equipped with 4 operatories and 1 plumbed not equipped. The retiring doctor sees about 10-14 patients a day and 5 new patients a month! The income source is 30% Cash & 70% Insurance. 100% patient referral. Great rent for the location. Ample parking lot with lots of traffic flow. Near residential areas and conveniently close to the 5 & 91 freeway. **Practice grossed approximately \$794K for 2023. Buyer's Net of \$421K.** Please contact your CPS Broker for more details. **Property ID # 5480.**

**ANAHEIM** – Our practice has over 35 years of goodwill to offer! The Seller who started the practice has been the only owner, and the Seller is ready to retire. The Seller owns the building and provides a competitive lease, so you don't have to worry about working with some far-away corporate entity. The free-standing building allows you to be the only tenant and not compete for the ample parking spaces. The Seller is 100% reliant on patient referrals and does no marketing, allowing for expedient growth by marketing to the surrounding communities. As you can see from the breakdown of procedures we are sending out the most complex procedures and specialties while placing only a few crowns; implants are being restored and not being placed as well. The Seller has an Iva Digital Sensor and a Dement Soft Tissue Laser but does not use them. So, if you have the right skill set, you can immediately increase income in the practice. **Practiced grossed approximately \$290K for 2023.** Please contact your CPS Broker for more details. **Property ID #5466.**

**ANAHEIM** – Well-established practice with 23+ years of goodwill. The 1,100 sq. ft. suite is located in a one-story shopping center and the seller has exclusivity that no other dentist is permitted in the shopping center! Is equipped with 4 spacious operatories. The seller sees patients once a week and sees about 5-8 patients a day and 6-10 new patients a month. The practice is on a main street with lots of street visibility and a high traffic flow. Not a lot of advertising is done but patient referrals and insurance directories. Shopping center has an ample parking lot. **Grossed approximately \$144K for 2023.** Please contact your CPS Broker for more details. **Property ID#5469.**

**BREA – NEW REDUCE PRICE!** This practice is located right off the freeway on a major street in Brea. Has great signage. The office consists of 4 equipped operatories with digital x-ray on the first floor of a 2-story professional building. Reasonable rent for the area. Please contact your CPS Broker for more information. **Collected approximately \$334K for 2023. Property ID #5356.**

**BUENA PARK** – Well-established practice with 39+ years of goodwill. The 1,200 sq. ft. suite is located in a one-story shopping center and equipped with 4 operatories. The seller sees patients 1 day a week and sees about 5-8 patients a day and approximately 10 new patients a month. The practice is in a corner location with great street visibility and an ample parking lot. Advertising for the office is mainly patient referrals and from the insurance directory. **Grossed approximately \$175K for 2023.** Please contact your CPS Broker for more details. **Property ID #5470.**

**HUNTINGTON BEACH NEW REDUCE PRICE!** – The well-established practice is located in a two-story building on the first floor. The 2,340 sq. ft. suite is equipped with 7 operatories and 1 plumbed/not equipped. The seller has another location in San Clemente that they would like to put their focus more on. The practice is averaging \$80K a month on 10 working days. The doctor works 2 days a week and 2 Mondays a month and approximately sees 20-25 patients a day and 13-15 new patients a month. With 1 hygienist, the office has 2 days of hygiene and sees about 6-8 patients a day. With the office being on Beach Blvd and it having a lot of traffic flow passing by every day the practice has great visibility and signage! About 3 miles away from the beach! **Grossed approximately \$893K for 2023.** Please contact your CPS Broker for more details. **Property ID #5459.**

**IRVINE** – Well-established practice with 45+ years of goodwill. The 1,538 sq. ft. suite is located in a three-story medical center building equipped with 4 operatories w/ beautiful views. As you can see by the services being performed on page one of the prospectus, we are only doing bread-and-butter dentistry and referring out implant restoration & placement, Endodontics, all extractions, almost all orthodontics, and Oral Surgery. Bringing these services in-house with specialists or the Buyer with the right skill set could immediately capture this income currently being referred out. The retiring seller works 4 days a week and sees approximately 6-8 patients a day and 15 new patients a month. There are 2 hygienists with 3 days of hygiene with 6-8 patients seen a day. Income source is 75% Cash, 22% PPO & 3% Capitation. The practice is in a great location and only minutes away from the 405 & 5 freeway! **Practice grossed \$540K for 2023.** Contact your CPS Broker for more details. **Property ID #5484.**

**IRVINE** – Well-established practice with 17+ years of goodwill. The practice is located in a three-story medical building and is an 864 sq. ft. suite with 2 operatories. The seller sees approximately 6 patients a day and 30-37 new patients a month. The income source is 20% Cash and 80% Insurance. The plaza gets lots of traffic flow with the many surrounding restaurants. Has an ample parking lot with great signage. In a great location in Irvine. Only a 19-minute drive to the John Wayne Airport & 10 minutes to the Tustin Ranch Golf Club! 100% Patient referral base advertising. **Practice grossed approximately \$222K for 2023.** Please contact your CPS Broker for more details. **Property ID #5482.**

**LAGUNA HILLS – LEASEHOLD** – The beautiful and spacious practice is located on the second floor of a two-story building and has always been a dental office for the past 30+ years. This office would be great for a doctor who is interested in starting a multi-specialty practice. The 1,800 sq. ft. suite is equipped with 6 operatories and a brand new CT Scanner. In a great location with surrounding residential areas and great signage. Along with Leisure World, the senior center that has 200,000+ residents, and can be a good source for elderly patients. The seller outgrew the location and wants to focus on their Periodontal office in Mission Viejo as a Periodontist. **Property ID #5473.**

**LAKE FOREST LEASEHOLD & IMPROVEMENTS** – This location has been a dental practice and at this location for over 21+ years. The Seller has been at this location for six years and has outgrown this location and done so well that he has bought a building for a timely transaction, the Seller will gift ~500 charts! The 1,200 sq. ft. suite is located on the first floor in a two-story professional building with three fully equipped operatories. The Doctor's office is very large and could easily accommodate an additional chair(s). Worthy of note is that the well-serviced Pano has a promotional program to include a Cone Beam for best-in-class 3-D Imaging. Also, note a competitive, rare modified gross lease that includes water, electricity, and common area maintenance charges. Conveniently close to 5 Freeway and has ample parking. The current doctor just purchased a building to accommodate the growing practice. **Property ID #5426.**

**MISSION VIEJO** – Well-established practice with 18+ years of goodwill. The 1,114 sq. ft. suite is located in a one-story shopping center with 4 equipped operatories. The retiring doctor works 3 days a week and sees an average of 15-20 patients a day and 15-20 new patients a month. The office has 2 associates 1 comes in Mondays & Tuesdays and 1 comes in only on Fridays. Ample parking lot. Right off the freeway near residential areas. **Grossed \$489K for 2022.** Please contact your CPS Broker for more details. **Property ID #5445.**

**RANCHO SANTA MARGARITA** – Well-established practice with 18+ years of goodwill. The 1,070 sq. ft. suite is located in a one-story free-standing building in a shopping center. The retiring seller works 5 days a week and sees approximately 9-12 patients a day and 13-19 new patients a month. Income source is mainly PPO at 90% and Cash at 10%. Is equipped with 3 operatories and 2 plumbed not equipped. The practice is located on the corner of the main streets and with the anchored tenants the shopping center gets quite a traffic flow. The surrounding areas consist of residential areas and shopping plazas. **Grossed approximately \$684K for 2023. Buyer's Net of \$291K.** Please contact your CPS Broker for more details. **Property ID #5451.**

**SAN CLEMENTE** – Well-established Ortho practice with 15+ years of goodwill. The seller works 2 days a week and sees an average of 25-30 patients a day and about two starts a month. Approximately 58 Phase 1 patients and 88 Phase 2 patients. 90% straight-wire 10% Invisalign office. 1,977 sq. ft. suite is located in a two-story eight-tenant medical building that is equipped with one operatory and 4 chairs in an open bay, with 1 plumbed space! The income source is 70% Cash and 30% Ins. Computerized with Ortho2 Viewpoint software. Patient referrals, Magazines, Google/Yelp & GP referrals. **Practice grossed \$ 385K for 2022.** Please contact your CPS Broker for more details. **Property ID #5464.**



SCAN ME

Alex Baylon, V.P.  
Lic. #02128087

# CALIFORNIA

## Specializing in the Selling

**SAN JUAN CAPISTRANO** – Well-established practice with 24+ years of goodwill. The practice is located in a two-story shopping center on the first floor. The 1,500 sq. ft. suite is equipped with 6 operatories and a Gendex-770 X-ray. The retiring seller works 3 days a week and sees an average of 15-20 patients a day and approximately 20+ new patients a month! Income source is 60% Cash, 25% Insurance, 10% Capitation & 5% Medical. In a great location right off the 5 freeway with heavy traffic flow. Reasonable rent for the area. 100% patient referral advertising. **Practice grossed approximately \$531K for 2023.** Contact your CPS Broker for more details. **Property ID #5479.**

**TUSTIN** – Well-established practice with many years of goodwill. The 1,230 sq. ft. suite is located on the first floor of a two-story building and is equipped with 4 operatories. The office has 3 associates working in the practice and the retiring doctor comes in as needed. The associates approximately see 15-20 patients a day about 50 new patients a month. There is very minimal advertising coming from the practice and is mainly generated by patient referrals. The practice has an ample parking lot, it's near residential areas, and a shopping center close by. **Seller is the landlord. Practice grossed approximately \$455K for 2022 & Buyer's Net of \$409K.** Please contact your CPS Broker for more details. **Property ID #5468.**

