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EZ-PERIO-CHARTING makes perio-charting quicker, smoother, and more accurate. Record information including bone loss, plaque, probing depths, gingival margins, bleeding points, and furcation grades.

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<table>
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<tr>
<th>Testimonial</th>
<th>Location</th>
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<tr>
<td><strong>Pat Wood is knowledgeable, fair and a nice guy!”</strong></td>
<td>Ari Rosenblatt, DDS, DMD, Beverly Hills, California</td>
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<td>“I highly recommend that you use his legal services!”</td>
<td>Bette Robin, DDS, JD Select Practice Sales &amp; Atty</td>
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<tr>
<td>“Pat Wood is honest, accurate, efficient and confident.”</td>
<td>Philip B. Potter, D.D.S., San Clemente, California</td>
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<td>“Patrick Wood is not your typical dental attorney. I have seen Mr. Wood interact with other attorneys and I can say with a great deal of confidence, Mr. Wood is an attorney you want on your side.”</td>
<td>Chris Go, DDS, Valencia</td>
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<td>“California Practice Sales has referred clients to Pat Wood for 20 years. Pat has been timely in contacting the clients, is very up-front in describing and delivering his services and is very skilled in completing negotiations for his clients. I highly recommend him!”</td>
<td>John W. Knipf, President California Practice Sales Inc.</td>
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<td>“Mr. Wood provides incredibly prompt, five star service you only dream of in an attorney.”</td>
<td>Mark Weiser, DDS, Santa Barbara</td>
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<td>“I have been a client of Wood and Delgado for over ten years and wouldn’t think of going to another attorney for any matter in the dental field.”</td>
<td>Felipe Vital, D.D.S., Santa Ana, California</td>
</tr>
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<td>“I highly recommend Wood and Delgado to all dentists.”</td>
<td>Victor E. Israel, DDS, Downey, California</td>
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<td>“I would recommend Wood and Delgado because of their familiarity with dental practices, and promptness in returning phone calls.”</td>
<td>John R. Stewart, DDS, Orange</td>
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<td>“Wood and Delgado have been representing me for many years. I would highly recommend their firm to my friends and colleagues.”</td>
<td>Saman Habibi, DDS, South El Monte</td>
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<td>“Wood and Delgado have taken care of all of my legal needs for a number of years now and I constantly recommend them to other dentists.”</td>
<td>Moni Mosharaf, Orange and Aliso Viejo, California</td>
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<td>“I am impressed with all the knowledge Mr. Wood has in the dental field. Very knowledgeable and experienced, nice to work with.”</td>
<td>Will Wong, DDS, Irvine</td>
</tr>
<tr>
<td>“Pat Wood is a principal, ethical, interesting, knowledgeable and impressive attorney.”</td>
<td>George Koerber, DDS, Concord, California</td>
</tr>
<tr>
<td>“I liked everything about Mr. Wood’s representation of me.”</td>
<td>David S. Han, DMD, MS, Vista, California</td>
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**Patrick J. Wood, Attorney at Law**

**Charles X. Delgado, Attorney at Law**

**Jason P. Wood, Attorney at Law**

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FRESNO COUNTY

FRESNO COUNTY #1 - (3) op G.P. located in smaller town. Only private dentist in town. 2004 gross collections $375K+ on 3 1/2-4 days/wk. Cash/Ins/PPO/Denti-Cal. Near Fresno County #2. Buy one or both.


KERN COUNTY


BAKERSFIELD #15 - (6) op G.P. located in a strip center with exposure, visibility and signage. (4) ops equipped, (1) eqt’d with chair and x-ray (1) plumbed not eqt’d. Cash/Denti-Cal/PPO. 2004 Gross Collections $204K. NEW

BAKERSFIELD SUBURB - (2) op computerized G.P. & Duplex Bldg. for sale. Annual Gross Collections $160K+ on 3 days/wk. Cash/Ins/PPO Patients. NEW

LOS ANGELES COUNTY

ENCINO - (4) op computerized G.P. located in a professional bldg. Annual Gross Collections $400K+ on (4) day week. Cash/Ins/PPO/Capitation and very small amount of Denti-Cal. Monthly Cap Check approx. $2,000/mos. NEW

GLENDALE #5 - (3) op G.P. for sale. Nicely appointed. Gross $20K/ mos on (3) days/wk. Cash/Ins. Seller returning to school. NEW

HAWTHORNE - (4) op computerized G.P. for sale. (3) ops Eq’t’d. (1) plumbed. Cash/Ins/PPO/Denti-Cal patient base. Approx. (40) new patients/mos. 2004 Gross Collect. $311K+. NEW

LOS ANGELES #3 - (2) op computerized G.P. and Condo for sale. Cash/Ins/PPO & small amount of Denti-Cal. 2004 Gross Collect. approx. $180K on two days/wk. 2005 Projection is $190K-$200K on two associate run days per week. Can easily increase production/collections if owner operated and more days. NEW


SAN GABRIEL VALLEY - 1,755 s.f. single use freestanding dental building for sale. Near center of town. (5) plumbed ops. Busy Hispanic area. No patient charts or equip. are included in the sale. NEW

WEST HILLS - (5) op G.P. located in a well known and strategically located professional bldg. Newer eqt. and build out. Professionally decorated and appointed. 2004 Gross Collections approx. $300K p.t. Cash/Ins/PPO. Selling due to partnership dissolution. NEW

WEST SAN FERNANDO VALLEY #2 - (4) op computerized G.P. located in an upscale shopping center. Excellent exposure and visibility. (3) ops equipped (1) equipped with chair and x-ray. Equipment (2) years old. 2004 Gross Collections $636K and growing. Cash/Ins/PPO/Capitation and small amount of Denti-Cal. Monthly Cap Check $2,500/mos.

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ORANGE COUNTY

SOLD OUT - Room for the next Orange County seller available.

RIVERSIDE COUNTY

SOUTHWEST RIVERSIDE COUNTY - Several Medical/Dental Bldg. & condo listings available. Call for specifics. NEW

SANTA BARBARA COUNTY

SANTA BARBARA - beautiful (2) op turnkey office. Everything you need to see patients including; dental and office equipment, furniture, fixtures, instruments and dental supplies. Just activate a phone line and drop in a computer system and you’re ready to go. Priced less than build out costs. NEW

CENTRAL COAST #1 - (4) op computerized G.P. for sale. Located in Prof. Bldg. Annual gross collections approx. $350K on 3 1/2 days per week. Cash/Ins/PPO.

CENTRAL COAST #2 - (3) op computerized G.P. for sale. (2) ops eqt’d. Located in Prof. Bldg. Mostly Cash/Ins w/small amount of PPO. Ave. Gross Collections $500K+.

SAN BERNARDINO COUNTY

VICTORVILLE - (3) op G.P./Prosthodontic office located in one story professional bldg. Ave. annual gross collect. $334K on (3) day week. Cash/Ins. patient base. SOLD

SAN DIEGO COUNTY

NORTH SAN DIEGO CTY - Hi-Tech, state of the art, Fee for Service G.P. office. (4) ops/2 Eq’t. Excellent growth area. SOLD

SAN LUIS OBISPO

ARROYO GRANDE - (4) op G.P. office for sale. Cash/Ins/PPO. Gross collect $500K+/yr. Seller retiring. SOLD

SAN LUIS OBISPO - Great place to work and play. (4) op computerized G.P. (3) ops eq’t/d. 2004 Gross Collections $490K+ on (3) day week. Cash/Ins/PPO. (35-40) new patients per month. Located on main street in freestanding bldg. with excellent exposure/visibility. SOLD

TULARE COUNTY

PORTERVILLE - (4) op G.P. Newer equipment. Cash/Ins/PPO. Ave. annual gross collections $600K+. (30) new patients/mos. Growing area.