**WESTMINSTER** – Well-established practice with 34+ years of goodwill. The practice is located in a Two-Story medical dental building on the first floor. The 1,100 suite is equipped with 4 operatories. The seller currently works 3 days a week and sees an average of 8 patients a day and 8-9 new patients a month. There is 1 hygienist working 2 days a week and sees approximately 8 patients a day. Income source is 20% Cash & 80% Insurance. No capitation no medical. The types of advertising the office has include patient referrals, Insurance, and websites like Google or Yelp. Great location with an ample parking lot and great street visibility. **Grossed approximately \$415K for 2023. Buyer's Net of \$120K.** Please contact your CPS Broker for more details. **Property ID #5462.**

### RIVERSIDE & SAN BERNARDINO COUNTY LISTINGS

**CORONA W/ REAL ESTATE!!** – Well-established GP with 23+ years of goodwill is located in a condo suite in a free-standing multi-tenant building on the first floor. Upon walking into the building is the very first door which could not have been more convenient, with parking right in front of your practice. You will not want to miss this incredible opportunity to own real estate in an immaculate, well-maintained "Class A" medical building in an area you are looking in this area. Your mortgage would be less than your rent, while you will build equity monthly, enhancing your portfolio. The retiring doctor works 4 days a week and sees an average of 10-15 patients a day and 12-16 new patients a month. **Practice grossed approximately \$476K for 2023. Buyer's Net of \$200K.** Please contact your CPS Broker for more details. **Property ID #5448.**

**PALM DESERT** – Our practice has 26 years of goodwill to offer and has been at its location for almost 20 years. The location of our subject practice could not be better as it is across the street from a Community College, City hall, police station, public library, city hall, and the McAllan Theater, etc. Demand Force is used to collect, review, and confirm appointments. They are currently booking eight months to a year in advance, and patients regrettably have been turned away due to Seller's maximum desired work schedule. Very conservative dentistry is being done here. Sellers are always looking for a way to save clients \$; fee schedules need to be reviewed as they only sometimes charge the maximum fees allowed. The patient base age group is excellent because much of all the dental work was done 40-50 years ago, which now needs to be replaced. Well noted is the minimal bread-and-butter dentistry being done here. Patients have to beg for elective work; Sellers spend more time talking them out of elective work than doing it to accommodate their desired work schedule. A Buyer would do incredibly well here if they accommodated the elective work being requested and eliminated the inefficiencies now in place for comfort. **Practice grossed \$1.5M for 2023 & a Buyer's Net of \$482K.** Contact your CPS Broker for more details. **Property ID #5483.**

**PALM DESERT W/ REAL ESTATE!** - What an incredible opportunity to be in control of your destiny by owning the real estate to what is one of the most beautiful practices you have ever walked into! All nine operatories each have a theme of a different country, exquisitely decorated and, as you will see, adorn with the latest technology throughout the practice. And as if that was not enough, the profitability is through the roof now, with plenty of room for growth for a Buyer that can spend more time in the practice. After Buying the real estate, the Seller opened the practice in 2008 and has done exceptionally well in this high-end community ever since. Ensure you contact your CPS Broker expediently or live with the regret of missing this opportunity of a lifetime. **REAL ESTATE IS INCLUDED! Grossed approximately \$1.6M for 2023. Buyer's Net of \$581K.** **Property ID #5435.**

**SAN BERNARDINO – LEASEHOLD & IMPROVEMENTS W/ REAL ESTATE** This beautifully landscaped dental building, right down the street from Saint San Bernadine Hospital, has been an icon in the community as a dental practice for almost 70 years. Being right down the street from the hospital and on Medical Row has many advantages, like having a pharmacy and every medical specialist imaginable to refer patients to and from. The building has its own private parking lot. The neighborhood is vibrant with three nearby schools in your zip code, community events, and activities, fostering a sense of belonging and loyal patients. The Real Estate is priced to sell as is, making your mortgage less than what you would pay for rent anywhere, and you have the rare opportunity to be your own landlord and build equity every month. Contact your CPS Broker for more details. **Property ID #5493.**

**UPLAND** – Well-established practice with 23+ years of goodwill. The 2,000 sq. ft. practice is located in a two-story free-standing building equipped with 5 operatories & 1 surgical room. The seller's wife is the landlord. The practice is in a great location with heavy traffic flow, street visibility & signage. Fee for service practice. Modernized practice. Ample parking lot. The upstairs lab does not belong to the practice and is owned by the Lab Team. The upstairs can be a separate suite & is not to be included with the sale of the practice, but can be included for additional rent. **Grossed approximately \$469K for 2023.** Please contact your CPS Broker for more details. **Property ID #5485.**

**YUCAIPA** – Well-established GP with 29+ years of goodwill. The 1,400 sq. ft. practice is located in a one-story building in a shopping center equipped with 4 operatories. The retiring seller currently works 4 days a week and sees an average of 13-15 patients a day and approximately 40 new patients a month. Income source is 60% Cash, 35% Insurance & 5% Capitation. 100% patient referral advertising. Near residential areas. In a great shopping center location with an ample parking lot. The shopping center has great street visibility with a lot of heavy traffic flow due to the anchoring tenants such as Stater Bros., Rite Aid, Boost Mobile & so much more! **Practice Grossed \$250K for 2023.** Contact your CPS Broker for more details. **Property ID #5487.**

### SAN DIEGO COUNTY LISTINGS

**CHULA VISTA** – Conveniently located right off the freeway, with too many anchor tenants to mention, our practice is located in one of the area's premier shopping centers. Rarely do you see an office this size come to market with amenities like this one. Is equipped with 8 operatories, 3 in an open bay & 2 plumbed not equipped. The Seller, who has multiple offices north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. This practice is projecting ~\$600,000 for this year and growing. For a fraction of the price the newly remodeled built-out would cost, for which the materials are not even available at this time, the Seller has offered this aggressive sales price in exchange for a timely transaction. **Grossed \$583K for 2023.** Please contact your CPS Broker for more details. **Property ID#5441.**

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**FALLBROOK – REDUCE PRICE!!!** The retiring doctor started the well-established GROWING practice from scratch with 21+ years of goodwill to offer now. Several offices in a professional building have recently closed in the area, and they get as many as 5-6 NEW PATIENTS A DAY! The doctor currently works 4 days a week, with 1 hygienist working 3 days a week. The doctor sees an average of 6-4 patients daily, though additional new doctors days or patients per day are needed due to INCREASING NEW PATIENTS. The hygienist sees an average of 8 patients a day. The practice is mainly insurance (70%) and some cash (30%). To date, the Seller does NO MARKETING and is totally reliant on patient referrals. **Grossed \$394K for 2023.** Please contact your CPS Broker for more information. **Property ID #5404.**

**OCEANSIDE –** Well-established GP with 5+ years of goodwill. The 1,600 sq. ft. suite is located in a one-story shopping center. Equipped with 4 operatories and 1 plumbed not equipped operator. Both partners work 3 days a week and see an average of 13 patients a day and 50-60 new patients a month combined. The income source is 25% Cash, 10% PPO & 65% MediCal. Computerized with Eaglesoft software. The types of advertising the practice sees are Google/Yelp, Patient Referrals, and walk-ins. The practice is in a great location with great signage, and ample parking & next to a Starbucks. **Grossed approximately \$758K for 2023. Buyer's Net of \$389K.** Please contact your CPS Broker for more details. **Property ID #5474.**

**SAN DIEGO –** Our practice is Conveniently located right off the freeway, with too many anchor tenants to mention, in one of the area's premier shopping centers. Additionally, our practice is a corner location, with great signage, with so much traffic passing it daily you could not accommodate 1% of it. Is equipped with 10 operatories, 3 in an open bay & 3 plumbed/not equipped ops. Rarely do you see an office this size come to the market with amenities like this one. The Seller, who has multiple offices far north in Los Angeles County, purchased this practice and completely remodeled the facility. Investing the time to travel to this office outside of his management team demographics, the Seller decided to sell the office. The office is being sold at a fraction of the price to build it out if you could even attain the materials, much of which is unavailable, and there is a patient base. In exchange for a timely transaction, the Seller will sustain a loss in the short term or build it up to sell for more later. **Grossed approximately \$358K for 2023.** Please contact your CPS Broker for more details. **Property ID #5442.**

### KERN COUNTY LISTINGS

**BAKERSFIELD w/ REAL ESTATE!** - It is a rare opportunity to be in control of your destiny, not that of your landlords, by owning the real estate for your practice. Our practice is in the Memorial Medical Corridor in a single-story freestanding building. It is across the street from the Dignity Health Memorial Hospital, voted best in Kern County, and amongst too many other well-respected professionals to mention supporting the entire Kern County. Worthy of note, all these medical professionals are not even being marketed to currently. In front of our office, there is ample parking and a pharmacy. Is equipped with 6 operatories & Eagle Soft software. We are only doing bread-and-butter dentistry and referring out implant restoration & placement, Endodontics, Periodontics, orthodontics, and Oral Surgery. Bringing these services in-house with specialists or the Buyer with the right skillset could immediately capture this income currently being referred out. **Grossed approximately \$415K for 2023.** For more details contact your CPS Broker. **Property ID #5443.**

**TEHACHAPI –** With over 16 years of goodwill to offer, this shopping center location also has an excellent lease. This absolutely beautiful office is move-in ready and completely remodeled, including the ADA-compliant restroom. Operatories are spacious and offer dual monitors and front and rear deliveries. Your new practice is surrounded by restaurants and retail outlets in the city's hub, nestled up against a beautiful mountain skyline. The city of Tehachapi is growing, offering several grant programs, including the reimbursement by the city's economic development support fund, a value of up to 50% of eligible sign costs, up to a maximum of \$3,000 (City's share), and a minimum of \$500 (City's share). With all the endodontics, orthodontics, and implants currently being referred out, if you have the right skillset, you can immediately bring those procedures in-house and capture additional income. **Practiced gross approximately \$682K for 2023.** Please contact your CPS Broker for more details. **Property ID #5460.**

### FRESNO COUNTY LISTINGS

**FRESNO –** Well-established practice with 22+ years of goodwill. The 1,500 sq. ft. suite is located in a single-story shopping center equipped with 4 operatories. The seller works 4 days a week and sees approximately 10-12 patients a day and 15-16 new patients a month. Spanish-speaking staff. Switched to digital imagery and paperless office in 2013. The income source is 10% Cash, 20% Insurance, 20% HMO, and 50% Medical. Reasonable rent for the area. The practice is only a 7-minute drive from Cal State University, Fresno, and less than 15 minutes from Fresno International Airport! In a great location with surrounding residential areas. **Practice grossed approximately \$386K for 2023.** Please contact your CPS Broker for more details. **Property ID #5471.**

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##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

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**Robert A. Palumbo:** [rpalumbo@calpracticesales.com](mailto:rpalumbo@calpracticesales.com)

#### BUYER'S:

##### DIRECT E-MAIL ADDRESS TO BROKERS/AGENTS

**Alex Baylon:** [abaylon@calpracticesales.com](mailto:abaylon@calpracticesales.com)

**Alice King:** [aking@calpracticesales.com](mailto:aking@calpracticesales.com)

**Rick Conwell:** [rconwell@calpracticesales.com](mailto:rconwell@calpracticesales.com)

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**SAN FERNANDO VALLEY** - Pedo Practice for Sale. 6 Ops. Rev. \$554K [ddsmatch.com](http://ddsmatch.com) 855-546-0044

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**Unique private practice for sale**, seller retiring, San Luis Obispo, grossed 1.6M in 2023, asking 995K. (661) 609-3000, DRE# 01871175

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### SOUTHERN CALIFORNIA

**ANAHEIM** - Charming GP practice, 50+ years of goodwill. 4 Ops, 1,300 sq. ft. that includes a private office, staff lounge, lab, and front office area. All specialty referred out. GR of \$445,000 with 2 hygiene days a week. Gen-Dex X-Ray, Suzy PMS. Located central to 5, 57, and 91 freeways with plenty of parking and entrance to outside. #CA3509 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3509/>

**BAKERSFIELD** - Well-established GP practice, 19 years, Medical Office Building on Ming Avenue. 4 Ops, large consult room, digital, new Kavo 3D unit, X-Ray units in each Op, 1st. floor space, and a great office. Average \$500,000 on 3.5 days a week. #CA3569 -Kaira Stewart - 949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3569/>

**HUNTINGTON BEACH** - Beautiful remodeled 7 Op leasehold for sale! Located in a 2-story medical building across the street from a major retail shopping center. 2,600 sq. ft. with TVs in every room, 7 laptops, 4 desktops, 2 sterilization areas, lab, staff lounge, private office, and 3 restrooms. Plenty of space to add a CBCT machine and/or milling unit. Perfect for a dentist looking for a larger space or a dentist looking to start a practice and skip the buildout. #CA3642 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3642/>

**NORTH LOS ANGELES COUNTY** - This is the one!! Beautiful, newly built, and spacious 7 op PPO/FFS practice. 30 years of goodwill. 2,600 sq. ft. Located on the ground floor of a professional building with a private entrance. Modern GP office paperless, Dentrrix software, iTero, laser, endo microscope, CBCT, digital x-rays and intraoral cameras. The practice has a loyal patient base and 2023 GR of approximately \$2.53M on 9 doctor days and 10 hygiene days per week. This is a great opportunity to purchase a well-performing practice in a wonderful community! #CA3799 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3799/>

**LOS ANGELES** - High-Tech practice that borders Mid-Wilshire/Koreatown for sale. Located on the main floor of a high-rise medical/business building with underground parking. GR \$937K. 5 Ops in 3,470 sq. ft., 2 plumbed Ops with potential to add more. Open Dental Software, Paperless, 3 Shape scanner, Vatech 3D cone beam, and digital x-ray. Equipment is 3 years old, and all specialty work is referred out except for implants. 80% fee for service, 20% PPO. #CA3376 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3376/>

**MANHATTAN BEACH** - Beautifully decorated perio practice for sale in Manhattan Beach! 3 ops, 1,142 sq feet. Paperless office, Dentrrix, Rayscan Cone Beam, digital x-ray, nitrous, sedation, TVs in every room. PPO and FFS. Hygiene 2 days a month. Entrance opens to the outside and patients can easily park in front. Within 1 mile of the beach to give you perfect work life balance! #CA3694 -Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3694/>

**ORANGE COUNTY - NEW LISTING** - Orange County Endo practice for sale! 20 years of goodwill and in a great location! 2 ops, Morita 3D pano, PBS Endo Software, Sidexis imaging, and digital x-ray in all ops. \$720,000 in collections. PPO and Cash patients. #CA3924 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3924/>

**SAN FERNANDO VALLEY - NEW LISTING** - Amazing multispecialty FFS/PPO practice located on its own floor of a professional building in a great area of Los Angeles! The high producing practice grossed \$3.74M in 2023, has a strong staff and great patient base. The office is paperless and utilizes Eaglesoft. 8,000 sq. ft. with 23 Ops/chairs used for all specialties, pediatric and orthodontic open bays, multiple waiting areas, x-ray tech areas, sterilization areas and business offices. The practice has easy access to the freeway. #CA3427 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3427/>

**SAN LUIS OBISPO - NEW LISTING** - Beautiful high producing FFS/PPO practice in San Luis Obispo. Large 5 Op, 2,250 sq. ft. practice situated in a mix use building with great access, visibility, and signage. 2023 GR over \$1.27M on 5 doctor & 5 hygiene days/week. Paperless, Open Dental, digital X-ray/Pano, CBCT, Trios Scanner, Dexis sensors. Most specialty work referred out. This highly desirable area is known for having great schools nearby and a wide range of outdoor activities. Check out this well-performing practice in a wonderful community! #CA3909 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3909/>

**TEMECULA - NEW LISTING** - 6 Op practice for sale! Gross collections of \$1.2 million. Part-time associate that has been there for 7 years. Open Dental Software, pano, digital x-ray. 1,998 square feet practice with 2 full time hygienists. 49% Medi-Cal, 35% PPO, 16% cash. Step into a high functioning, well run practice! #CA3841 -Kaira Stewart - 949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3841/>

**WEST HOLLYWOOD** - Beautiful 6 Op GP practice located in a highly desirable location in West Hollywood. 2022 GR were over \$1.1M on 4 doctor and 4 hygiene days per week. Appraisal at \$2.5 million. Spacious and well-maintained office with 20 years goodwill. The practice utilizes Dentrrix, digital x-rays, iTero, and I/O cameras. #CA3604 - Ben Sapir - 310-596-0961

**WEST HOLLYWOOD - NEW LISTING** - Beautifully designed, easy to run, modern General Practice located in a prime location of West Hollywood. The FFS/PPO practice generated over \$720k GR in 2023 on 4 GP doctor and 3 hygiene days/wk. The practice has multiple associates and great systems. The 833 sq. ft. office has 2 Ops, private office, and associate workstations. Solid patient base, strong staff, approximately 20 new patients/month. Equipped with digital xrays, Open Dental, CAD/CAM, iTero, Biolase, and paperless records. Room to grow by adding additional treatment days. #CA4003 - Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca4003/>

### SAN DIEGO

**CHULA VISTA** - Rare opportunity in San Diego to purchase a practice with RE. This spacious and bright 1,760 sq. ft. Medical Condo has 6 equipped Ops, with 2 more potential Ops. Located near Sharp Hospital with 52 years of goodwill and 4.5 days of hygiene per week. 44% FFS and 56% PPO. GR for 2021 of \$545K with 16 NP/ mo. #CA3195 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/CA3195>

**CHULA VISTA** - Exceptional opportunity to acquire a well-established dental practice with 44 years of goodwill along with the real estate in the heart of Chula Vista. This practice, grossing \$676k in 2022 and on track to do the same in 2023, operates efficiently with 5 days of hygiene and 5 Doctor days per week. Solid patient base with 64% FFS, 36% PPO. With a strong staff in place. The practice has consistently referred out specialty work, and therefore has a lot of room for growth. Situated in a free-standing building on a corner lot, this 1,100 sq. ft. practice has 3 Ops. #CA3767 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3767/>

**CHULA VISTA - NEW LISTING** - Spacious and bright 1,760 sq. ft. Medical Condo in Chula Vista has 6 equipped ops, with 2 more potential ops. Located near Sharp Hospital. Fully equipped. #CA4002 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca4002/>

**DOWNTOWN SAN DIEGO** - Leasehold in the prime downtown San Diego! 1,850 sq. ft., state-of-the-art brand-new equipment with 4 spacious Ops and a 5th already plumbed for expansion. This turnkey opportunity includes full operatory setups, vacuum, compressor, sterilizer, computers, sensor, x-rays, and Dentrrix software, making it a plug-and-play practice. Panoramic views of downtown San Diego, placing your practice at the heart of the bustling business district. Conveniently accessible from the 5 freeway, this location ensures ease of commute for both you and your patients from various San Diego neighborhoods. #CA3818 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3818/>