VENTURA COUNTY

EAST VENTURA COUNTY - (4) op computerized G.P. located on the first floor of a professional bldg. with visibility. (3) ops eq’t/d. (1) op plumbed not eqt’s. Cash/Ins/PPO patients. Annual Gross Collections $450K+. Like new equipment with digital x-rays. NEW

OXNARD - EMERGENCY SALE! DDS passed away. (4) op G.P. and free standing bldg. located on a main street with pole signage. 2004 Gross Collect. approx. $300K. Cash/Ins/PPO/Denti-Cal. SOLD

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PRACTICE FOR SALE
San Diego (Oceanside) -18 yr year estab. GENERAL Practice 2 blks from freeway 5. Six Ops in 2400 sq.ft. SDPS 760-599-7828.

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CITY OF ORANGE PRACTICE FOR SALE
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SAN DIEGO PROSTHODONTIC
Attractive, hi-tech practice, 2005 projected collections of $1,000,000! 5 ops. Asking $650,000. Select Practice Sales, 626-966-8223!

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<th>CLEAR CLASP TOOTH SHADING</th>
<th>VALPLAST PARTIAL + TEETH</th>
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<td>$75.00</td>
<td>$205.00</td>
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<td>ONLAY-INLAY</td>
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<td>$99.00 now $80.00 PER UNIT</td>
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<td>(3) UNIT BRIDGE</td>
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<td>20% OFF REGULAR PRICE</td>
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<td>FMC</td>
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<td>$45.50</td>
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**FALL SPECIALS**

- CLEAR CLASP TOOTH SHADING $75.00
- ONLAY-INLAY $99.00 now $80.00 PER UNIT
- (3) UNIT BRIDGE 20% OFF REGULAR PRICE
- FMC $45.50
- PFM $56.00 Now $52.00

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<th>FULL UPPER or LOWER + TEETH</th>
<th>PORCELAIN JACKET or VENEER</th>
<th>SET OF PORCELAIN TEETH REGULAR</th>
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<td>$205.00</td>
<td>$98.00</td>
<td>$95.00</td>
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“Having been represented by Mr. Kerendian many times, I was impressed with his expertise, quick response to ques-
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Stephen McNamara is second to none. His knowledge and experience in the dental field are excellent, and you definitely want him on your side.

Adarsh Malhotra, D.D.S. (Bakersfield/West Hills)

Steve provided excellent legal services for me. He was reliable, fast and efficient, and I was very pleased with his ability to get to the heart of the matter and reach a resolution.

Hoang Minh Nguyen, D.D.S. (Riverside)

Steve’s performance was outstanding and professional. His logical approach and reasoning are unbeatable.

Jasleen Brar, D.D.S. (Tustin)

I have retained Mr. McNamara’s services in the past and have found him to be very thorough, responsive and focused to your needs. Great Attorney!

John C. Whitworth, D.D.S. (Brea)

I have worked with Stephen McNamara for over 12 years, and say without reservation that he is the finest litigator with whom I have worked. Steve has consistently proven himself to be reliable, objective, efficient and aggressive.

Robin Oxman, M.D. (Huntington Beach)

Thanks for an outstanding and worry-free process. I’ll definitely recommend you to other dentists looking for professional advice. I could not have chosen a better attorney.

Ali Saeghi, D.D.S. (Canoga Park/Ojai)

Steve McNamara is an outstanding attorney, the rare type who matches a high degree of professionalism with objectivity and aggressive representation. I was very pleased with his work and with the outcome.

Richard Ramos, D.D.S. (Yucaipa)

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Orange
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### Practice Brokerage Partnerships

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<thead>
<tr>
<th>Location</th>
<th>Details</th>
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<tbody>
<tr>
<td>Los Angeles County</td>
<td>#200 La Crescenta - GP. Collections $79/81K mo. Great corner visibility.</td>
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<tr>
<td></td>
<td>#204 Torrance - GP. 15 yrs. goodwill. Absentee seller. Assoc. Coll. $300K.</td>
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<tr>
<td></td>
<td>#205 Hacienda Heights - GP. Shop ctr. loc. Office sees 30 pa/day.</td>
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<tr>
<td></td>
<td>#211 Beverly Hills - GP. SELLER REDUCED THE PRICE! Great leasehold opportunity.</td>
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<td></td>
<td>#212 Los Angeles/Wilshire - $500 SF.</td>
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<td>#213 Wilshire/La Cienega - HMO. 18 yrs. goodwill. ’04 coll. $1,792. 14 ops.</td>
</tr>
<tr>
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<td>#214 Torrance - GP. 25 yrs. goodwill. 18 ops. in 5000 SF. Coll. $33+ mil./in. ’04.</td>
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<td></td>
<td>#219 Montebello - GP. 100% fee for service. Long est. practice. Coll. $940K in ‘04.</td>
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<td>#220 So. Gate - GP. Free standing dental clinic. 5 ops in 1500 SF. Coll. $500K.</td>
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<td>#222 Monte Carlo - GP. Great start with a large patient base plus condition.</td>
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<td>#223 North Hollywood - GP. ’04 coll. $500K.</td>
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<tr>
<td></td>
<td>#226 Gardena - GP. Coll. $616K in ‘04. 3+ ops. in 1300 SF. Seller leaving area.</td>
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<tr>
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<td>#227 Montebello - GP. Shop ctr. loc. Leases only. 1200 SF. 4 ops.</td>
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<tr>
<td></td>
<td>#229 Norwalk - GP. Starter location.</td>
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<td>#230 Downtown LA - GP. HMO. Coll. $270,007K. CAP/cap. $3.5K/mo.</td>
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<td>#232 Wilshire/Beverly - GP. 1st floor in prof. bldg. 7 ops in $500 SF. Coll. $50K/mo.</td>
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<td>#234 San Pedro - GP. Free standing dental practice to lease w/ possible option to buy.</td>
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<tr>
<td></td>
<td>#235 Gardena - GP. Visible crnr. loc. Leases only. 4 ops in 1200 SF.</td>
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<td>#236 Wilmington - GP. Office.</td>
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<td></td>
<td>#237 San Pedro - GP. Great starter. Coll. $10/12K mo. Seller wants an offer.</td>
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<tr>
<td></td>
<td>#239 Glendora - Leases only. 1200 SF</td>
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<td>#242 La Cañada - GP. Pro. $375K in ‘05. 3 ops. in 1200 SF.</td>
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<td>#245 Westwood - New (55) new patient per week. 4 ops. x-ray, in 1700 SF.</td>
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</tbody>
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### Orange County