**LA MESA - NEW LISTING** - Established general dental practice for sale in the stable and affluent community of La Mesa. Featuring 4 Ops in 1,200 sq. ft. of space in a highly visible professional building situated on a freeway access road. 18 years of Goodwill. Practice grossing \$568k in 2023. Equipped with Dentrrix, Dexis, PAN, laser, and paperless charts, it offers a blend of 67% FFS and 33% PPO. Look no further, this practice has a strong foundation, including the opportunity to grow revenue stream by bringing specialty work in-house. #CA3860 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3860/>

**HILLCREST** - Rare opportunity to acquire a well-established book of business through a Chart Sale! Collections for YTD 2023 stand at \$292k and \$329k in 2022. The patient mix includes 69% cash and 31% PPO (Delta Premier). With 550 patients seen in 2023 and 850 in the last two, this practice offers a solid patient base. Doctor is ready to retire and looking to find his patients a great new dental home. #CA3749 - Christy Conway - 619-889-6492

**NORTH COUNTY SAN DIEGO** - FFS, holistic, dental office in N. County San Diego. CBCT, Cerec, lasers, microscope, and much more. \$8 million in collections in 2022 and excellent patient base. Located in a free-standing building near the freeway. The selling doctor is willing to work back, ensuring a smooth transition for the new owner. #CA3489 - Christy Conway - 619-889-6492

**SAN DIEGO - NEW LISTING** - GP practice ready for immediate sale! This medical condo is 1,342 sq. ft. with floor-to-ceiling windows offering ample natural light in each of its 4 operatories. Collections of \$415k in 2023 with a 25% FFS and 75% PPO mix. This practice has a solid active patient base of 1,090 patients seen in the last 18 months and sees an average of 15 new patients per month. Great practice with the opportunity to own your own real estate in the future. #CA3884 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3884/>

**SAN DIEGO - NEW LISTING** - Located in the desirable community nestled between San Carlos and La Mesa. This GP practice offers an inviting opportunity. Boasting 1,108 sq. ft., 4 Ops, 3 fully equipped, this office features reasonable rent and modern amenities including Dentrrix, Dexis, Trios, and CBCT technology. With a patient mix of 44% fee-for-service and 56% PPO, the practice recorded \$440k in 2023, supported by two hygiene days per week. #CA3899 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/ca3899/>

**RANCHO BERNARDO** - Established GP practice for sale. 2022 collections were \$531,000. The practice is well-equipped with latest technology, four (4) operatories, 27 years of good patient base, new patients monthly, and is 50% Cash, 50% PPO. It also has a holistic focus and refers out most specialty cases. #3721 - Christy Conway - 619-889-6492



# DENTAL PRACTICE BROKERAGE

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## CENTRAL CALIFORNIA

**CA FOOTHILLS & GREATER SONORA AREA - \$2M+** 2022 Production GP Practice and High-End Real Estate Opportunity in desirable CA Foothills community, 9 Ops, Dentrix, Digital Conebeam and CAD/CAM #CA3571- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3571/>

**FRESNO METRO / CENTRAL CA VALLEY AREA - NEW LISTING** - Greater Fresno Area GP 6 Ops + Room to Expand with RE available; 5 days Hygiene \$883K in 2023. #CA3930 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3930/>

**GREATER MODESTO AREA** - Modesto GP with 7 Ops, \$729K Gross Receipts & Office Condo RE available. #CA2795- Jay Harter - 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2795/>

**MONTEREY - NEW LISTING** - Gorgeous General Dental Practice in Monterey! Over \$953k in Gross Revenue, 30 years+ of goodwill in an affluent community. #CA3810 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3810/>

**PORTERVILLE** - Established office with building for sale. 4 Ops, Digital Located in a 1,280 sq. ft. building, street visibility, fee for service, PPO, Collections for 2022 \$944,493. #CA3618 - Kaira Stewart-949-220-6216 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

**SALINAS** - General Practice with 39 years in the community. Advanced technology equipped; Cerec, Dentrix, Digital sensors, intra-oral camera, and 2D Pano, to assist in high production procedures. 4 Ops, approx. 1,446 sq. ft. space in a professional building centrally located. Excellent team staff. Seller retiring. #CA3543 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3543/>

**SANTA MARIA** - Well-established FFS/PPO GP practice. with 40+ years Goodwill. Free-standing building with 1,300 sq. ft. Great visibility next to a large church and school. 4 Ops with room to add 1 more. The practice has a loyal patient base, fantastic staff, and produced \$582k in 2022 on 4 doctor and 5 hygiene days/week. Computerized and paperless throughout with Dentrix PMS, Dexis x-rays, and I/O cameras. #CA3581- Ben Sapir - 310-596-0961 <https://dentalpracticetransitions.henryschein.com/listing/ca3581/>

**VISALIA / TULARE / HANFORD AREA - NEW LISTING** - \$1.367M 2023 Collections GP Practice in great location, 8+1 Ops, Hi Tech (Eaglesoft, CEREC, iTero), Seller to assist in transition. #CA3791 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3791/>

## NORTHERN CALIFORNIA

**ANTIOCH - NEW LISTING** - GP Leasehold-Facility Only Practice. Great opportunity for a FAST-START or office UPGRADE for your existing practice! #CA3939 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3939/>

**BERKELEY** - A unique opportunity in the heart of sought after Berkeley to own your own practice & share lease and facility expenses! GP Practice with 30 years of Goodwill in a 4-day work week & Doctor refers all Specialty. Great location with 3 Ops. Digital Pan, I/O Camera, and Eaglesoft PMS. #CA3800 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3800/>

**CUPERTINO** - GP in Silicon Valley. Great location. 3 OP, 1,400 sq. ft. leased space. 2022 Collections \$374K. Great start-up satellite office available for expansion and growth. Paperless and Digital. Seller retiring. #CA3424 - Gina Miller - 707-391-7048

**DUBLIN** - GP Practice for Sale in desirable Dublin! Gross Revenue was \$903k with most specialty referred. Office is 1350 sq. ft. with 4 Ops. Office runs on Dentrix PMS with Digital X-ray, I/O Camera, CBCT, Scanner, Laser, & Cerec! #CA3805 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3805/>

**EL CERRITO - NEW LISTING** - Modern FFS GP Practice serving El Cerrito, Albany, Berkeley & Oakland. Office is light & bright with 4 ops in 1400 sq. ft. of leased space, fully equipped with technology. #CA3931 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3931/>

**FOLSOM/EL DORADO HILLS AREA - NEW LISTING** - \$786K 2023 Collections GP with incredible Real Estate in high-traffic highly desirable location, 10 Ops, Open Dental, No Delta Premier. #CA3888 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3888/>

**FREMONT - NEW LISTING** - Opportunity to acquire a well-established dental practice located in the vibrant community of Fremont. With a prime location and a loyal patient base, this is a turnkey operation! This practice benefits from high visibility and easy accessibility to major cities like San Francisco, Oakland, and San Jose. #CA3966 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3966/>

**GREATER AUBURN & NORTHERN CA FOOTHILLS AREA** - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with a nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. 4 Op practice with over 60 years of Goodwill. GP \$690K Collections. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

**GREATER LAKE TAHOE AREA** - Rural lifestyle GP practice away from the city in outstanding and growing resort community. 37+ years of Goodwill in approximately 1,586 SF w/4 Ops. 2021 Collections \$827K and 2022 Collections \$895,506 on 32 hours/week. #CA1715- Jay Harter 916-812-0500 <http://dentalpracticetransitions.henryschein.com/listing/CA1715/>

**GREATER LAKE TAHOE & TRUCKEE AREA** - \$1M+ 2022 Collections GP Practice in Lake Tahoe surrounding area, 4 Ops, Dentrix, Dexis, Seller to work back up to 5 years. #CA3629 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3629/>

**GREATER SACRAMENTO METRO AREA** - \$1.35M+ 2022 Production Prosthodontic Specialty Practice in highly desirable Sacramento Metro community, 4 Ops, Dentrix, Digital Pano, "Trios" scanner. #CA3723 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3723/>

**GREATER SACRAMENTO METRO AREA** - High-end Pedo Specialty in highly desirable area, 7 Ops, Dentrix, Digital Pano & Sensors, \$766K 2022 Collections. #CA3505- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3505/>

**GREATER SACRAMENTO METRO AREA** - Rare Ortho Specialty Opportunity in highly desirable socio-economic community, 7 Ops, Dolphin software, \$927K GR in 2022, RE may be available. #CA3450- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3450/>

**GREATER AUBURN & NORTHERN CA FOOTHILLS AREA** - Back on the Market and Asking Price reduced by over \$100K! Outstanding GP practice in a highly desirable area with a nicely renovated 1,350 sq. ft. Professional Dental Office Building also available for purchase. Four (4) Operatory practice with over 60 years of Goodwill. GP \$664K Collections. #CA2809- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca2809/>

**GREATER VACAVILLE AREA** - Must sell GP opportunity. Great, centrally located, and high traffic location for a well-established GP Practice with 30 years of Goodwill. 5 Op practice in 1,700 sq. ft. office with recent office space remodel. 2021 (open 10 months) GR \$449K on a 32-hour week. #CA3328- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3328/>

**MARIN COUNTY** - Above 1.1M in Gross Revenue Family Practice in an affluent Marin County location. Averaging 27 new patients per month. 6 Days of Hygiene. State-of-the-art equipment, including iTero and Cerec. 4 Op's, approx. 1288 sq. ft. leased space in a professional building. Solid Goodwill of patients. Opportunity will not last! #CA3653 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3653/>

**NAPA COUNTY** - GP Practice, 7 Ops, 2,000 sq. ft. digitized with Dexis, paperless with Dentrix PMS. 4 Days of Hygiene, majority production mix in restorative with growth to bring more specialized procedures in-house. 20 new patients per month. The office is adaptable to handle a high volume of patients and doctors working simultaneously. The business model is associate driven with a small-town private practice ownership feel. Seller offering smooth transition. #CA3541 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3541/>

**NORTHERN CALIFORNIA** - GP, 8 Ops, 2,496 sq. ft. Fully Digital with CBCT Pano, Well established Practice with 53 years of family Goodwill. Averaging 30 new patients a month and 7 Days of Hygiene. Located off a main central business corridor in a fast-growing housing development. The owner, established for the last 24 years, will continue to work post-sale with the Associate. #CA3481 - Gina Miller - 707-391-7048

**OAKLAND** - SELLER MOTIVATED!! Opportunity! Modern Practice & Real Estate in Downtown Oakland with over 20 years of Goodwill. 2023 GR \$839K on 5-day work week. Eight (8) treatment rooms (6 equipped) housed in 2,100 sq. ft. #CA3398- Nicole Lena - 925-989-8118 <http://dentalpracticetransitions.henryschein.com/listing/CA3398/>

**OAKLAND PILL-HILL - NEW LISTING** - Modern GP Practice in Pill Hill with 3 Equipped Ops + 1 plumbed in 1,225 sq. ft., Dentrix paperless office, Digital Pan, I/O Scanner. #CA3836 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3836/>

**PLACERVILLE / CAMERON PARK / RESCUE AREA - NEW LISTING** - Placerville / Cameron Park area Solid Producing GP; 4 Ops; I/O cameras, digital X-Ray sensors, "CEREC", 3D Conebeam, 2022 Collections was \$745K. #CA3710- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3710/>

**RED BLUFF/CORNING/ORLAND AREA** - 6 Op GP, 8 days per week of Hygiene with room to grow. \$826K 2021 Gross Receipts and the Office Building also available for purchase. #CA3161- Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3161/>

**REDDING / RED BLUFF NORTHERN CA VALLEY AREA - NEW LISTING** - \$1.4M 2023 Collections GP with Real Estate in a High-Traffic & Exposure Location, 5 Ops, 9 days/week of Hygiene. #CA3954- Jay Harter 916-812-0500. <https://dentalpracticetransitions.henryschein.com/listing/ca3954/>



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**ROCKLIN / ROSEVILLE / AUBURN AREA - NEW LISTING** - Amazing Opportunity to Acquire a \$1M+ GP Practice in One of the Most Desirable Areas of Sacramento Metropolitan... Rarely Available - Low Price! #CA3765 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3765/>

**SACRAMENTO METRO - ROCKLIN / ROSEVILLE / FOLSOM AREA - NEW LISTING** - \$651K 2023 Collections GP with Highly-Desirable Real Estate in best of Sacramento Metro area, 4 Ops & 4 days/week hygiene, Seller could work back up to 1 year after Sale. #CA3941 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3941/>

**SACRAMENTO METRO: WEST SAC / DAVIS / WOODLAND AREA - NEW LISTING** - \$1.594M in 2023 Collections GP in High-Traffic Retail Location with 5 Ops & 6 days of Hygiene/week. #CA3965 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3965/>

**SACRAMENTO METRO / CARMICHAEL/FAIR OAKS AREA** - Great GP Practice and Real Estate Opportunity in desirable community, 5 Ops, Dentrax, Digital Pano & X-Ray, \$1.187M 2022 Collections. #CA3555 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3555/>

**SACRAMENTO DOWNTOWN / MIDTOWN AREA - NEW LISTING** - Low (60%) Overhead GP did \$754K Collections in 2023 with 5 Ops in desirable location, Open Dental. #CA3881 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3881/>

**SACRAMENTO METRO / CARMICHAEL / CITRUS HTS. / ORANGEVALE AREA - NEW LISTING** - \$304K 2023 Collections GP Practice in high-traffic location, 3 Ops with newer dental equipment & room to expand in beautiful real estate (additional tenant in place to help defray Overhead expenses). #CA3852 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3852/>

**SACRAMENTO HIGHWAY 50 CORRIDOR / FAIR OAKS / RANCHO CORDOVA / FOLSOM AREA** - Amazing Value! \$888K 2023 Collections GP Practice in high-traffic Freeway exit location, 4 Ops, Digital X-Ray, Practice Works, Seller to assist in transition. #CA3771 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3771/>

**SAN FRANCISCO** - Premier Cosmetic Practice in San Francisco! Located in the city's business center near the historical Transamerica Pyramid and close to the vibrant waterfront. This five (5) Operator, 2000 sq ft practice is not just beautiful but has all the technology: Adec 511 equipment, Dentrax PMS, Digital X-ray, 3D Pan, Intraoral Camera, Laser, Intraoral Scanner, Cerec, 3D Printer, Velscope, etc. Continue the tradition of quality dental care! #CA3712 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3712/>

**SAN JOSE** - The practice you have been looking for! Absolutely beautiful design with attention to detail! This 7 Op practice has 27 years of goodwill & 2023 GR was \$2,136,356 in a 4-day work week! #CA3923 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3923/>

**SAN JOSE - PRICE REDUCED!!! Opportunity!** GP with over 40 years of Goodwill in the heart of Silicon Valley. Practice works PMS and Digital X-ray. Great workflow in 1,100 sq. ft. space, 4 equipped Ops + one plumbed, easy patient parking in a well-kept, leased professional building. Mixed demographic ages, to grow and expand with a foundation to prosper. Refers out many procedures. Reasonably priced, great for a new buyer starting out or a satellite office. Seller retiring and will support a smooth transition. #CA3644 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3644/>

**SAN JOSE BLOSSOM HILL AREA - NEW LISTING** - San Jose-Fully equipped dental facility with CBCT, I/O Camera, Laser in 4 equipped Ops and 2 plumbed. Office is roomy 3,000 sq. ft. and runs on Dentrax PMS. Benefit from an experienced and dedicated team committed to providing exceptional patient care. With San Jose's growing population and the owner's 4-day work week there is ample opportunity to expand and grow the practice further. This is a turn-key practice and will sell quickly! The owner is willing to provide comprehensive support to ensure a smooth transition for patients and team. #CA3984 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3984/>

**SAN JOSE - NEW LISTING** - Great location near Oakridge Mall with easy access to Highways 280, 87, 85 and a block from Blossom Hill Rd. #CA3829 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3829/>

**SAN JOSE - NEW LISTING** - Associate-to-Owner Opportunity in a Premier High Quality Cosmetic Dental Practice in San Jose! Seize the opportunity to join an esteemed cosmetic, complex restorative, and implant fee for service dental practice with an associate with a clear pathway to ownership. \*\*Please note, this opportunity requires you to work in the practice 1-2 days per wk. for 6 mos. before purchase. Upon making an inquiry, please provide your resume including any post doctorate certifications, residencies, references, etc. #CA3956 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3956/>

**SAN JOSE** - Price Reduced! General Dental Practice & Real Estate for Sale in San Jose! GR is \$610K for a 3-day work week! Specialty is referred. Office is located in the Lexann Professional Center is situated in the highly sought-after Evergreen neighborhood. #CA3804 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3804/>

**SAN JOSE** - Opportunity! General Practice with over 30 years of Goodwill in the heart of Silicon Valley! #CA3671 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3671/>

**SAN RAMON** - General Practice, Modern, shows like new, 18 years Goodwill, Spacious 4 Ops, Digital and Paperless. Affluent and high demand area in San Ramon. Showcase Smile Design and preventive wellness. A tranquil and calming workplace. A skilled team awaits your expertise and artistry. The seller is available for mentorship and a smooth transition. #CA3516 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3516/>

**SANTA CLARA COUNTY - NEW LISTING** - Thriving, high net cash flow, reputable, Endo office in the same location for 41 years. Strong referrals, averaging per week, 20-30 new patients on an 8-day doctor work week supporting the Seller and Associate. 4 scenic garden view Op's in approx. 1,500 sq. ft. with two additional plumbed OPs for expansion. The rent cost is below average. High tech equipped: 2 Gentle Waves, CBCT Pano, Digital sensor, Microscopes, paperless with PBS endo. The seller retiring will consider a work-back arrangement. #CA3926 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3926/>

**SILICON VALLEY - NEW LISTING** - Opportunity!!!! High Production GP, Oral Surgery & Perio Specialty Practice located in Highly Desirable, Affluent Community! #CA3952 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3952/>

**SONOMA COUNTY** - GP Practice with 37 years Goodwill. 3-day work week, 5-day hygiene maintenance program supporting crown and restorative procedures with specialty work referred out. 1,350 sq. ft., 4 fully equipped Ops (with room to expand). Dexis digital sensors, Dentrax, intraoral camera, laser, and is paperless. The owner wants to retire and travel, therefore asking for the below appraisal and market value. Offers being entertained at a low 40% of the average Gross Revenue. #CA3726 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3726/>

**SONOMA COUNTY - NEW LISTING** - Established GP, 1.2 million GR, 5 days' hygiene, 4-day work week. A buyer's dream marketing location, a modern stand-alone building is off a major interstate highway and one of the busiest intersections in Sonoma County! A rare opportunity to purchase and own both the Practice and Real Estate. Roomy approx. 2,500 sq. ft. 360 panoramic window views, 6 Ops, 6 plumbed, 4 equipped in use. Fully digital 3D scanner and Panoramic Digital x-rays, using Eaglesoft practice management software, serving an estimated 2000 patients. The seller is retiring and offering a smooth transition. #CA3783 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3783/>