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<th>Location</th>
<th>Details</th>
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<tr>
<td></td>
<td>#501 Irvine - GP. Best loc. Well designed high tech practice. Coll. $1mil. Has avg. 10/15% per yr. growth. Seller to retire.</td>
</tr>
<tr>
<td></td>
<td>#502 Tustin - GP. &amp; Real Estate. Coll. $50/54K mo. 5 ops. 2 x-rays, pano, &amp; software in 2000 SF. 100 new patients/mth.</td>
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<tr>
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<td>#503 Irvine - GP. Coll. $20K mo. 5 ops. 1200 SF. Proj. $260K ‘05. HMO eck. $300K</td>
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<td>#504 Ranch Santa Margarita - GP. Best opp. in South. 122K in ‘04.</td>
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<td>#505 Anaheim - GP. 4 ops. retail ctr location. Coll. $450K+ Additional income.</td>
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<td>#507 Santa Ana - GP. Coll. $1,416,802 in ‘04. 25 yrs. goodwill.</td>
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<td>#508 Laguna Niguel - GP. Shop ctr. loc. 3+ ops. x-ray in 1200 SF.</td>
</tr>
<tr>
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<td>#511 Irvine - GP. Shop ctr. New patient ctr. 4 ops. x-rays &amp; software in 2000!</td>
</tr>
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<td>#513 Tustin - GP. Crencl. New shop ctr. Leases only. 4 ops. x-rays. Coll. $1200 SF.</td>
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<td>#515 Laguna Hills - GP. Major shop ctr. 4 ops. x-rays in 1200 SF. Center for South Orange County. Some HMO plans.</td>
</tr>
<tr>
<td></td>
<td>#520 Laguna Hills - GP. Busy shop ctr. 3 ops+. 2 hrs. x-ray, Int. cam. (in all new) in 1200 SF. Seller lives out of the area.</td>
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<tr>
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<td>#523 Irvine - GP. Major shop ctr. Leases only. 3 ops. x-rays, pano.</td>
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<tr>
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<td>#526 Anaheim - VISIBILITY + TRAFFIC = a great starter. Leases only.</td>
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<tr>
<td></td>
<td>#528 Hunt. Beach/Stanton - GP. Shop ctr. Practice seller has to sell for health reasons. Great opportunity here.</td>
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<tr>
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<td>#531 Fullerton - La Habra - GP. 6 ops. 2 x-rays, Digital software in 2300 SF.</td>
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<td>#543 Anaheim - GP. New ctrl. 4 ops. x-rays. State College area. Instant equity.</td>
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<tr>
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<td>#549 Fountain Valley - GP. Dental condo for sale. 4 ops. x-ray in 1500 SF. Great loc.</td>
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### Sacramento County

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<th>Location</th>
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<tr>
<td></td>
<td>#800 South Sacramento - Ortho practice. 3 yrs. new office. Shop ctr. Coll. $50/55K mo.</td>
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<tr>
<td></td>
<td>#803 Fair Oaks - GP. 15 yrs. goodwill. Cmrs. visibility. Coll. $436K on 3 days. 3 ops. x-rays, pano, int. cam. software in 1700 SF.</td>
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### San Diego County

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<th>Location</th>
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<tr>
<td></td>
<td>#400 Ramona - GP. Coll. $338K. Seller retains Great opportunity to transition.</td>
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<td>#409 Alpine - GP. Practice dentistry in great area. 4 ops. x-ray &amp; software. Low rent.</td>
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<td>#406 El Cajon - GP. Cmrs. free standing bldg. Coll. $549K in ‘04. Real estate also for sale.</td>
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<td>#411 El Cajon - GP. Coll. $20K mo. w/ 2/1 day associate. $500+K plus collections.</td>
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<td>#419 Mira Mesa - GP. Shop ctr. 1200 SF. Coll. $40/45K mo. Seller avg. coll. last 3 yrs. $311K.</td>
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<td>#420 La Jolla - GP. 4 ops. x-rays &amp; Dentrex. Proj. $500/550K for 05. Seller motivated.</td>
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<td>#422 OceanSD - GP. High net. Work less make more. 3 ops. &amp; software in shop ctr.</td>
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### Riverside/SanBernadino

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<th>Location</th>
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<tr>
<td></td>
<td>#300 Colton - HMO. 9+ ops. x-rays, pano. Coll. $1,12 Mil. CAP approx. $16K mo.</td>
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<td>#301 Rialto - GP. Starter practice. 2 ops in 775 SF. Coll. $1920K mo. Seller out of area.</td>
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<td>#302 Ontario - GP. 3 ops+, x-rays in 1200 SF. Coll. $298K/yr. Avg. $252K/mo.</td>
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<td>#303 Upland - GP. 2 ops. Coll. $340K in ‘04. 3 ops. 2 x-rays.</td>
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<td>#304 Rancho Cucamonga - GP. Shop ctr. 3 ops. Int. cam., dig. x-rays in 1200 SF.</td>
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<td>#305 Temecula - GP. Coll. $356,261K &amp; growing. 5 ops. x-rays, &amp; Easy Dental.</td>
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<tr>
<td></td>
<td>#312 Rialto - GP. Seller relocated, needs to sell. 4 ops. 2 x-rays, pano. Coll. $20K mo.</td>
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<td>#314 Colton - GP. Est. 1950. Free standing bldg. Coll. $1820K mo. on 3 days.</td>
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<td>#315 San Bernardino - GP. Shop ctr. 2 ops. x-ray. $20K mo. Real estate for sale.</td>
</tr>
<tr>
<td></td>
<td>#318 Indio - GP. HMO. CAP/cap. $31K mo. &amp; growing. 05 proj. $700K, 5 ops in 1550 SF.</td>
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</tbody>
</table>
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DENTAL PRACTICES FOR SALE


SAN FERNANDO VALLEY ENDO DONTIC PRACTICE FOR SALE: Over 40 years of goodwill. Central valley location with five equipped operatories and one additional plumbed but not equipped. Gross collections of $550,000 per year with 50% net income. Solid referral base. Seller will consider staying for a transition. Make offer. Motivated! Asking $289,000.

MORENO VALLEY EQUIPMENT AND LEASEHOLDS FOR SALE: Three operatory office in a professional building with 1,200 square feet has one fully equipped operatory and two partially equipped operatories. Good opportunity for someone to get started in practice with a low overhead and minimal debt. Asking $55,000.

CANYON COUNTRY/SANTA CLARITA VALLEY PARTNERSHIP PRACTICE FOR SALE: Eight operatory facility located in a free standing professional building. Selling partner collects over $700,000 per year and nets over $350,000 per year on three and one-half days per week. No advertising, no capitation and no welfare. Seller refers molar endo, perio surgery and impactions. Asking $550,000.

WOODLAND HILLS FEE FOR SERVICE GENERAL PRACTICE FOR SALE: Higher end fee for service practice grosses $1,000,000 per year with 45% net income. No reduced fee programs. Five ops of one year old equipment in newly renovated facility. Six days per week of hygiene. In-house lab tech with dental imaging software. Fully computerized office with digital x-rays and chairside data entry. Exceptional office. Asking $900,000. PENDING

MARINA DEL REY MANAGED CARE PRACTICE FOR SALE: Gross collections in excess of $2.2 million per year with no welfare. Strong net income and over 200 new patients per month. Seller works six months of the year with associates working in the practice six days per week. Seven equipped operatories. No specialists. Asking $2,100,000.

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SAN GABRIEL GENERAL PRACTICE AND BUILDING FOR SALE: Practice has been established since 1965 in the same location. Gross collections have consistently been $220,000 per year with three days per week of hygiene. Four equipped operatories. Located in a 1,500 square foot free standing brick building on a corner. Practice and real estate are for sale as a package. Asking $595,000.

INDIO GENERAL PRACTICE FOR SALE: Gross collections of $400,000 per year. Three days per week of hygiene and five equipped operatories. No welfare and no capitation. Motivated seller needs a quick sale. Asking $120,000.

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SOUTH EL MONTE GENERAL PRACTICE FOR SALE: Located in a building with good visibility, this office has four equipped operatories with a fifth that is plumbed, but not equipped. The practice is open four days per week with no weekends and does no advertising. Patient base is virtually 100% Hispanic and represents an outstanding opportunity for a bi-lingual or Hispanic practitioner. Gross collections of $265,000 per year with a net income of 44%. Motivated! Asking $220,000.

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BELL GARDENS-3 eq., ops. in 1,000 sq. ft. suite located in a single story strip shopping center. Practice is currently 42% Insurance, 30% Cash and 28% Medi-Cal. Practice attracts approximately 20-25 patients per month and schedule includes approximately 12-15 patients per day. Projecting $335,472 for 2005. **BUYER'S NET OF $130,530.**

BEVERLY HILLS- 4 eq. ops. in a 1,198 sq. ft. suite located in an 11 story medical/dental building. Located in Beverly Hills with 25 years of Goodwill. This practice comes with two Intra Oral Camera units. Projecting $642,216 for 2005. **BUYER'S NET OF $257,270.**

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CARSON- 2 eq. ops. and 3 plumbed not eq. ops. in a 1,600 sq. ft. suite located in a single story office complex. Good signage, easy access to parking, charts and telephone number are included! Computer system and Intra Oral Camera included! Leasehold Improvements, Equipment and Some Patient Charts Only.

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ENCINO- 3 eq. ops. in a 1,200 sq. ft. suite located in a three story commercial business building. Good location, beautiful ceramic tile flooring, street visibility, free parking, multiple signs and a good number of walk-ins. Leasehold Improvements and Some Equipment Only.

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HAWTHORNE- 3 eq. ops. and 3 fully eq. ops. in an open bay. Practice is in a 2,200 sq. ft. suite located in a two story medical dental building. Practice is currently 44% Insurance and 56% Cash with 2 1/2 Days of Hygiene, 2 Days G.P. and 2 Days Pedo each week. Doctor is currently seeing approximately 8-10 G.P. patients per day, 8-10 Hygiene patients per day are being seen and approximately 23 new patients per month. Projecting $687,286. **BUYER'S NET OF $109,903.**

LANCASTER-7 eq. ops. in a 2,500 suite located in a two story medical building. Great location, Doctor officiates as an absentee owner. New Buyer can do the same, although if new owner decides to work in the office, it will reduce the overhead significantly. Projecting $1,212,612 for 2005. **BUYER'S NET OF $480,492.**

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**PRACTICE SALES, INC.**

and Appraising of Dental Practices

Maria Silva, V.P.

**LOS ANGELES** - 7 eq. ops. and 2 not eq. ops. in a 5,500 sq. ft. suite located in a two story building. 95 years of Goodwill. Little competition in the downtown Los Angeles location for three blocks. Incredible signage. Currently the practice is open 2 days/week and is Projecting $113,703 for 2005. Practice has the potential to project more if the new Buyer/Doctor can devote more days to the practice. Leasehold Improvements, Equipment & some Patient Charts included.

**MONROVIA** - 2 eq. ops. and 1 not eq. ops. in a 900 sq. ft. single story free standing building. Practice is approximately 70% Insurance (PPO) and 30% Cash. Doctor is currently working a 4 Day/Week schedule and is seeing approximately 8-10 Patients per day with approximately 5-10 new patients per month. Projecting $165,488 for 2005. **BUYER’S NET OF $56,148.**

**NEWBURY PARK** - 5 eq. ops. in a 1,545 sq. ft. suite located in a two story dental building. Doctor is working on a 4 1/2 Days/Week work schedule and currently seeing approximately 10-12 patients per day with approximately 15-16 new patients per month. Practice also has one Hygienist 3 days/week seeing approximately 8 patients each day. Practice is approximately 80% Insurance, 19% Cash & 1% Medical. Projecting $445,272 for 2005. **BUYER’S NET OF $102,792.**

**SHERMAN OAKS** - 6 eq. ops. in a 2,088 sq. ft. suite located in a multi-story building. Family oriented office, Intra Oral Camera, computer system and software package included! Practice is currently 69% insurance and 31% cash. Doctor is working 3 Days/Week or as needed. The Doctor currently sees approximately 18-19 new patients per month and approximately 8-10 patients per day. Projecting $1,297,800 for 2005. **BUYER’S NET OF $381,114.**

**SOUTHGATE** - 3 eq. ops. in a 800 sq. ft. suite located in a single story strip shopping center. Intra Oral Camera included. Practice is currently 50% Cash, 25% Capitation, 10% Medical & 15% Insurance. Leasehold Improvements, Equipment and Some Patient Charts Included.

**GARDEN GROVE** - 3 eq. ops. in a 2,280 sq. ft. suite located in a seven story medical/dental building. Shared space of 1,126 sq. ft. Next to the Garden Grove Hospital. Leasehold Improvements and Some Equipment Only.

**GARDEN GROVE** - 4 eq. ops. in a 1,500 sq. ft. suite located in a shopping center. 24 Years of Goodwill. Three Intra Oral Cameras, Computer System, mobile delivery cart, Unitron sandblasting machine, Laser Curing system, plumbed N2O2, all included! Projecting $342,348 for 2005. **BUYER’S NET OF $96,738.**

**ORANGE COUNTY**

**ANAHEIM** - 5 eq. ops. in a 2,000 sq. ft. suite located in a single story small shopping center. Intra Oral Camera & Central Nit. Oxide in 2 rooms. Good signage. Doctor is working 4 Days/Week and sees approximately 10-15 patients per day. Practice is currently 45% insurance, 15% cash and 40% medi-cal. Projecting $360,426 for 2005. **BUYER’S NET OF $115,488.**

**GARDEN GROVE** - 3 eq. ops. in a 2,280 sq. ft. suite located in a seven story medical/dental building. Shared space of 1,126 sq. ft. Next to the Garden Grove Hospital. Leasehold Improvements and Some Equipment Only.

**ORANGE COUNTY**

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NEWPORT BEACH - 4 eq. ops. in a 1,103 sq. ft. suite located in a three story medical/dental building. Computer system & Software package included. Leasehold Improvements & some Equipment only.

YORBA LINDA - 3 eq. ops. and 1 not eq. op. in a 1,250 sq. ft. suite located in a retail center. Intra Oral Camera included. Practice is currently approximately 70% Insurance & 30% Cash. Doctor is on a 4 1/2 Day/Week work schedule and seeing approximately 12-14 patients per day with approximately 5-6 new patients per month. Projecting $462,893.
**BUYER'S NET OF $107,300.**

YORBA LINDA - 4 eq. ops. and 3 not eq. ops. in a 2,400 sq. ft. two story free standing building. Good signage and located on a busy corner. Computer system and software package included. Leasehold Improvements and Equipment included. Equipment is only a few months old!