**SOLANO COUNTY AREA** - 8 Op beautiful paperless digital GP practice at \$1.595M Collections in 2022. #CA3586 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3586/>

**SONOMA COUNTY** - General Family Practice. Highly visible Sonoma County location. Featuring 6 Ops, in approx. 2016 sq. ft. space, 1 million in gross revenue, averaging 20 New patients a month, has a strong profitable hygiene program, high % of income from crown and bridge. Long-term Associate in place. Seller open to negotiate. #CA3542 - Gina Miller - 707-391-7048 <https://dentalpracticetransitions.henryschein.com/listing/ca3542/>

**SOUTH SAN FRANCISCO** - Benefit from almost 40 years of Goodwill! 4 Ops in a great location surrounded by nature in this open floorplan office with so much natural lighting! There is an opportunity to increase production by adding all specialty procedures. Carry on the tradition in a family atmosphere and serve an extensive loyal patient base! #CA3576 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3576/>

**STOCKTON - LODI AREA - NEW LISTING** - Established ORTHO specialty practice. Great location, office in a professional plaza! #CA3910 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca6900/>

**TRI-VALLEY** - One of a kind! Premium Practice & Real Estate for Sale! Very profitable production, quality practice with low overhead! #CA3689 - Nicole Lena - 925-989-8118

**WATSONVILLE** - Seller Motivated! Bring an offer! Absolutely Beautiful General Practice with over 33 years of Goodwill in the heart of Watsonville. #CA3648 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3648/>

**VACAVILLE** - Nice and cozy 4 Op GP practice with a very loyal patient base. 50+ years of Goodwill with Intra-Oral Camera and Cad-CAM in use. Seller reports over 560 active patients in the past 18 months. Approx. \$132K of Hygiene Production on 3+ days per week. 2022 GR \$488K. Room for growth! #CA3697 - Jay Harter 916-812-0500 <https://dentalpracticetransitions.henryschein.com/listing/ca3697/>

**VALLEJO - NEW LISTING** - Established dental practice is an excellent opportunity for a dentist seeking to step into a successful practice. #CA3987 - Nicole Lena - 925-989-8118 <https://dentalpracticetransitions.henryschein.com/listing/ca3987/>

## OUTSIDE OF CALIFORNIA

**HONOLULU** - Thriving fee-for-service GP office in Honolulu's growing Ala Moana Corridor. 1,250 sq ft, 3 operatories. 39 years goodwill, 2022 collections of \$836k, YTD \$630k. Selling Doctor can stay. Modern tech, on-site parking. Don't miss out! #HI3680 - Christy Conway - 619-889-6492 <https://dentalpracticetransitions.henryschein.com/listing/hi3680/>



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**BEAVERTON - SW PORTLAND - NEW LISTING -** Great location in SW Pdx/Beav- easy freeway access. Long term goodwill 23 years in location. Clean and turnkey building with 4 ops, possible buildout 2 more. Lots of space, parking and storage. Collections \$520k- room to grow. #OR3902 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/or3902/>

**CENTRAL OREGON COAST -** Amazing GP practice working 2.5 days a week! 38 years Goodwill with a stable economic base. Located in a beautiful standalone building, 2,800 sq. ft., 4 Ops, excellent street frontage and free parking. Dentrix PMS, 11 workstations and is in the process of being paperless. Features ADEC chairs, Dexis IO, Cerec, Digital X-ray and Nitrous. Refers out Ortho and difficult PEDO, PERIO and ENDO. 2022 GR \$578,817 on 133 days of dentistry. #OR3739 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3739/>

**EVERETT -** High Tech GP practice in a highly desirable area with great street visibility. 6 Ops, Primescan, Cerec, Prexion CBCT, Sirona Cerec, \$1M collections. Priced for a Great Value. #WA3728 - Jessica Burbon - 503-332-6462

**GREATER SEATTLE AREA - NEW LISTING -** Esteemed Oral Surgery Practice nestled in a popular Seattle suburb with 27 years of goodwill. DSN/OMS software, new server, iCAT, digital x rays, Nomad. 2200 sf practice with 3 ops + 1 exam room. 4 days a week. 674 new patients in 2022 with precise referral tracking system. Practice is priced for an exceptional value! #WA3802 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3802/>

**GREATER SEATTLE -** Beautiful Prosthodontic Practice in the Greater Seattle area. Features 3 Ops, iCAT flex, Nobel, Nitrous. Large in-house lab w/ tech. \$1.8M collections on 3.5 days a week. #WA3625 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/WA3625/>

**GREATER SALEM-WILAMETTE VALLEY AREA - NEW LISTING -** Salem/Willamette Valley Area- turnkey, meticulously maintained, newly renovated, bread & butter practice. 5 ops, ADEC, pano, digital sensors, Curve PMS. Collected \$864,983 on TTM (Nov 2023). Excellent value, bring your buyers! #OR3801 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3801/>

**EDMONDS - NEW LISTING -** Spacious and easy to find GP practice nestled in the affluent and growing suburb Edmonds. 5 ops + 4 plumbed and ready. DSN software, a variety of implant kits, Nobel Biocare Implant motor. ADEC + HealthCo Intl. chairs. 2023- \$520k collections on 3 days. Poised for growth. Building optional. #WA3986 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3986/>

**EUGENE, OR -** Highly sought-after high-tech Eugene location with building for sale. 6 Ops, dentrix, laser, iCAT, Primescan. Features spacious private office, consult room, remodeled patient waiting area. Only complex cases referred out. 2021 collections- \$1,036,837. #OR3355 - Jessica Burbon - 503-332-6462 <http://dentalpracticetransitions.henryschein.com/listing/OR3355/>

**FEDERAL WAY -** Turnkey, meticulously maintained, great location! 5 Ops, Itero, Gendex Pano, IO camera. Hygiene 35% of revenue on 9 days. Doctor 4 days a week. 2022 Collections \$1.25M. #WA3484 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3484/>

**KITSAP COUNTY -** Strong GP practice located in the heart of Kitsap County. Beautiful stand-alone professional building with ample free parking, a welcoming patient reception area and spacious front office area. The building has a thoughtful layout and features 7 ops + 1. Practice utilizes all the latest technology to provide patients with the best treatment outcomes: Dentrix PMS, Sirona, Orthophos SL CBCT, Primescan, Cerec Mills, Programat Oven, 3D printer and more! Practice collected \$1,389,570 in 2022 on 4 doctor days a week and 8 days of hygiene. #WA3730 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3730/>

**OLYMPIA, WA -** GP Practice in great location with easy freeway access. 2,900 sq. ft., 5 Ops, with 1 plumbed, large lab, remodeled waiting area and restroom. 2022 GR \$630k on 2 doctor days a week. #WA3438 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3438/>

**PUGET SOUND, WA -** Beautiful Centrally located Puget Sound "lifestyle practice", features over 40 years of goodwill in the same location. Practice is growing with approx. 25 new patients per month. 4 Ops + 1, Curve software, private office, welcoming reception. 2021 GR \$1.09M. #WA3191 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3191/>

**RENTON - NEW LISTING -** Buyer must love placing implants, oral surgery and prost (super GP required) This practice is located in hot Seattle suburb. 3,200 sf, 6 ops- (2 surgical, 3 restorative, 1 plumbed -being used as a lab). Dentrix Ascend, Planmeca 3D promax, Sprint Ray 3D printer, Romexis implant software and so much more. \$2.7M collections in 2023. #WA3947 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3947/>

**SPOKANE, WA -** 3,100 sf, 5 Ops, 2 doctors, 3 days a week. 448 new patients in 2022. 54% OH and strong cashflow. #WA3510 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3510/>

**TACOMA - NEW LISTING -** High-tech, beautiful 6 equipped + 1 plumbed Op GP practice in a desirable area. Twenty plus (20+) years Goodwill, Dentrix, Dexis intra-oral camera, Dexis digital X-ray sensors, soft tissue laser, (2) Itero scanners, nitrous, and 3D CBCT X-ray. Over 2,164 active patients in the past 18 months and averaging 32 new patients per month in the past 12 months. 2022 Collections were \$1,519,566 on a 4-day Dentist workweek. #WA3729 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3729/>

**TRI-CITIES - NEW LISTING -** Nestled in the heart of Tri-Cities, WA. True Bread & Butter GP with 37 years of Goodwill. 6 ops, Dentrix, Dexis, 4500sf. SPACIOUS and PRISTINE. Collected \$538k in 2022. #WA3724 - Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3724/>

**WESTSIDE PORTLAND - NEW LISTING -** High-end Ortho and specialty practice with 12 Chairs, paperless, Pano, 3D printer, ADEC chairs, spacious practice with free parking and potential to expand. 2022 collections: \$1,110,695- excellent cash flow. Turnkey!! #OR3757- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/or3757/>

**WHITE SALMON, WA -** Location nestled in the highly desirable Columbia Gorge which is the outdoors enthusiast's dream! 3 Ops, Dentrix, open 3 days a week. Building for sale- stand-alone building, high viz, free parking. #WA3360- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3360/>

**WILLAMETTE VALLEY -** Willamette Valley true bread and butter GP practice. 5 ops, new ADEC equipment (3-5 years), 4 days a week, 5 days of hygiene. Average of 19 new patients a month. Refers out all endo, ortho, pedo, and OS. Poised for growth! 2022 collections \$845,924. #WA3664- Jessica Burbon - 503-332-6462 <https://dentalpracticetransitions.henryschein.com/listing/wa3664/>

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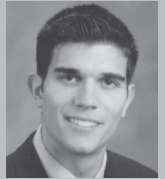
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**PORTERVILLE GP FOR SALE** - 4 Ops + RE, 18 Yrs. Goodwill, 1,280 Sq. Ft., Paperless, Digital. GR \$662K. HSDPT - Kaira Stewart-949-220-6216 #CA3618 <https://dentalpracticetransitions.henryschein.com/listing/ca3618/>

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## No July issue.