**RIVERSIDE & SAN BERNARDINO COUNTIES**

ALTA LOMA - 4 eq. ops. in a 1,500 sq. ft. suite located in a two story building. Located in the IHOP shopping center, has retail clerk's contract and Intra Oral Camera is included! Doctor is currently working 4 Days/Week and is approximately seeing 15-18 patients per day, approximately 20 new patients per month and about 8 hygiene patients per day. Practice is currently 89% insurance, 10% cash and 1% med-cal. Projecting $475,305 for 2005. **BUYER'S NET OF $143,952.**

FONTANA - 4 eq. ops. and 1 not eq. op. in a 1,800 sq. ft. suite located in a single story medical/dental building. N202 in 1 op. Practice is approximately 80% Insurance & 20% Cash. Doctor is currently working 4 days/week seeing approximately 8-10 patients per day with approximately 18-20 new patients per month. There is one hygienist that works 4 days/week seeing approximately 8 hygiene patients per day. Projecting $670,841 for 2005. **BUYER'S NET OF $188,888.**

INDIO - 2 eq. ops in a 800 sq. ft. single story free standing building. Good 2 day/week practice, perfect for a retiring dentist who wants to work part time. Doctor currently has an associate working 1 day/week seeing approximately 6-8 patients per day with approximately 2-3 new patients per month. Practice is currently 70% Insurance & 30% Cash. Leasehold Improvements, Equipment and some Patient Charts included.

MORENO VALLEY - 8 eq. ops. in a 2,296 sq. ft. suite located in a two story professional building. Practice has two suites on the ground floor. Intra Oral Camera included. Practice is currently 85% Insurance and 15% Cash. Doctor is working 3 Days/Week and alternate Mondays and sees approximately 16 patients per day with approximately 28 new patients per month. Projecting $796,212 for 2005. **BUYER'S NET OF $326,800.**

PALM DESERT - 7 eq. ops. in a 2,500 sq. ft. suite located on the first floor of a two story professional building on a busy boulevard. 12 years of Goodwill. Intra Oral Camera included! Practice is currently 50% insurance and 50% cash. Projecting $1,550,525 for 2005. **BUYER'S NET OF $366,114.**

PALM DESERT - 3 eq. ops. and 1 plumbed/not eq. op. in a 1,800 sq. ft. suite located in a single story medical/dental building. 2 Intra Oral Cameras included! Leasehold Improvements & Equipment only.

RIVERSIDE - 3 eq. ops. and 4 not eq. ops. in a 3,000 sq. ft. single story free standing building. All equipment almost new, computer system and software package included. Leasehold Improvements, Equipment & approximately 700 patient charts included.

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(714) 639-2775 • Outside (714) area, call (800)697-5656 • Fax (714)771-1346
RIVERSIDE - 2 eq.ops. and 1 not eq. op. in a 1,766 sq. ft. single story free-standing building. (1,200 sq. ft. of office space) Real Estate is for sale along with practice. Room to expand and Intra Oral Camera included. Practice is currently 80% Insurance (PPO) and 20% Cash and attracting approximately 9-10 new patients per month. Projecting $190,767 for 2005. **BUYER'S NET OF $30,716.**

TEMECULA - 3 eq. ops. in a 1,400 sq. ft. suite located in a three story medical/dental building. Doctor is on a 3 1/2 Days/Week work schedule and is seeing approximately 4-8 patients per day and attracting approximately 12-20 new patients per month. Currently there is one hygienist working 2 Days/Week and seeing approximately 8 Hygiene patients per day. Practice is approximately 50% Insurance and 50% Cash. Projecting $496,192 for 2005. **BUYER'S NET OF $143,878.**

SAN DIEGO COUNTY

ESCONDIDO - 5 eq. ops. in a 2,200 sq. ft. free standing building. General Practice with O.S., Perio and Endo specialties. Practice is currently open 5 days/week. Practice is approximately 40% Insurance, 48% Cash and 12% Capitation. Projecting $1,076,866 for 2005. **BUYER'S NET OF $242,862.**

POWAY - 3 eq. ops. in a 1,050 sq. ft. suite located in a single story dental building. Intra Oral camera, computer system, software program, Sony monitors and Versaview Panorex are included! 12 years of Goodwill. Projecting $469,260 for 2005. **BUYER'S NET OF $143,534.**

RANCHO BERNARDO - 2 eq. ops. and 2 not eq. ops. in a two story building. Practice is a “Group Solo” and 1,800 sq. ft. is the half of the office space being sold. Belmont lights, chairs and front delivery units, computer system and software program included. Leasehold Improvements, Equipment and Some patient charts included.

SAN DIEGO - 4 eq. ops. in a 1,500 sq. ft. two story medical building. Practice is currently seeing approximately 8-10 patients per day, approximately 8 Hygiene patients per day and approximately 25-30 new patients per month. Practice is approximately 40% Insurance & 60% Cash. Digital X-Ray, Intra Oral Camera and much more included! Projecting $740,926 for 2005. **BUYER'S NET OF $207,376.**

TULARE COUNTY

PORTERVILLE - 6 eq. ops. in a 2,400 sq. ft. suite located in a single story building. Excellent office with a spacious 1,700 sq. ft. loft! Zoom Whitening Unit included! Practice is currently 70% insurance and 30% cash. Doctor is working 3 Days/Week and seeing approximately 24 patients per day with approximately 30-40 new patients per month. Projecting $1,005,048 for 2005. **BUYER'S NET OF $295,584.**

WWW.CALPRACTICESALES.COM

DIRECT E-MAIL ADDRESS TO BROKER/AGENTS

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Please note: If you would like a full summary of information on any of the practices listed, or to speak with an agent, please call us at (714) 639-2775 or outside (714) area, call (800) 697-5656.
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PEDIATRIC DENTIST and Endodontist wanted to join our Specialist Group 818 718 1737.


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DENTIST WANTED SAN DIEGO AREA FUTURE PARTNERSHIP.IN A FAST GROWING QUALITY OFFICE, SPANISH A PLUS FAX 619-220-0548.


ANAHEIM 4 ops(2eq,2pl), selling equipment and suite only. No patient records. Small professional building. 40K 626-319-6318.

ASSOCIATE WANTED P/T Lynwood/Southgate. Beautiful office, great staff, great patients. Please call 310-886-0606

MOORPARK PRACTICE FOR SALE by owner-collected $567,000 last year. Asking $567,000. drpktdds@yahoo.com.


D.D.S. WITH 13 YEARS experience looking for associate position for future buy out within 6M/1year. (909) 633-8917.

PRACTICE FOR SALE #1082 - Tahoe - Beautiful office in Fantastic Small town near Tahoe, near Squaw Valley. Est 50 yrs plus, 1,000’s of records. Semi retired works 3 days/week. All Cash & Insurance. No Medi-cal or PPO's. Beautiful office 1,200 sq.ft., 4 Ops. Seller Gessed $225k part time. Truly a "Gold Rush Practice". Should Gross $400 to $500k first year. Call PPS, (800) 695-2732, (714) 832-0230.


Place a Reader Ad online at www.thedentaltrader.com
Marina Del Rey patient data base for sale. Office is doing $240,000 in the last 3 years. 310-823-8945.

Palmdale Area needs endodontist equipment and leasehold improvements for sale. 4 fully equipped ops with TV’s, Intraoral Camera and windows galore. Nice decor and layout. Available November 1, 2005. Call (661) 265-8884 or email DrVeneer@aol.com.


Office manager wanted Ventura: Must have exp with softdent. No HMO, medical. Sal by experience. 805 677 5900.

Practice for sale in Culver City grosses 1.4 per yr 80% PPO 15% HMO 5% Cash (310) 488-6818.

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PRACTICE FOR SALE San Diego (Chula Vista)-38 years of GOODWILL! GP with 9 Ops shared with other DDS. Professional Bldg. SDPS: 760-599-7828.

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WANTED Tulsa Endo rotary system for back-up. If you are not using it, I’ll buy it. Call (310) 963-6322.

P/T DENTIST with HMO knowledge wanted for our busy office in Santa Ana. Fax resume to 818-716-8070.
ANAHEIM - Are you looking for (1) a very busy center with walk-in traffic; (2) Hispanic area; (3) a first floor location; (4) corner location with a sign; (5) ample parking; (6) revenues over $40k/month on part-time schedule; (7) over $5k/month in capitation revenues - then call us immediately, before this one sells.

BEVERLY HILLS - Tremendous opportunity for right buyer. Long established/quality oriented private practice with 30+ years of goodwill. Annual revenues exceed $600k without external advertising. Seller retiring, but willing to assist in transfer. Large active patient count. Stable revenues. Must see!

FONTANA - This one has it all! Single-user/free standing building. Very busy street. Growth area. State-of-the-Art equipment (digital x-ray; interoral camera; panoramic x-ray unit; monitors in each room). 8+ op facility. Revenues exceed $100k/month. Owner works limited schedule. Serious buyers only!

LOS ANGELES - This one is perfect if you are a conservative planner and wish to grow your practice. First floor location on busy street with proximity to Alvarado. Large sign and excellent visibility. Ample parking. Medical clinic next door. 3 ops. Low rent and overhead. Seller does no advertising and works limited sched.

LOS ANGELES - Private practice with 30+ years of goodwill. Current owner since 1998. 4 fully equipped ops in upscale professional building. Seller collects $240k annual working 2 1/2 days/week. Low fixed expenses. No Denti-cal or HMO. Excellent merger opportunity as well. Priced way below market value to sell quickly.


SAN DIEGO - Are you looking to retire early, treat patients in a state of the art facility and practice cosmetic dentistry? Join a group that has over 30+ years of goodwill. 100% private/non-advertising practice. Revenues exceed $2 million. Beautiful work surroundings. Don’t miss out!

SAN FERNANDO VALLEY - Strip center with sign exposure. Located on Reseda Blvd. Drive-up easy parking. Beautifully equipped office with 3 ops plus separate x-ray room and private office. Low rent rate. Ideal as started practice, or for aggressive practitioner. Priced to sell quickly.

SAN LUIS OBISPO - Rare central coast opportunity. Mature private practice w/30 years of goodwill. Great place to live and work minutes from the beach! Annual revenues exceed $400k on part-time schedule. Stress free, low overhead gem. Seller willing to assist with transition.

WHITTIER - Looking for visibility? Starter practice? How about proximity to 605 Fwy.? What if the practice is on Whittier Blvd.? With over 30 years of goodwill? Where current owner has newly equipped the office? With monthly revenues over $11k per month on only 2 days per week? Call before this choice practice is gone!

---

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<table>
<thead>
<tr>
<th>SAMPLE RESTORATIONS</th>
<th>NATIONAL AVERAGE COST</th>
<th>NIC VALUE PRICE</th>
</tr>
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<tbody>
<tr>
<td>METAL-BASED</td>
<td></td>
<td></td>
</tr>
<tr>
<td>PFM (Noble)</td>
<td>$125</td>
<td>$89 (METAL INCLUDED)</td>
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<tr>
<td>PLUS METAL</td>
<td>$125</td>
<td>$99</td>
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<tr>
<td>PFM (High Noble)</td>
<td>$149</td>
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<td>ALL CERAMIC</td>
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<tr>
<td>Empress</td>
<td>$164</td>
<td>$89</td>
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<tr>
<td>Empress – LVI cutback (smile design)</td>
<td>$275</td>
<td>$150</td>
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<tr>
<td>Diagnostic wax-up &amp; putty matrix (1 arch)</td>
<td>$300</td>
<td>$180</td>
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<tr>
<td>or $15 per tooth wax up if &lt; 8 units</td>
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<tr>
<td>Cercon</td>
<td>$189</td>
<td>$149</td>
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<tr>
<td>Lava</td>
<td>$280</td>
<td>$205</td>
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<tr>
<td>REMOVEABLE</td>
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<tr>
<td>Full dentures (classic teeth per arch)</td>
<td>$205</td>
<td>$149*</td>
</tr>
<tr>
<td>Partial dentures (chrome cobalt with classic teeth per arch)</td>
<td>$228</td>
<td>$149**</td>
</tr>
<tr>
<td>Valplast</td>
<td>$202</td>
<td>$149 (NO TRY-IN) / $179 (WITH TRY-IN)</td>
</tr>
<tr>
<td>Combination partial (metal frame and Valplast clasps)</td>
<td>$249</td>
<td>$189</td>
</tr>
</tbody>
</table>

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PRACTICE FOR SALE #1096 - Newport Beach - Grossing $1,600,000 - Selling 40% of practice now. Own 100% of your own practice. Confidence in your skills required - High end! - Male or female DDS - Outstanding Management in place. Net $200k to $400k first year. F.P. $550,000. Call Professional Practice Sales, Inc., (714) 832-0230.

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ORTHODONTIST NEEDED for private Orthodontic office in Whittier. 1-2 days per week. Call: 310-442-5891, Fax: 310-571-3367.

DENTAL OFFICE IN EAST L.A. Dentist needed for Thursdays & Saturdays. Please contact Farah 818-268-6029.

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PRACTICE SALE Hispanic, rural. 50 yrs. goodwill. cash and ins only. suburban of bakersfield. seller retiring. 661 758 6443 wk. 661 665 8519 hm.

PRACTICE FOR SALE #4953 - Yucca Valley - Hi identity Dental location only. Established 50 years. Lease $950/month for this proven location. 2 Ops, build practice within short time with less than $25,000. Low overhead office. Call P.P.S., (714) 832-0230.

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BAY AREA

8A-325 SAN FRANCISCO - GP, Long Estab. Located in one of the city's most prestigious districts. FFS 4 op prac. practice. Consider an offer in the $700k range with opportunity to expand. Won't last long! Call for details!

REEDUCED! 9D-250 CUPERTINO - Turn-key facility off Stevens Creek, less than two years old! Great location! Great Build Outs! Call for Details!

9D-251 MONTEREY AREA - GP, fee-for-service prac. Office is 2700 sf with 5 ops. Great Opportunity in Great Area! Call for Details

REEDUCED! 9D-288 SAN JOSE - Facility in a Professional Building. State of the Art 1000 sf, office w/3 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase piano machine. Rent below market value $1.70 sf. Only $100K

REEDUCED! 9D-298 SAN JOSE - Turn-key facility in desirable Saratien Hospital area. Dr. relocating and leaving behind all the major equipment for 3 fully equipped ops. No patient base. REDUCED!!! $125K

9D-304 CENTRAL COAST - GP, This practice is as good as it gets. Collections of approx 2.5 million over last 12 months. Insured/cash pts only. Beautifully equipped 9 ops, w/ Cerec machine and updated computer system.

Call for Details!

9D-320 PALO ALTO - GP, Located in single story complex. FFS, 3 ops newer equipment, less than 2 years old. Call for Details!