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2 eq. ops. in a 887 sq. ft. suite located in a class A, 7 Story, Prestigious, Medical Center blocks from the ocean. Building amenities include onsite management, security, fitness center, 24 hour access, food service, and more. Suite is nicely designed and has large windows throughout with an incredible view. Lease is \$3887.77 per month and expires July 2026. Leasehold Improvements & Equipment Only \$40,000!

### PALMDALE

7 eq. ops. in a 2,000 sq. ft. suite located in a frequented, single story, strip center. Corner suite with excellent visibility and signage. Attracting 15+ new patients per month. 32 Years of Community Goodwill. Low Overhead. PPO/Fee for Service. Seller currently works 4 days a week. Collected \$455,785 in 2023.

### PLACENTIA

4 eq. ops. in a 1,008 sq. ft. efficiently designed suite. Busy retail, strip center that was remodeled last year. Excellent visibility on the corner of two highly traveled streets. 32 Years of Goodwill. Retiring seller with Associates that will stay on after the sale. Long-term staff. Rent is \$5,050 a month. 95% PPO and 5% Dential. Collected \$577,669 in 2023.

### VALLEY VILLAGE

3 eq. ops. in a 1,000 sq. ft. suite located in a single-story, free-standing building. The beautifully designed, streamline suite offers large windows in each op, a large private office, newly installed floor and decor, and shows pride of ownership. Retiring seller currently works 4 days a week. 3 Hygienists working a total of 6 days a week and booked out 4-6 months in advance. 74 Years of Goodwill. Collected \$664,606 in 2023.

### WALNUT

4 eq. ops. & 1 plumbed not eq. room in a spacious 1,500 sq. ft. suite with high ceilings. Established as a dental practice for 15 years. Successful seller outgrew the space. Rent is \$4,360/month. A must see to appreciate! Leasehold Improvements & Equipment Only.

### YORBA LINDA

3 eq. ops. in a 1,140 sq. ft. suite located in a single story, retail center on one of the busiest streets in the area. Large private - doctor's office. \$4,856/month lease with GP exclusivity. 37 Years of Goodwill. Retiring Seller that currently works 4.25 days/week and 3 days/week of Hygiene. PPO/Fee For Service. No advertising in place. Collected \$513,889 in 2023.



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# DENTAL TRANSITION ROADSHOW!

Hear from industry experts Matthew Stevens Esq, Paul Yuan, Greg Beamer & Matthew Christie on how to complete a successful dental practice transition.

Rancho Cucamonga, CA  
Saturday, June 22, 2024  
9am - 1 pm  
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I wholeheartedly endorse Greg Beamer and Associates dental practice brokers. I recently sold my Pediatric Dental Practice with the Greg Beamer team. When I decided to sell my practice I contacted colleagues that had recently sold their practices. A couple of them had difficult times with their sales and did not recommend their brokers. One dentist could not say enough about his broker and how seamlessly the transaction occurred. He worked with the Greg Beamer Team.

I was very impressed with the contact list they maintained of thousands of dentists. I had some doubt that they might not have enough Pediatric dentists on their list to obtain ideal offers. I was mistaken. They organized an open house at my office and while I met with potential buyers, they sat down with them and assisted them with the logistics of purchasing a practice. My office had a

steady stream of dentists and I received three full price offers that day.

Paul and Ellen kept the sale on track throughout the process making sure our deadlines were met and all requirements of the sale were completed in a timely manner. Each step of the process was explained in great detail and their experience was such a benefit. As with all financial transactions, complications can arise and they were always handled flawlessly.

I am so pleased to have worked with Greg, Paul and Ellen and would recommend them to any dentist looking to sell a practice. Thank you and keep up the great work that you do!

*Sincerely,*  
*Brian J. Saunders, DDS*

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**CURRENT GENERAL PRACTICE OPPORTUNITIES:**

**- CENTRAL COAST -**

**SANTA YNEZ VALLEY** - Patient-centered FFS practice. Great cash flow. 4 Ops. Rev \$1.01M

**SOUTH VENTURA COUNTY** - Biologic and holistic practice. 4 Ops and only 30 min from Malibu. Rev \$1.5M

**THOUSAND OAKS** - Turn-key shell space. 3 Ops with tremendous potential.

**- SAN DIEGO -**

**CENTRAL LOCATION** - \$520K in Revenues, 5 Ops + 1,650 Active patients

**DOWNTOWN ESCONDIDO** - Turn-Key Practice for Sale. Recently built and equipped. 4 Ops

**EAST CTY SAN DIEGO** - Turn-key 6 Ops with Tech. 6 Ops. Real estate is included.

**KEARNY MESA/SAN DIEGO** - Quick Sale Required! 3 Ops. Rev. \$520K

**LA JOLLA** - Advanced General Practice - Oral Medicine practice for adults. 4 Ops, \$760k in Revenues

**POWAY** - Incredible Partnership Offer. Remodeled Office. 8 Ops. Rev \$2.5M

**- LOS ANGELES -**

**TORRANCE** - Retiring dentist at long-established office in Torrance. 3 Ops. Rev \$345K

**BEVERLY HILLS/FAIRFAX** - 40+ years of good will. One of the only dental offices on the medical campus with access to one of the areas largest employer's. Rev \$540K

**EL SEGUNDO/MANHATTAN BEACH** - Great location, beautifully built. High-end equipment. Rev \$765K

**INGLEWOOD** - Building Ownership Opportunity. Highly visible with plenty of growth potential. 5 Ops Rev \$379K

**LANCASTER** - Great family practice away from the "big city" feel. Rev \$334K

**MANHATTAN BEACH** - 4 Ops General practice with 40+ years of good will in high-end location. Rev \$324K


**WHITTIER** - Established general practice for sale. Great staff and patient loyalty. Rev \$494K

**- ORANGE COUNTY -**

**HUNTINGTON BEACH** - 6 Ops General Practice for Sale Ready for Move-In and Start Op.

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## Have Questions About Your Practice Transition?

- When can I retire?
- Who can I trust to help me with this process?
- How much is my practice worth?
- Should I sell now or wait another 2-3 years?
- How do I find the right buyer?
- Should I consider selling to a DSO?

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### CURRENT SPECIALTY PRACTICE OPPORTUNITIES:

**SAN FERNANDO VALLEY - PEDO** - 6 Op. Well-established practice. Rev \$554K

**CHINO HILLS - OMFS** - Focus on Dental Alveolar Surgery, Implants and Trauma. 9 Ops. Rev. \$570K

**SE LOS ANGELES - OMFS** - Near the 5, 05, 605, and 710 Freeways. Very large facility (approx 3000 sq ft), with great growth potential (consult rooms and 4 surgical suites plumbed). Possibility of future building for sale.

**ORANGE COUNTY COASTAL AREA - PEDIATRIC** - High-tech office in highly desired coastal area. Rev \$807K

**WEST LA/BEVERLY HILLS - OMS** \$900K Revenues, 2-Surgical & 2- Consult Rooms with digital workflow

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### Beverly Hills - New New New

Great practice with 3 ops possible expansion, or you can Purchase the REAL ESTATE.

### North San Fernando Valley - New New New

Great San Fernando Valley office, tons of space 7 ops, room for more. Lots of parking, referring out alot that can be retained in this wonderful office ready for the right Buyer, Call for more info.

**Costa Mesa:** Beautiful office 4 Treatment rooms in a retail center with Eaglesoft, digital and CAD/CAM. Seller is relocating

**Canoga Park:** NEW NEW NEW Includes REAL ESTATE on large lot on busy street, just remodeled with new ADEC chairs and ADU. This will go quick. Sold Sold

**Rialto:** NEW NEW NEW Elegant digital small practice in shopping center in growing area. Great rent and lovely staff.

**Santa Clarita:** 6 Ops 2 days of hygiene office fully equipped. Call for info

**Calabasas:** Incredible upscale office with more than 2200 sqft. 5 Ops and with room for expansion to at least 7. Great private office. Newer equipment in modern building. Dentrax and Dexis. Just under \$900k in collections. Ground floor, and street signage gives you a great marketing boost. No L.A. City TAX.

**Long Beach:** 5 op's in stand alone building, room for more, over 2000 sq feet. All digital over 30 years and great rent, with high visibility.

**West Hollywood:** 4 treatment rooms, fully digital Dentrax, Dexis, digital scanner al in popular strip mall.

**Anaheim:** With Real Estate - 4 Ops beautiful building all new equipment on corner lot., With growing practice.

**Valencia:** Well established Pediatric practice, well known in the community, refers out all 18 year olds. Fully digital with great reputation. Once a month anesthesiologist.

**North Valley:** 7 Treatment rooms in large space, fully digital, Eaglesoft and Schick. Long history in retail center. In Escrow

**Palm Desert:** Beautiful Practice in open air mall in a great area of Palm Desert. This is currently a one day a week office with 5 treatment rooms. This is great retail exposure.