9D-332 NORTH SUNNYVALE AREA - One of the best locations in the North Sunnyvale area. Consistent collections of 1.1 million with room to grow in this 11 operatory office. Price includes accounts receivables valued at $80-100K. Call for Details!

9C-332 VACAVILLE - GP, Stable practice with large patient base. 4000 sf office w/ 9 fully equipped ops is located in a single story retail shopping center. Reasonable rent. Call for Details!

9C-342 NAPA AREA - GP located in an easily accessible medical/dental building. This busy practice generates approximately 60-70 new patients per month. 5 fully equipped ops with room for more. Great Area. FP S395K. Call for Details!

NEHF 9D-340 SAN JOSE - GP in prime strip mall , in West San Jose. New office w/2 fully equipped ops, plumbed for 2 add. ops. Insured/PPO patients. FP

NORTHERN CALIFORNIA

9E-295 SACRAMENTO - Long Estab. practice w/4 ops, approx 18 new pts/month Collected $550K in '03. Call for Details!

9E-287 FOTHILLS - GP, Long Estab. Seller retiring. Refers out most specialties, nicely equipped 5 op office. Gorgeous picturesque views! Only $175K


9E-317 CITRUS HEIGHTS - GP, Estab. practice located in single story bldg, 5 ops collected $200K won't last with asking only 50% of collections. FP $100K

9E-330 SACRAMENTO - GP, Estab. Seller Retiring. Collections of $372K in '04 on 3 day a week schedule. Insured/cash pts only. 3 fully equipped ops. Seller refers out all end. FP $270K

9E-326 EUREKA AREA - GP, Long Estab. practice, Seller retiring. Nicely appointed 1250 sf office w/ 3 fully equipped ops. Insured/cash pts only. Colld'd $604K in '04 w/Seller taking 6-8 weeks vacation. This Room for Growth. FP S345K

SOUTHERN CALIFORNIA

3K-310 MOORPARK - GP, in busy shopping center on a major street with easy freeway access. Practice has 5 ops and is grossing in Million Dollar range. FP $875K

3K-316 LOS ANGELES - Turnkey facility with new leasehold and refurbished equipment with 4 ops. Bldg may also be available for purchase! Call for Details!

3K-319 WHITTIER - GP, located in shopping center. Practice has 2 ops with plumbing for 1 additional. Call for Details!

3K-320 SANTA ANA/TUSTIN - GP, in state of the art office w/ 10 ops. Practice grosses in the $750k range. Over 1600 active patients. Call for Details

NEHF 3K-334 SAN BERNADINO - GP located in very busy medical bldg on first floor near buildings main entrance. Great potential! Only S95K!

NEHF 3K-335 RENO - Long Estab. GP. Selling retiring. 1,540 sf w/ 5 equipped ops, ofle is centrally located. Colld $361K in 2004/05. Ins/cash pts. Call for Details!


SPECIALITY PRACTICES

PC-256 EAST BAY - Endo, Long Estab. practice. Ins/Cash pts only. Modern equipment 3 op office. Colld $304K in '03 on 4 day schedule. FP S380K

3D-233 SAN JOSE - Oral Surgery. Absolutely beautiful located in very desirable area of SJ!! New equipment, Gross over 1 Million. Reduced to S435K

3D-288 SAN JOSE - Facility in a Professional Building. Rent below market value $1.70 a sf, office is 1000 sf. State of the Art equipment w/5 fully equipped operatories w/ Pelton Crane chairs and Siemens X-ray w/ an option to purchase pano machine. Only $100K

3L-303 LAKES AREA - Pedo, practice in very desirable area of LV. Associates in place doing 100% of prod. Great business opportunity for Generator or Partner. 1.15 million range in 2004 on track for $2 million in '05. Call for Details!

3L-307 EAST BAY - Perio, Long Estab. Colld close to $1 mill in '04, Ins/cash pts only. Beautifully appointed office with updated computer systems. Does not do implants so plenty of room for expansion for dentist that enjoys implant work. Call for Details!

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PRACTICE FOR SALE #1096 - Newport Beach - Grossing $1,600,000 - Selling 40% of practice now. Own 100% of your own practice. Confidence in your skills required - High end! - Male or female DDS - Outstanding Management in place. Net $200k to $400k first year. F.P. $550,000. Call Professional Practice Sales, Inc., (714) 832-0230.

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DENTAL OFFICE FOR LEASE South Bay area apply in person 310 370 2966.

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DENTAL PRACTICE FOR SALE: Sierra foothills location (Grass Valley-Nevada City). Unique opportunity. Beautiful 2200 sq. ft., six operatory, modern office in growing area. Very desirable place to live, between Sacramento and Lake Tahoe. Dentists retiring! $1,000,000+ annual gross. Fax for info: 530-272-8662.

DENTAL PRACTICE FOR SALE in Canoga Park, SFV leasing space in dental office. Opportunity to enter low risk practice. 818-716-1199 after 7PM.

PELTON & CRANE used traverse dental chairs. Three in working condition. $1500 each. Call 408-268-8420 for more information.

ENDODONTIST NEEDED for Rancho Cucamonga. Once a Month. call 909-466-1245.

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Experienced periodontist good people skills, living in South Orange County, seeks position, will travel one hour in any direction. 949-338-7103.

Two yrs. old dental office for lease or sell by owner in Azusa. 3 equipped & 1 plumbed operatory. 909-913-4916.

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SEBASTOPOL: For Sale - General Dentistry Practice - Located in a pristine building on a busy thoroughfare. 2004 Gross Receipts were 556K. Four treatment rooms with 6-days of hygiene. Staff currently in the office.

SAN RAFAEL: For Sale - General Dentistry practice located in a very desirable area of the city. Current gross receipts averaging $320K per year. Staff will stay.

CARSON CITY, NEVADA: For Sale - This practice is gross receipts of over 1 million a year with a 50% overhead. Owner would like associate to join him and transition into ownership equity position. Area is experiencing high growth. Office is an attractive free standing building located in a very desirable area on a main through-fare.

CORCORAN: For Sale - Average Adjusted Income $117K, 2004 GR were 289K. 3 treatment rooms, 2 days of hygiene. Doctor works approximately 33 hours per week. The perfect opportunity for a satellite practice. Present dentist to patient population ratio is 1: 5,000.

SUTTER CREEK - SPECIAL OFFER - The practice is located close to Jackson on Historic Highway 49. The owner also operates a satellite practice in Orangevale. There are eight days of hygiene with a total of 7 treatment rooms. Owner would eventually like to work a schedule of 30 days on and 30 days off. Potential transactions include working as an associate with an option to buy or as a dentist that would like to work the same schedule either as an associate or partner. Ideal for the dentist that has retired early but would still like to work. 2004 gross receipts were 600K with a low overhead.

BAKERSFIELD: For Sale - General Dentistry Practice. Gross Receipts are $368K with approximately $100K adj. net income. Seller is retiring 28 years in same location and practice started in 1962. Three and 1/2 days of hygiene.

REDDING: For Sale - Both practice and building are for sale - 3200 sq. ft office building. 5 operatories - 2003 gross receipts were 458K - 4 days of hygiene - 24 years same location - Doctor retiring.

SANTA CRUZ: For Sale - General Dentistry Practice is sold. Owner is retiring. Three operatories and 4 days of hygiene. 2004 gross receipts were 450K with 61% overhead.