**West Los Angeles:** One day a week in a prime location in west l.a., 3 ops. Prime Locvation.

**Santa Clarita:** 5 Ops in wonderful Santa Clarita valley 3 days a week this office is a must have.

### New Listings in - Call for sneak peek:

El Centro, Palmdale, Panarama City, Tarzana, Wetwood, and Whittier.

### Central Valley

**Tulare:** Delightful four operatory family practice located in Tulare CA. Well kept Real estate, best in class - available. Located in highly desirable area near Prosperity & Hwy 99.

**FRESNO:** Centrally located Fresno dental office. Five (5) ops. Name brand equipment and technology. Includes real estate. Dentrax office.

**CLOVIS:** Centrally located Clovis Office near a major shopping center. Sale includes real estate. Building is approximately 4500 sq ft. Building includes a dental facility and two rented professional spaces. Fit and finish is fantastic. Name brand equipment.

**HANFORD:** Centrally located iconic dental office. Sale includes real estate. Dental practice includes five (5) luxurious high tech operatories and more. Includes two residential apartments that generate \$2,400.00+ per month in passive income.

**REEDLEY:** Long standing well respected highly profitable four (4) operatory practice. Includes real estate. Attractive. Name brand equipment. Planmeca CBCT. Doctor would consider working back. If you are not familiar with Reedley, you should become familiar. Great place to live. Great place to do business. Easy commute from Fresno, Clovis, Visalia, and/or Hanford.

**Fresno: Ortho:** Retiring Orthodontist in Fresno with great reputation. Approx 120 cases in process. Respected by local patients and referral sources. Will stay on to transition if necessary. First class office and building with 6 stations and 2 consult rooms. DEXTA equipment. Sirona Pan Ceph. Includes REAL ESTATE.

**Kerman:** Four operatories. Open for 20 years. Multi specialty. Dentrax office fully digital in great location.

**Kerman:** Dental Office in prime location in Kerman, California. Kerman is a growing bedroom community 20 miles west of Fresno, California. This practice offers four nicely equipped operatories. Practice has been active in the community for over 20 years. Offers many services to the community. Great office for first time purchasers or established dentists wanting to add a profitable additional location.

**Turlock:** Real Estate available for purchase. High production office located in downtown Turlock. Eight (10) operatories. Real estate may be available to purchase

**Visalia:** Very nice, highly productive and profitable 9 op practice located just off highway 198 in Visalia, California. Digital. Seller willing to work back.

**Tulare:** Fantastic 4 op office located in Tulare, CA. Includes real estate. Practice is very well run and profitable. Real estate is best in class. Long term committed staff. Well respected owner. Dentist is willing to work back.

**Madera:** Well established general dentistry practice. Located on Ave. 12 near Hwy 41. Updated. Five (5) operatories. Profitable. **Sold with RE**

**Fresno:** Very nice three (3) operatory dental facility located in Fresno on Palm Ave. Near Bullard High School. Thoroughly updated. Minutes from Fig Garden area.

**Fresno:** Thoroughly modern eight (8) operatory dental practice located on Blackstone Ave. in Fresno, California. Office was constructed less than five (5) years ago. Located in well travelled retail center. Practice is over the patient. Fully digital.

**Tulare:** Delightful four operatory family practice located in Tulare CA. Well kept Real estate, best in class - available. Located in highly desirable area near Prosperity & Hwy 99

### San Diego

**Escondido with Real Estate:** Practice and Real Estate: 1425 sq ft Dental Practice with 6 Op's. Digital X-ray, PPO and Denti-Cal, practice and real estate

**San Diego area:** Huge opportunity awaits this San Diego area practice with 40+ yrs of goodwill, over 3500 sq ft, 6 op's, and plumbed for more. established patient base. Fee-for-service, Digital, refer's out specialty services. Fantastic growth potential.

**La Mesa:** Reputable Prosthodontic (Denture & Implant) practice in the heart of desirable San Diego, CA. 5 Op's, Digital X-ray, fully outfitted dental lab... and more!

**El Centro:** Well established office with REAL ESTATE. Call for more info. **SOLD**

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**Leasehold - Santa Ana,** 4 ops, low rent, easy landlord to negotiate new term. \$95k or best offer. parhamakhavan@gmail.com

**\$175k. General** Practice for sale in desirable Santa Barbara county, Santa Maria. Grossed \$235k on 2 days/week. Real estate also for sale if interested. irondentist@yahoo.com (805) 5502736

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**La Quinta** - 6 ops total. 7 plumbed, 6 equipped. 1,982 square feet. 5,138 active patients. Accepts Cash, PPO and Denti-Cal. Gross Collection of \$495,944 in 2023. **For Sale - \$440,000**

**Pasadena** - 5 ops. 1,100 square feet. The owner works - 2-3 days a week only. With over 1,000 active patients. Gross Collection of \$213,332 in 2022. Located in a Shopping Center. **For Sale - \$170,000**

**Los Angeles** - 3 ops. 1,200 sq.ft. 500 active patients. Base rent, \$3,600/month, includes CAM & NNN not including water charges. Grossing at \$250k in 2022. Located in a Strip mall. Nearby businesses include HMart, McDonald's, Denny's. **For Sale - \$120,000**

**Pico Rivera** - Equipment and Leasehold Sale. 3 OPS + 1 plumbed. 1,200 square feet. Base rent, \$3072.50/month. 408 active patients. The owner conducts hygiene 7 days a week. **For Sale - \$120,000**

**Whittier** - Equipment & leasehold only. 3 ops total. 3 plumbed, 3 equipped. 1,017 square feet. Base rent, \$2,674/month, includes \$3,459 CAM, NNN, Water. Located in a Strip Mall. **For Sale - \$110,000**

**Pomona** - Busy Shopping Center, 3 ops. Low Rent: \$3,300 includes CAM+NNN. Cash & PPO. Open two days a week. **For Sale - \$150,000**

**Bell** - Located in a shopping center, 3 ops total. 3 plumbed, 3 equipped. 900 square feet, Base rent, \$3500/month, includes CAM, Fully digitized office, 720 active patients in the last 18 months, Gross Collection of \$277,394.37 in 2022. The Seller is motivated to sell since he is ready to retire after 43 yrs in Dentistry **For Sale - \$140,000**

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**Lomita** - Located in a shopping center, 4 ops total. 3 plumbed, 3 equipped, Cash, PPO and Denti-Cal, 2,000 square feet. **For Sale - \$170,000**

**Irvine** - 3 ops total. 3 plumbed, 3 equipped. Seller conducts hygiene everyday! Gross Collection of \$232,540 in 2023. Nearby businesses include Converted residence, Department Store and many other local businesses and restaurants. **For Sale - \$210,000**

**Santa Ana** - This is an Equipment and Leasehold sale only. This dental office is located in a Shopping Center. 4 ops total and 1,000 sq ft. Base rent, \$2,100/month, includes water. **For Sale - \$75,000 - Seller is Highly Motivated to Sell!**

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**Poway** - 4 ops total. 4 plumbed, 3 equipped. 1,155 square feet. Base rent, \$1,515/month, includes CAM, Trash, Water, Compressor, Suction and Sewer. The Doctor conducts hygiene 1 day a week. Accepting Cash and PPO only. Gross Collection of \$188,264 in 2022. **For Sale - \$135,000**

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**San Diego** - 4 ops total. 1,200 sq ft. Strip Mall location. 12,000 active patients! 2023 Gross collection of \$726k. **For Sale - \$580,000**

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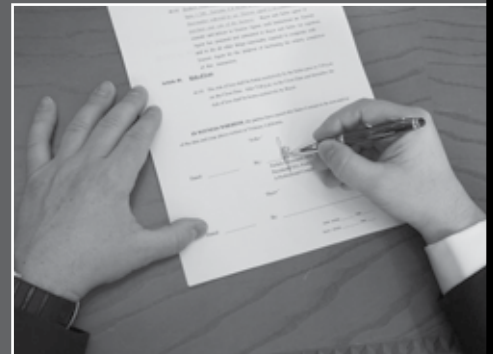
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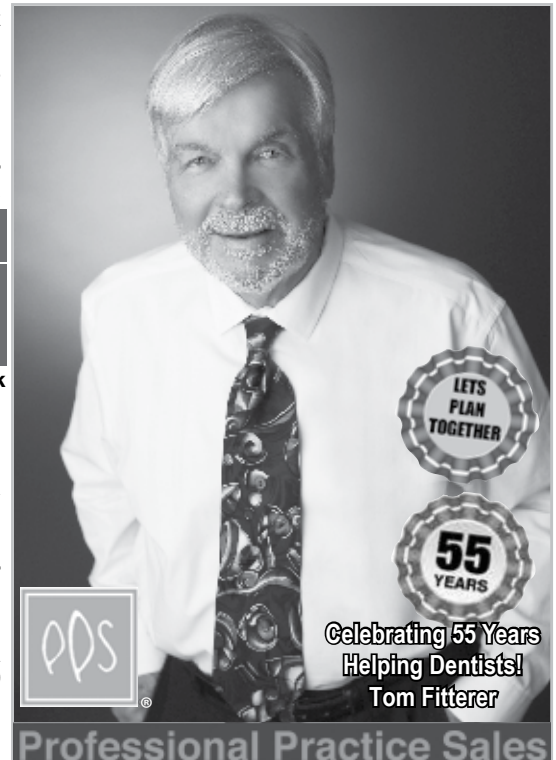
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**We DO NOT** publish a July edition, look for your next edition of The Dental Trader in August. Our office is currently closed for summer vacation. [www.dentaltrader.com](http://www.dentaltrader.com)

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