FREMONT: For Sale - General Dentistry Practice established in 1972. Owner is retiring. 4 operatories and 6.5 days of hygiene. 2004 Gross Receipts were 687K. Dentrix software.

REDDING: For Sale - General Dentistry Practice. 2004 Gross Receipts were 438K, with less than 60% overhead. Office and building have a new modern appearance and is located on a major thoroughfare. 4 treatment rooms, 4 + days of hygiene. 1,400 sq. ft.

LOS ANGELES: For Sale - General Dentistry Practice. 2004 Gross Receipts were 282K. Owner is moving out of the area. Office has been in its present location for 35 years. 4 operatories. Located near hospital in a two story professional building. Large Dent-Mil base of patients.

MODESTO: For Sale - This 5 op dental office had gross receipts of one million one hundred fifty thousand dollars in 2004 with only a 50% overhead. The office was redecorated and updated only 3 years ago. Doctor offers cosmetic dentistry and implant restorations in addition to a well seasoned family oriented general dentistry practice. 9 days of hygiene. Owner is retiring after 36 years and 20 years in the same location.

LAKE TAHOE: (South Shore) For Sale - How does it get better than this? A successful family oriented practice located in the heart of beautiful Lake Tahoe has gross receipts of over $50K in 2004 with 4 days of hygiene. There are 4 operatories with 3 days of hygiene. If you ever wanted to locate in a resort community with extensive summer and winter sport activities and have a very successful dental practice at the same time you should consider this opportunity.

MODESTO: Associated leadership in purchasing. Owner would like to retire in 2 years. Gross Receipts of one million six hundred thousand dollars in 2004 with 15 days of hygiene. Owner offers cosmetics, implant dentistry, milled crowns along with his general dentistry practice. Owner is well respected in the community.

S. FRESNO COMMUNITY: For Sale - General Dentistry Practice. This 6 operatory office has 5 days of hygiene, and has been at it’s present location for 32 years. 2004 gross receipts $1,016,277.00. Small community with high growth and new housing development. Doctor is retiring.

PASADENA: For Sale - 2,600 sq ft General Dental office space completely built out. Owners want to sell the leaseholds and dental equipment no patients, 9 ops with a 15-chair reception area. Owners are Periodontist and they are building a new facility. Ideal for any dentist wanting to have a larger facility at a minimal cost.

WILLITS: For Sale - Both dental practice and building are for sale in this beautiful rural community. 2004 gross receipts were $12K with 184K adj. net income. This 1,200 sq ft office has 4 ops with 4 days of hygiene. The practice has been in the same location since 1971. Owner is retiring.

SANTA MARIA: For Sale - This 9 operatory, 3,100 sq foot dental office was established only 3 years ago had Gross Receipts of $44K in 2004. All equipment like new. Priced for immediate sale.

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WATSONVILLE: For Sale - 2004 Gross Receipts were 709K with an adj. net income of 312K. There are 6 treatment rooms in 1,400 sq. ft. Practice has operated in its present location since 1983. Owner is willing to stay or consider an outright sale.

MODESTO: ASSOC. WANTED - This busy practice has been doing over 1.4 million dollars a year in gross receipts. There are 5 operatories and 8 days of hygiene. Pan, Cervac Unit, Intra-oral Camera, Dennis Software and Digital Radiography are some examples of the high tech equipment available. The office interior has been tastefully redecorated. Owner looking for a long term associate to work 2 days a week. Ideal for the dentist mom that wants to practice long term without ownership responsibilities.

LA PUENTE: This practice has been operating for 11 years at its present location out of a total of 26 years. Situated in a growing demographic area flourishing with new housing and city developments. 2004 gross receipts were 458K, with an overhead of only 60%. 5 treatment rooms, average age of equipment is a young 7 years, Easy Dental Software.

MONTEBELLO: For Sale - General Dentistry Practice. 2004 Gross Receipts were 397K with a 181K adjusted net income. Owner will consider selling building also. There are 4 ops. 3 are equipped in this 1,700 sq. ft. office.

EL DORADO HILLS - FOLSOM AREA: For Sale: This practice was just listed. 2004 Gross receipts were 850K with a 414K adjusted net income. Owner wants to keep sale confidential. Call for details regarding this outstanding practice. Owner is retiring.

REDDING: For Sale: General Dentistry Practice: Owner is retiring practicing 27 years in same location. 2004 gross receipts were 413K with a 143K adjusted net income. There are 3 treatment rooms in 1,475 sq. ft. The building is being appraised and will also be for sale. Owner works 4 days a week.

HACIENDA HEIGHTS: For Sale: ORTHODONTIC PRACTICE. DOCTOR PASSED AWAY IN AUGUST. Practice needs to be sold immediately. 3 chair open bay and one additional room. 1,100 sq. ft. near major shopping center in a professional building with lots of parking.

REDDING: For Sale: General Dentistry Practice. This excellent dental practice had gross receipts of $922K in 2004 with $395K adjusted net income. The practice has increased its gross receipts yearly for the last 5 years we reviewed. There are 5 equipped treatment rooms in this beautiful 2,580 sq. ft. dental office. Specialized equipment includes Laser Intra-oral Camera and Digital X-Rays. The view from each operatory is incredible.

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1017 - Palm Springs/La Quinta area - Esb 40 yrs. Now owner 10 yrs. 9 Ops. High tech office. Seller to work back for Buyer. Grossing $1.2mil


1058 - Inglewood emergency RE Dental building. FP $500k. Hi traffic. Hi identity.

1062 - So. Bay - Price reduced - Carson area - Location only. Very attractive 3 Op office. $25k

1064 - So. OC. GP - Gross $1.9 - 6 Ops, 8 + Hygiene days. F.P. $1.16 mil

1087 - additional practice w/$10k/mo. Cap checks Gross $1.1 mil. FP $1,085,000 including Real Estate- Tom Filterer

Orthodontic Buyers needed for SOUTHERN CALIFORNIA

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1067 - San Bernardino - HMO - 3 Ops. Beautiful newly renovated 30 yr + office. HMO checks $5,000+ - F.P. $225,000

1070 - Riverside/Palm Springs - HMO/GO Gross $190k+. Absentee Seller. Owner will gross $650k+

1071 - So CA-Periodontic/GP Gross $1.8mil, net $1mil.7 Ops, 3,000sq.ft. - FullPrice includes Real Estate $2,400,000

1073 - Fontana G.P. - 3 Ops - 85% Dental/50% Private Gross $155k.FPS110k

1080 - Los Alamitos GP - Est. 12 yrs. Recently renovated, 4 Ops. F.P. $300k.


1082 - NO.CA/Tahoe - Beautiful office. Small town near Lake Tahoe/Squaw Valley. Est 50 yrs. Semi retired works 3 days/wk. All Cash/Insurance

1086 - Oral Maxillo Facial Surgeon in Loma Beach. Real Estate also available.

1090 - So. Bay - Established GP. Grossing $500k plus. Own condo office-beautiful 4 Ops.

1094 - 2 Practices near Bakersfield. Both Gross $750k. Fee for service only.

1096 - Newport Beach - Grossing $1,6mil. Selling 40% of practice now. Own 100%. Net $200k+ $400k first year. F.P. $550k

1098 - South Bay - Korean - Male or female DDS. Possible to gross $800k/mo first year. Hi identity. F.P. $650k


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